# Division 12-1

# Request:

Referring to the response to Attachment DIV 3-53-1, page 8 of 22, please provide a detailed explanation of what each objective in the statement "Its objectives are to reduce risk, deliver a step change in business performance and deliver growth." Please also provide how the Company plans to measure achievement of each objective.

# Response:

During the strategic assessment phase, National Grid set three objectives focused on creating long-term value for customers. These objectives were used to help define the program scope and assess the best option for program delivery. The strategic objectives were:

- Reduce risk by improving application availability, supporting improved gas safety and compliance performance, and supporting the execution of new and ongoing capital programs.
- 2. Improve business performance through upgrades in operational effectiveness, customer experience, data management, data transparency and availability for regulatory processes, and support for a continuous improvement culture.
- 3. Create a platform for the future through the establishment of a standardized, unified system across jurisdictional operations with consistent processes, providing better flexibility to adapt to future business needs.

Based on analysis during the strategic assessment phase, the selected project approach identified by National Grid in this case was the option that best met these objectives.

National Grid is planning to measure the success of the Gas Business Enablement Program primarily through a set of baselined key performance indicators that will measure over 80 percent of the anticipated business case benefits. The Company's response to PUC 5-19 included six key performance indicators the New York Department of Public Service Staff has agreed to utilize in relation to the distribution business of the Company's affiliate, Niagara Mohawk Power Corporation, to measure the successful delivery of the Gas Business Enablement Program's enhanced capabilities beyond system replacement. A copy of the Company's response to PUC 5-19 is provided as Attachment DIV 12-1 for ease of reference.

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-1 Page 1 of 1

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Responses to Commission's Fifth Set of Data Requests Issued January 5, 2018

# PUC 5-19

# Request:

Please explain what metrics have been recommended by the NYPSC staff and whether Niagara Mohawk has accepted any of them. Please provide details of any agreement on this issue.

# Response:

On January 19, 2018, in the Niagara Mohawk Power Corporation (Niagara Mohawk) rate case (Cases 17-E-0238 and 17-G-0239), Niagara Mohawk, the New York Department of Public Service Staff (Staff), and the other parties entered into a Joint Proposal<sup>1</sup> in which Niagara Mohawk agreed to measure the following six key performance indicators that are intended to demonstrate successful delivery of the Gas Business Enablement Program's enhanced capabilities beyond system replacement:

- 1. The average number of completed Niagara Mohawk Customer Meter Services jobs per worker per day;
- 2. The average feet of main replaced per Niagara Mohawk Maintenance and Construction worker per day;
- 3. Niagara Mohawk work orders processed each year per each full-time equivalent engineering clerical employee;
- 4. Total call volume related to Niagara Mohawk customer moves and non-moves per year;
- 5. Total number of Niagara Mohawk gas safety non-compliance occurrences per year; and
- 6. Niagara Mohawk's customer experience (effort) rating based on customers surveys.

<sup>1</sup> The Joint Proposal memorializes the settlement agreement among Niagara Mohawk, Staff, and the other parties in the case and is subject to the New York Public Service Commission's review and approval.

# Division 12-2

# Request:

Referring to the response to Attachment DIV 3-53-1, page 9 of 22, "Within two years, 94% of the gas business front office systems will be at "end of life, up from 79% today." Please provide:

- a. the definition of "end of life";
- b. the total number and percent of systems used in RI gas business systems that are (1) at the "end of life" today, (2) will be at "end of life" within two years, and (3) will be replaced by the Gas Business Enablement program; and
- c. the total number and percent of systems used in RI electric business systems that are (1) at the "end of life" today, (2) will be at "end of life" within two years, and (3) will be replaced by the Gas Business Enablement program.

# Response:

- a. When referring to a system that is at "end of life", the term "end of life" is defined as a system that is no longer receiving functional updates; no longer receiving security updates; and where commercial support arrangements from the system vendor are no longer available.
- b. The following responses relate to systems used only by Narragansett Gas:
  - 1. Of the systems referenced in Attachment DIV 3-53-1, there are 37 systems that are used by Narragansett Gas. Of these 37 systems, 17 systems (or 46 percent) are currently at end of life.
  - 2. In two years, without the Gas Business Enablement Program, the number and percent of end of life systems are forecast to be the same.
  - 3. The Gas Business Enablement Program will replace all 17 of the systems referenced in the response to part b.1., above.
- c. The following responses relate to systems used by Narragansett Electric.
  - 1. Of the systems referenced in Attachment DIV 3-53-1, there are eight systems that are used by Narragansett Electric. All eight of these systems are currently at end of life.

- 2. In two years, without the Gas Business Enablement Program, the number and percent of end of life systems are forecast to be the same.
- 3. The Gas Business Enablement Program will replace all eight of the systems referenced in the response to part c.1., above.

# Division 12-3

# Request:

Referring to the response to Attachment DIV 3-53-1, page 11 of 22, containing the statement "National Grid estimates that there will also be a total of approximately \$40 million in quantifiable annual benefits beginning after the enhanced capabilities are fully embedded in FY24. A portion of these benefits will result in cost savings for customers"; and page 20 of 22 of the same attachment that provides a detailed breakdown of annual benefits:

- a. For each benefit listed, please provide the amount of expected benefit and the portion of the benefit that will result in cost savings for customers by state jurisdiction.
- b. Please also provide all analysis and workpapers with formulas intact that show how each of the expected benefits were calculated for and/or allocated to each state jurisdiction.
- c. For each benefit that will result in cost savings for customer identified in (a) above, please provide a detailed explanation by state jurisdiction, how and when the customer will receive such benefit.
- d. For any estimated costs savings that will not result in a cost savings to customers, please explain why not.

### Response:

- a. Please see the response to Division 9-18, Attachment DIV 9-18-1. Attachment DIV 9-18-1 provides a detailed breakdown of the amount of expected benefit and the portion that will result for customers by state jurisdiction. Attachment DIV 9-18-1 shows both Type I and Type II benefits.
- b. The tables provided below show the derivation of each Type I and Type II benefit expected to be produced in each jurisdiction, including for Rhode Island customers.
- c. The timeline for production of benefits is shown by year in Attachment DIV 9-18-1.
- d. Type II savings largely represent the *avoidance* of costs rather than reductions of current costs. Therefore, these types of savings are not deducted from the proposed revenue requirement. Except for the avoidance of potential penalties (which are not recovered through customer rates), these savings will inure to the benefit of customers in the form of a lower cost of service than otherwise would exist in the future, all else equal.

			The Narraganse	The Narragansett Electric Company d/b/a National Grid Gas Business Enablement (GBE)	d/b/a National Grid t (GBE)						
			Total Benefits For	casted as a Result o	Total Benefits Forecasted as a Result of GBE Implementation	В					
			For Fiscal Year	rs Ending March 31	2019 through 2027						
			For Fiscal Yea	For Fiscal Years Ending March 31, 2019 through 2027	2019 through 2027						
			12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending	12-Months Ending
Initiative Description	Benefit Description	Benefit Type	March 31, 2019	March 31, 2020	March 31, 2021		March 31, 2023		March 31, 2025	March 31, 2026	March 31, 2027
Asset - Advanced Analytics	Reduction / Redirection in Opex via AIPM	Type I	· ·	\$	\$ 13,750	0 \$ 1,223,750	\$ 1,980,000	\$ 1,980,000	\$ 1,980,000	\$ 1,980,000	\$ 1,980,000
Engineering, Design, Estimating & Mobility	Reduction in Damages due to Data Quality Errors	Type I	\$ 143,315	\$ 573,259	S	S	S	\$ 573,259	\$ 573,259	\$ 573,259	\$ 573,259
Work Management & Field Enablement	Clerical / Back Office Productivity Improvement	Type I	-	\$ 29,603	s I	\$ 2	\$ 2	\$ 2,131,393	\$ 2,131,393	\$ 2,131,393	\$ 2,131,393
Work Management & Field Enablement	Damage Prevention - Reduced Travel Mileage	Type I	s -	\$ 37,275	S	S	€5	\$ 49,700	\$ 49,700	\$ 49,700	\$ 49,700
Work Management & Field Enablement	M&C Productivity Improvements - Base	Type I	·	\$ 1,024,595	\$ 7,274,626	\$ 7.	\$ 7,	\$ 7,377,085	\$ 7,377,085	\$ 7,377,085	\$ 7,377,085
Customer Interaction	Reduce Move Call Volume through Self-Service	Type II	· ·	\$	S	S	S	\$ 906,536	\$ 906,536	\$ 906,536	\$ 906,536
Customer Interaction	Reduce Non-Move Call Volume through Self-Service	Type II	\$	\$	\$ 61,278	8 \$ 502,480	S	\$ 588,270	S	\$ 588,270	\$ 588,270
Data Management	Reduction in Data Cleansing / Scrubbing Effort - Analysts	Туре П	\$	\$ 105,749	\$ 750,821	s	\$ 761,396	\$ 761,396	\$ 761,396	\$ 761,396	\$ 761,396
Engineering, Design, Estimating & Mobility	Complex Jobs - Engineering Productivity Improvement	Type II	s -	\$	S	S	S	\$ 351,803	S	\$ 351,803	\$ 351,803
Engineering, Design, Estimating & Mobility	Complex Jobs - Estimating Accuracy Fine Avoidance	Type II	·	s -	· ·	\$ 45,833	S	\$ 550,000	S	\$ 550,000	\$ 550,000
Engineering, Design, Estimating & Mobility	Reduction in Mappers via Field Data Entry	Type II	· ·	\$ 8,934	\$ 553,899	S	S	\$ 643,238	S	\$ 643,238	\$ 643,238
Integrated Supply & Demand Planning	Improved Project Delivery - Construction	Type II	-	\$ 35,278	\$ 2	\$ 2,	\$ 2	\$ 2,540,000	\$ 2,540,000	\$ 2,540,000	\$ 2,540,000
Customer Interaction	Reduction in Service Quality Penalties	Туре П	\$	\$	· ·	s -	S	\$ 889,142	\$ 889,142	\$ 889,142	\$ 889,142
Regulatory/ Compliance	Reduced Compliance and Gas Safety Penalties	Type II	\$ 876,348	\$ 5,070,300	\$ 9,577,233	3 \$ 13,207,819	S 13	\$ 13,520,800	\$ 13,520,800	\$ 13,520,800	\$ 13,520,800
Work Management & Field Enablement	CMS Collections Jobs - Reduction in Mileage	Type II	· ·	\$	S	S	S	\$ 165,718	\$ 165,718	\$ 165,718	\$ 165,718
Work Management & Field Enablement	CMS Collections Jobs - Reduction in Travel Time	Type II	· ·	\$	s ·	s	\$ 561,142	\$ 792,200	\$ 792,200	\$ 792,200	\$ 792,200
Work Management & Field Enablement	CMS Planned Jobs - Reduction in Available Time via Auto	Туре П	\$	\$ 202,349	\$ 269,798	8 \$ 269,798	\$ 269,798	\$ 269,798	\$ 269,798	\$ 269,798	\$ 269,798
Work Management & Field Enablement	CMS Planned Jobs - Reduction in Mileage	Туре П	\$	\$ 83,430	\$ 111,240	s	s	\$ 111,240	\$ 111,240	\$ 111,240	\$ 111,240
Work Management & Field Enablement	CMS Planned Jobs - Reduction in Travel Time	Type II	· ·	\$ 252,363	s	S	S	\$ 336,484	\$ 336,484	\$ 336,484	\$ 336,484
Work Management & Field Enablement	CMS Planned Jobs - Reduction in UTCs	Type II	·	\$ 38,760	S	S	S	\$ 51,680	\$ 51,680	\$ 51,680	\$ 51,680
Work Management & Field Enablement	Damage Prevention - Reduced Travel Time	Type II	s -	\$ 90,007	S	S	S	\$ 120,009	\$ 120,009	\$ 120,009	\$ 120,009
Work Management & Field Enablement	Inspections - Reduced Travel Mileage	Type II	\$	\$	· ·	s	\$ 3,718	\$ 5,249	\$ 5,249	\$ 5,249	\$ 5,249
Work Management & Field Enablement	Inspections - Reduced Travel Time	Type II			· ·	~	\$ 19,064	\$ 26,914 \$		\$ 26,914	\$ 26,914
Work Management & Field Enablement	M&C and CMS Jobs - Reduced Summonses	Type II	s -	\$	· ·	s	\$ 2,037,959	\$ 4,446,457	4,4	\$ 4,446,457	\$ 4,446,457
Work Management & Field Enablement	Reduction in Field Tech Communications	Type II	\$	\$ 99,566	\$ 265,511	1 \$ 265,511	\$ 265,511	\$ 265,511	\$ 265,511	\$ 265,511	\$ 265,511
Work Management & Field Enablement	Reduction in Meter Verification Jobs	Type II	\$ -	\$ 121,024	\$ 161,365	5 \$ 161,365	\$ 161,365	\$ 161,365	\$ 161,365	\$ 161,365	\$ 161,365
T-1-50-5- F	in lamentation		\$ 1,019,663	\$ 7777 497	\$ 24 198 128	8 \$ 30.674.082	\$ 36,304,737	8 20 61 5 7/8	8 20 615 248	876.519.06	8 39615 248

### Field Productivity Improvement via Improved Platforms - All M&C Work Types

					Impr	ovement in Product	ivit	У
					Improvement Rate	Hours of		
	Straight Hours 1,5	OT Hours <sup>5</sup>	Total Hours	% of OT	2	Improvement		Benefit
Boston Gas	1,116,603	401,446	1,518,048	26.44%	3.00%	33,498	\$	1,755,132
Colonial Gas	177,186	53,456	230,641	23.18%	3.00%	5,316	\$	278,509
KEDNY *	1,231,360	320,889	1,552,249	20.67%	3.00%	36,941	\$	1,935,513
KEDLI *	765,440	180,086	945,526	19.05%	3.00%	22,963	\$	1,203,157
Niagara Mohawk *	1,035,840	85,349	1,121,189	7.61%	3.00%	31,075	\$	1,628,185
RI	366,822	133,904	500,726	26.74%	3.00%	11,005	\$	576,589
Totals	4,693,250	1,175,129	5,868,379	20.02%	3.00%	140,798	\$	7,377,085

	F	lourly Rate <sup>3</sup>	Hours per year	_	Annual Rate
Annual Rate	\$	34.93	2080	\$	72,654
OT Rate	\$	52.40	2080	\$	108,982

### Field Techs 4

Tield Teelis	
Boston Gas Company	698
Colonial Gas Company	108
Brooklyn Union Gas-KEDNY	592
KS Gas East Corp-KEDLI	368
Niagara Mohawk Power Corp	498
Narragansett Electric Co	206
Grand Total	1876

### Assumptions / Sources / Notes

- 1 For KEDNY, KEDLI, and Niagara Mohawk, calculated straight hours = # of field techs \* 2080 hours per year
- 2 3% improvement rate = 15 minutes per day (480 minutes \* 3%); % used is estimated based on time spent performing data capture with a crew size of 3 (5 minutes per person)
- 3 Tech rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Field Tech, Mechanic, etc.)
- 4 # of Field Techs derived from HRIS extract provided by J'Wynn DeRamos; Field Techs in this benefit stream include I&R, Corrosion, and M&C Techs, Inspectors and Damage Prevention excluded
- 5 Source for Hours: NY Yuan Zhou (Finance Business Partners- NY Budgeting & Forecasting) & Phillip Jeffrey; MA & RI James Loschiavo (Financial Planning & Partnering)

# Reduced Drive Time and Reduced Mileage - M&C Gate Box and Patch Inspection Jobs

					Trave	l Time							Mileage			
		Units	Travel Mins	Total Travel	Cost Basis	Travel Time	Total Time	Field Wok	r Travel Time	Miles	Assumed	Cost Basis	Reduction <sup>3</sup>	Miles	Cost Per	Fleet
		(Mains =	Per Job <sup>2</sup>	Mins		Reduction <sup>3</sup>	Saved in	Hourly Rat	e Benefits	Per Job <sup>2</sup>	Miles			Reduced	Mile 5	Benefits
		Miles,					Mins	4			Driven					
		Services =														
Operating Company	Category	Units) 1														
Boston Gas	Gate Box Inspections	12,059	14	168,826	\$ 98,285	13.91%	23,484	\$ 34.9	\$ 13,671	2.30	27,782	\$ 19,170	13.91%	3,865	\$ 0.69	\$ 2,667
Colonial Gas	Gate Box Inspections	936	14	13,104	\$ 7,629	13.91%	1,823	\$ 34.9	\$ 1,061	2.30	2,156	\$ 1,488	13.91%	300	\$ 0.69	\$ 207
Boston Gas	Patch Inspection	9,607	14	134,498	\$ 78,300	13.91%	18,709	\$ 34.9	\$ \$ 10,892	2.30	22,133	\$ 15,272	13.91%	3,079	\$ 0.69	\$ 2,124
Colonial Gas	Patch Inspection	1,138	14	15,932	\$ 9,275	13.91%	2,216	\$ 34.9	\$ 1,290	2.30	2,622	\$ 1,809	13.91%	365	\$ 0.69	\$ 252
Total		23,740		332,360	\$ 193,489	13.91%	46,231		\$ 26,914		54,694	\$ 37,739		7,608		\$ 5,249
Total Boston Gas	All							ļ	\$ 24,563				<u> </u>			\$ 4,791
Total Colonial Gas	All		L			l			\$ 2,351				L			\$ 459

- 1 Source: US Gas OpEx Review 201609 September (06+06) with Forecast
- 2 Travel time and miles per job for gate box and patch inspections is assumed to be similar to CMS planned work by OpCo; travel time and miles per job is not tracked for M&C
- 3 Gate box and patch inspection % reduction is assumed to be similar to the % reduction for CMS collections work which was calculated using OptimoRoute software; assumption based on resources dedicated to these inspection types
- 4 Tech rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Field Tech, Mechanic, etc.)
- 5 Fleet cost for mile provided by Joseph Nicoletti, Supply Chain / Fleet; cost includes fuel, parts, and external maintenance only NOTE: Patch inspection reduction estimated to be as high as 50% as a result of analysis by Chris Gambale, Field Supervisor Malden

Reduced Drive Time and Reduced Mileage - M&C Damage Prevention Jobs

# Assumptions / Sources / Notes 1 Sources US das OpEx Review 201609 September (06-46) with Forecast 1 Tources US das OpEx Review 201609 September (06-46) with Forecast 1 Tources US das OpEx Review 201609 September (06-46) with Forecast 1 Tources US das OpEx Review 201609 September (06-46) with Forecast 1 Tources US das OpEx Review 201609 September (06-46) with Forecast 1 Tources US das OpEx Review 201609 September (06-46) with Forecast 2 Tources US das OpEx Review 201609 September (06-46) with Forecast 3 Damage prevention's reduction is assumed to be similar to the % reduction for CMS planned work which was calculated using OptimoRoute software; assumption based on the fact that damage prevention resources can be pulled for emergent work 4 Tech rate provided by MG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Field Tech, Mechanic, etc.) 5 Fleet cost for mile provided by Joseph Nicoletti, Supply Chain / Fleet; cost includes fuel, parts, and external maintenance only

Travel Mins Total Travel Cost Basis Travel Time Total Time Field Woker 1 Per Job 2 Mins Reduction 3 Saved in Hourly Rate Mins 4	Travel Time Total Time Field Woker Travel Time Mins Reduction Saved in Hourly Rate Benefits Mins 4	Travel Time  Total Travel Cost Basis Travel Time Total Time Field Woker Travel Time Miles Per  Mins Reduction Saved in Hourly Rate Benefits Job 2  Mins 4	Travel Time Total Time Field Woker Travel Time Mins Reduction Saved in Hourly Rate Benefits Mins 4	TravelTrine  Total Travel Cost Basis Travel Time Total Time Field Woker Travel Time Miles Per Assumed Cost Basis  Mins Reduction Saved in Hourly Rate Benefits Job 2 Miles Driven  Mins 4	Travel Time Total Time Field Woker Travel Time Miles Per Assumed Cost Basis Reduction 3 Saved in Hourly Rate Benefits Job 2 Miles Driven
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Total Time Field Woker   1 Saved in Hourly Rate Mins 4		Miles Per Job <sup>2</sup>	Miles Per Job <sup>2</sup>	Miles Per Assumed Cost Basis Job <sup>2</sup> Miles Driven	Miles Per Assumed Cost Basis Reduction 3 Job <sup>2</sup> Miles Driven
ield Woker 1 Hourly Rate		Miles Per Job <sup>2</sup>	Miles Per Job <sup>2</sup>	Miles Per Assumed Cost Basis Job <sup>2</sup> Miles Driven	Miles Per Assumed Cost Basis Reduction 3 Job <sup>2</sup> Miles Driven
		Miles Per Job <sup>2</sup>	Miles Per Job <sup>2</sup>	Miles Per Assumed Cost Basis Job <sup>2</sup> Miles Driven	Miles Per Assumed Cost Basis Reduction 3 Job <sup>2</sup> Miles Driven
Assumed Cost Basis Miles Driven	Cost Basis Reduction 3	Mileage Reduction <sup>3</sup>	_	Miles Reduced	
Assumed Cost Basis Reduction 3 Miles Driven	Mileage Cost Basis Reduction 3 Miles Cost Per Reduced Mile 5	Mileage Reduction 3 Miles Cost Per Reducted Mile 5	Miles Cost Per Reduced Mile <sup>5</sup>	Cost Per Mile <sup>5</sup>	

educed	Drive	Time	and	Reduced	Mileage	- CMS	Planned .	Jobs 1

												Trav	el Time							Mile	age		
State / Area	Operating Companies	Job Types	2 Year Job	2 Year UTC	UTC %	Avg		Avg Travel	Total	Total UTC	Total	Tech Hourly		Total	Total Travel	Travel Time	Travel Time	# of Miles	Miles	Cost	Mileage	Fleet Cost	
, ,			Count	Job Count	FY15 &	Productive Job Mins	Job Mins FY16	mins FY16	Productive Job Mins	Job Mins	Productive Job Travel Mins	Rate 2	Mins	Travel	Cost	Reduction 3	Reduction	Traveled	Driven		Reduction 3	per Mile <sup>5</sup>	Reduction Renefits
	Keyspan Gas East (KEDLI)	Customer Driven Construction To	Average 9,187	Average 633	6.45%		FY16	10		10,134.67	91,870	\$ 34.93	98,204	1,636.74	\$ 57,171	2.50%	\$ 1,429	per Job <sup>4</sup> 4.17	38,355	\$ 26,465	2.50%	\$ 0.69	
	Keyspan Gas East (KEDLI)	Field Collections Total	9,187	033	0.45%		10		200,305.30	10,134.67	91,870	\$ 34.93	98,204	1,030./4	3 57,171	2.50%	3 1,429	4.17	38,333	3 20,403	2.50%	\$ 0.09	3 002
<u> </u>	Keyspan Gas East (KEDLI)	Gas Leak Investigation Total							<del> </del>														
ii -	Keyspan Gas East (KEDLI)	Inner-Tite Total	498	153	23.50%	30	16	10	14,940	2,448	4,980	\$ 34.93	6,510	108	\$ 3,790	2.50%	\$ 95	4.17	2,079	\$ 1,435	2.50%	\$ 0.69	\$ 36
LI .	Keyspan Gas East (KEDLI)	Investigations Total	3,498	2,673	43.32%	22	16	10		42,771		\$ 34.93	61,707	1,028	\$ 35,924	2.50%	\$ 898	4.17	14,602	\$ 10,075	2.50%	\$ 0.69	\$ 252
	Keyspan Gas East (KEDLI)	Meter Changes (Capital) Total	19,980	3,801	15.98%	43	16			60,818	199,795	\$ 34.93	237,806	3,963	\$ 138,443	2.50%	\$ 3,461	4.17	83,412	\$ 57,554	2.50%	\$ 0.69	\$ 1,439
LI	Keyspan Gas East (KEDLI)	Meter Oriented Services Total	74,040	9,487	11.36%	16	16	10	1,171,741	151,785	740,400	\$ 34.93	835,266	13,921	\$ 486,264	2.50%	\$ 12,157	4.17	309,109	\$ 213,285	2.50%	\$ 0.69	\$ 5,332
LI	Keyspan Gas East (KEDLI)	Meter/Regulator Work total	4,760	1,757	26.96%	31	16	10	145,330	28,115	47,595	\$ 34.93	65,167	1,086	\$ 37,938	2.50%	\$ 948	4.17	19,870	\$ 13,711	2.50%	\$ 0.69	\$ 343
LI	Keyspan Gas East (KEDLI)	Misc Capital Total	15,326	2,527	14.16%	19	16	10	290,710	40,437	153,260	\$ 34.93	178,533	2,976	\$ 103,936	2.50%	\$ 2,598	4.17	63,984	\$ 44,149	2.50%	\$ 0.69	\$ 1,104
	Keyspan Gas East (KEDLI)	Other Emergency Total				L	L	L	ļ	L	<u> </u>	L			<u> </u>	II						L	
L	Keyspan Gas East (KEDLI)	Related to Meter Reading Total	31,613	6,104	16.18%	9	16			97,669	316,130	\$ 34.93	377,173	6,286	\$ 219,578	2.50%	\$ 5,489	4.17	131,981	\$ 91,067	2.50%	\$ 0.69	\$ 2,277
	Boston Gas / Colonial Gas	Customer Driven Construction	5,822	388	6.25%	7	6	14	38,663	2,329	81,512	\$ 34.93	86,946	1,449	\$ 50,617	2.50%	\$ 1,265	4.17	24,307	\$ 16,772	2.50%	\$ 0.69	\$ 419
	Boston Gas / Colonial Gas	Field Collections	19,419			<b></b>		ļ	l		<del> </del>					l							
	Boston Gas / Colonial Gas Boston Gas / Colonial Gas	Investigations Total	31.076	3,832 2,240	16.48%	11	, b	14		22,992 13.439	271,869 435.068	\$ 34.93 \$ 34.93	325,517 466,426	5,425 7.774	\$ 189,505 \$ 271,538	2.50%	\$ 4,738 \$ 6,788	4.17	81,073 129,740	\$ 55,940 \$ 89,521	2.50%	\$ 0.69	\$ 1,399 \$ 2,238
	Boston Gas / Colonial Gas	Meter Change - Capital Total Meter Change - O&M Total	289	100	25.66%	16	- 6	14		13,439			5,438	7,774		2.50%	\$ 0,788	4.17	1,206		2.50%	\$ 0.69	\$ 2,238
	Boston Gas / Colonial Gas	Meter Oriented Services Total	82,648	3,105	3.62%	3	- 6	14	222,465	18,629	1,157,073	\$ 34.93	1,200,540	20,009		2.50%	\$ 17,473	4.17	345,047	\$ 238,082	2.50%	\$ 0.69	
	Boston Gas / Colonial Gas	Misc Capital Total	4.042	3,103	8.45%	7	6	14		2,239		\$ 34.93	61,814	1,030		2.50%	\$ 900	4.17	16,875		2.50%	\$ 0.69	
	Boston Gas / Colonial Gas	Other Emergency	4,042		0.45%				1	2,233	30,303	3 34.33	01,014	1,030	33,500	1	7	7.17	10,075	J	2.30%	9 0.03	1
	Boston Gas / Colonial Gas	Related to Meter Reading Total	11,671	1.119	8.75%	4	- 6	14	42.785	6.717	163.393	\$ 34.93	179.066	2.984	\$ 104,246	2.50%	\$ 2,606	4.17	48,725	\$ 33,620	2.50%	\$ 0.69	\$ 841
	Boston Gas / Colonial Gas	Capital Fitting	32,689	6,551	16.70%	116	12	14		78,614	457,646	\$ 34.93	549,363	9,156	\$ 319,821	2.50%	\$ 7,996	4.17	136,473	\$ 94,166	2.50%	\$ 0.69	\$ 2,354
	Boston Gas / Colonial Gas	Customer Driven Construction To	6.164	805	11.55%	53	12			9,660	86,289	\$ 34.93	97.559	1.626	\$ 56,795	2.50%	S 1.420	4.17	25,732	\$ 17,755	2.50%	\$ 0.69	S 444
	Boston Gas / Colonial Gas	Digsafe Total	668	-	0.00%	15	12	14		-	9,345	\$ 34.93	9,345	156	\$ 5,440	2.50%	\$ 136	4.17	2,787	\$ 1,923	2.50%	\$ 0.69	\$ 48
	Boston Gas / Colonial Gas	Field Collections Total																					
	Boston Gas / Colonial Gas	Gas Leak Investigation Total																					
	Boston Gas / Colonial Gas	Inner-Tite Inspection	1,024		47.06%		12	14		10,923		\$ 34.93	27,079	451		2.50%	\$ 394	4.17	4,275	\$ 2,950	2.50%	\$ 0.69	\$ 74
	Boston Gas / Colonial Gas	Inside Inspections Total	4,476	2,096	31.90%	17	12			25,156			92,013	1,534		2.50%	\$ 1,339	4.17	18,687		2.50%	\$ 0.69	\$ 322
	Boston Gas / Colonial Gas	Investigations Total	43,066		0.00%	13	12				602,917	\$ 34.93	602,917	10,049	\$ 350,998	2.50%	\$ 8,775	4.17	179,794	\$ 124,058	2.50%	\$ 0.69	\$ 3,101
	Boston Gas / Colonial Gas	Meter Change - O&M Total	99,716	26,917	21.26%	63	12	14		322,999	1,396,024	\$ 34.93	1,772,856	29,548		2.50%	\$ 25,802	4.17	416,304		2.50%	\$ 0.69	\$ 7,181
	Boston Gas / Colonial Gas	Meter Oriented Services Total	62,189	16,398	20.87%	33	12			196,780		\$ 34.93	1,100,222	18,337	\$ 640,513	2.50%	\$ 16,013	4.17	259,632		2.50%	\$ 0.69	\$ 4,479
	Boston Gas / Colonial Gas	Meter/Regulator Work total	6,796	548	7.46%	44	12			6,578		\$ 34.93	102,811	1,714	\$ 59,853	2.50%	\$ 1,496	4.17	28,370		2.50%	\$ 0.69	\$ 489
	Boston Gas / Colonial Gas	Misc. Capital Total	13,969	4,320	23.62%	26	. 12	14	369,875	51,836	195,559	\$ 34.93	256,034	4,267	\$ 149,054	2.50%	\$ 3,726	4.17	58,317	\$ 40,239	2.50%	\$ 0.69	\$ 1,006
	Boston Gas / Colonial Gas	Other Emergency Total							ļ		ļ												
	Boston Gas / Colonial Gas	Related to Meter Reading Total	2,618	1,318	33.49%	22		14		15,814	36,647	\$ 34.93	55,097	918	\$ 32,076	2.50%	\$ 802	4.17	10,928	\$ 7,541	2.50%	\$ 0.69	\$ 189
NYC	Brooklyn Union Gas (KEDNY)	Customer Driven Construction To	10,308	1,317	11.33%	75	17		774,698	22,393	113,383	\$ 34.93	127,872	2,131	\$ 74,443	2.50%	\$ 1,861	4.17	43,033	\$ 29,693	2.50%	\$ 0.69	\$ 742
	Brooklyn Union Gas (KEDNY)									ļ						II							-
	Brooklyn Union Gas (KEDNY) Brooklyn Union Gas (KEDNY)		8,150	47.700	67.97%	38	17	11	343.404	202.020	89.645	\$ 34.93	279,834	4 664	\$ 162,910	2.50%	\$ 4.073	4 17	34,023	\$ 23,476	2.50%	\$ 0.69	S 587
			55.174	17,290	0.00%	38	17			293,930	606,914	\$ 34.93		10.115	\$ 353,325	2.50%		4.17	230,346		2.50%	\$ 0.69	\$ 3,973
	Brooklyn Union Gas (KEDNY) Brooklyn Union Gas (KEDNY)		12,233	870	6.64%	60	17	11		14,789	134,563	\$ 34.93	606,914 144,133	2,402	\$ 83,909	2.50%	\$ 8,833 \$ 2,098	4.17	51,071	\$ 35,239	2.50%	\$ 0.69	\$ 881
	Brooklyn Union Gas (KEDNY)		185.551	64,290	25 73%	20	17	11		1.092.923	2 041 061	\$ 34.93	2.748.247	45.804	\$ 1,599,938	2.50%	\$ 39,998	4.17	774.656	\$ 534,512	2.50%	\$ 0.69	\$ 13.363
	Brooklyn Union Gas (KEDNY)		4,005	536	11.81%	34	17			9,112			49,946	832	\$ 29,077	2.50%	\$ 727	4.17	16,718		2.50%	\$ 0.69	
	Brooklyn Union Gas (KEDNY)		46.066	11.975	20.63%		17	11	1.854.861	203,569		\$ 34.93	638,447	10.641	\$ 371,683	2.50%	\$ 9,292	4.17	192,321	\$ 132,701	2.50%	\$ 0.69	\$ 3,318
	Brooklyn Union Gas (KEDNY)		40,000	12,5/5	20.03/0	40			1,034,001	203,303	1300,720	3 34.33	030,447	10,041	371,003	1	7	7:17		J 132,701	2.30%	9 0.03	7 - 3,310
	Brooklyn Union Gas (KEDNY)	Related to Meter Reading Total	6.304	2,454	28.02%	20	17	11	124.224	41,723	69.344	\$ 34.93	96.341	1,606	\$ 56.087	2.50%	S 1.402	4.17	26.319	\$ 18,160	2.50%	\$ 0.69	\$ 454
	Brooklyn Union Gas (KEDNY)	Surveillance Total	113,630		0.00%	11	17	11		- 12/120	1.249.930	\$ 34.93	1.249,930	20,832	\$ 727,668	2.50%	\$ 18,192	4.17	474,393	\$ 327,331	2.50%	\$ 0.69	\$ 8,183
	Narragansett Electric	Customer Driven Construction	2,239	129	5.45%	12	6	14	26,066	774	31,346	\$ 34.93	33,152	553	\$ 19,300	2.50%	\$ 482	4.17	9,348		2.50%	\$ 0.69	\$ 161
	Narragansett Electric	Field Collections																					
RI Electric	Narragansett Electric	Investigations Total	7,476	1,090	12.72%	15	6	14	111,149	6,538	104,664	\$ 34.93	119,918	1,999	\$ 69,812	2.50%	\$ 1,745	4.17	31,212	\$ 21,536	2.50%	\$ 0.69	\$ 538
RI Electric	Narragansett Electric	Meter Change - Capital Total	10,760	1,194	9.99%	13	6	14		7,165		\$ 34.93	167,358	2,789		2.50%	\$ 2,436	4.17	44,922		2.50%	\$ 0.69	\$ 775
	Narragansett Electric	Meter Change - O&M Total	418	131	23.91%	17	6	14		788	5,852	\$ 34.93	7,691	128	\$ 4,478	2.50%	\$ 112	4.17	1,745	\$ 1,204	2.50%	\$ 0.69	\$ 30
	Narragansett Electric	Meter Oriented Services Total	42,077	931	2.17%	3	- 6	14		5,587	589,078	\$ 34.93	602,115	10,035	\$ 350,532	2.50%	\$ 8,763	4.17	210/001	\$ 121,210	2.50%	\$ 0.69	\$ 3,030
	Narragansett Electric	Misc Capital Total	1,794	54	2.95%	5	6	14	9,756	327	25,116	\$ 34.93	25,878	431	\$ 15,065	2.50%	\$ 377	4.17	7,490	\$ 5,168	2.50%	\$ 0.69	\$ 129
RI Electric	Narragansett Electric	Other Emergency Total							ļ		ļ				ļ	ļI							
	Narragansett Electric	Related to Meter Reading Total	4,600	904	16.42%	4	6	14		5,423	64,393	\$ 34.93	77,048	1,284	\$ 44,855	2.50%	\$ 1,121	4.17	19,202		2.50%	\$ 0.69	\$ 331
	Narragansett Gas	Capital Piping	10,473	45	0.43%	231	8	12		359	125,670	\$ 34.93	126,209	2,103	\$ 73,474	2.50%	\$ 1,837	4.17	43,722	\$ 30,168	2.50%	\$ 0.69	\$ 754
	Narragansett Gas	Customer Driven Construction Field Collections Total	3,416	1,687	33.06%	42	- 8	12	143,014	13,499	40,992	\$ 34.93	61,240	1,021	\$ 35,652	2.50%	\$ 891	4.17	14,261	\$ 9,840	2.50%	\$ 0.69	\$ 246
	Narragansett Gas Narragansett Gas	Gas Leak Investigation Total				H		<del></del>	<del> </del>	<del> </del>	<del> </del>				<del> </del>	<del>  </del>		<del>  </del>					
	Narragansett Gas	Investigations Total	5,530	1.356	19.70%	26		12	200.830	10.852	66.354	\$ 34.93	82.631	1.377	\$ 48.105	2.50%	\$ 1.203	4.17	23.085	\$ 15.929	2.50%	\$ 0.69	\$ 398
	Narragansett Gas	Meter Change O&M Total	10,534	5,259	33.30%	50	9	12		42,070	126,408	\$ 34.93	189,514	3,159	\$ 110,329	2.50%	\$ 2,758.21	4.17	43,978		2.50%	\$ 0.69	\$ 759
	Narragansett Gas	Meter Oriented Service	34,738	3,696	9.62%	46	8	12		29,570		\$ 34.93	461,205	7,687		2.50%	\$ 6,712.46	4.17	145,025		2.50%	\$ 0.69	\$ 2,502
	Narragansett Gas	Misc Capital Total	92	6	6.63%	30	8	12		52	1,098	\$ 34.93	1,176	20	\$ 685	2.50%	\$ 17.11	4.17	382	\$ 264	2.50%	\$ 0.69	\$ 7
	Narragansett Gas	Other Emergency Total			1				1		1				1	1							$\overline{}$
	Narragansett Gas	Related to Meter Reading	2,573	531	17.10%	21	8	12		4,245	30,870	\$ 34.93	37,238	621	\$ 21,678	2.50%	\$ 541.96	4.17	10,740	\$ 7,411	2.50%	\$ 0.69	\$ 185
	NiagaraMohawk Electric	Customer Driven Construction	7,972	2,248	22.00%	20	8	15	160,316	17,987		\$ 34.93	153,298	2,555	\$ 89,245	2.50%	\$ 2,231.13	4.17	33,280	\$ 22,963	2.50%	\$ 0.69	\$ 574
UNY Electric	NiagaraMohawk Electric	Field Collections Total																					
UNY Electric	NiagaraMohawk Electric	Investigations Total	35,532	4,805	11.91%	23	8	15		38,443	532,973	\$ 34.93	605,053	10,084.22	\$ 352,242	2.50%	\$ 8,806.04	4.17	148,340	\$ 102,355	2.50%	\$ 0.69	\$ 2,559
UNY Electric	NiagaraMohawk Electric	Meter Change - Capital Total	23,099	4,261	15.57%	16		15		34,088	346,478	\$ 34.93	410,392	6,840	\$ 238,916	2.50%	\$ 5,972.91	4.17	96,434	\$ 66,539	2.50%	\$ 0.69	\$ 1,663
	NiagaraMohawk Electric	Meter Change - O&M Total	374	79	17.45%	17	8	15	6,358	633	5,610	\$ 34.93	6,796	113	\$ 3,956	2.50%	\$ 98.91	4.17	1,561	\$ 1,077	2.50%	\$ 0.69	\$ 27
	NiagaraMohawk Electric	Meter Oriented Services Total	154,413	25,932	14.38%	15	8	15		207,454	2,316,188	\$ 34.93	2,705,164	45,086	\$ 1,574,857	2.50%	\$ 39,371.41	4.17	644,656		2.50%	\$ 0.69	\$ 11,120
	NiagaraMohawk Electric	Misc Capital Total	5,428	603	10.00%	19	8	15	103,620	4,825	81,420	\$ 34.93	90,467	1,508	\$ 52,667	2.50%	\$ 1,316.67	4.17	22,661	\$ 15,636	2.50%	\$ 0.69	\$ 391
	NiagaraMohawk Electric	Other Emergencies Total							<del> </del>		<del> </del>				ļ								<u> </u>
	NiagaraMohawk Electric	Related to Meter Reading Total	8,394	1,254	13.00%	15	8	15		10,034	125,903	\$ 34.93	144,716	2,412	\$ 84,249	2.50%	\$ 2,106.21	4.17	35,042		2.50%	\$ 0.69	\$ 604
	NiagaraMohawk Gas	Customer Driven Construction	6,469	2,975	31.50%	44	8	13	287,275	23,798	84,097	\$ 34.93	122,769	2,046	\$ 71,472	2.50%	\$ 1,786.81	4.17	27,007	\$ 18,635	2.50%	\$ 0.69	\$ 466
UNY Gas	NiagaraMohawk Gas	Field Collections Total							<del> </del>				-		<b></b>								
	NiagaraMohawk Gas	Gas Leak Investigation Total	17.384	2 204	15.92%		ļ	13	451,724	26.324	225,986	6 24.02	268.762	4,479	\$ 156,464	2.50%	¢ 2011.51	4.17	72.574	¢ 50.075	2.50%	\$ 0.69	\$ 1.252
	NiagaraMohawk Gas	Investigations Total	20 365	3,291 5.810	22 20%	26	8	13		26,324	264 745	\$ 34.93	340 270	5,671		2.50%	\$ 3,911.61	4.17	85 022	\$ 50,076	2.50%	\$ 0.69	\$ 1,252
	NiagaraMohawk Gas NiagaraMohawk Gas	Meter Change - Capital Total		5,810	12.29%	48	- 8	13		46,477 3,405	264,745 39,468	\$ 34.93	340,270 45,001	5,671 750		2.50%	\$ 4,952.34 \$ 654.95	4.17	12,675	\$ 58,665	2.50%	\$ 0.69	\$ 1,467
		Meter Change O&M Total Meter Oriented Services Total	3,036 78,652	11,753	12.29%	19	8	13		94,021	1,022,476	\$ 34.93	1,175,260	19,588	\$ 26,198	2.50%	\$ 17,104.93	4.17	328,364	\$ 226,571	2.50%	\$ 0.69	\$ 5,664
	NiagaraMohawk Gas NiagaraMohawk Gas	Meter Oriented Services Total Meter/Regulator Work	/8,052	11,753	39.00%	22	- 8	13		94,021	1,022,476	\$ 34.93	1,175,260	19,588	084,197	2.50%	3 17,104.93	4.17	328,304	\$ 220,5/1	2.50%	\$ 0.69	3 3,004
	NiagaraMohawk Gas	Misc Capital Total	13.809	1.663	10.75%	36	8	13		13.306	179.511	\$ 34.93	201.132	3.352	\$ 117.092	2.50%	\$ 2.927.31	4.17	57.649	\$ 39,778	2.50%	\$ 0.69	\$ 994
	NiagaraMohawk Gas	Other Emergencies Total	13,009	2,003	10.75/6	30		<del>                                     </del>	455,032	13,300	1	7 57.53	101,132	3,332	1 11,032	1.50%	- 4,547.31	7.1/	31,043	- 33,110	2.30%	- 0.03	T - 224
	NiagaraMohawk Gas	Related to Meter Reading Total	4,338	652	13.06%	16	R	13	68.710	5.215	56.394	\$ 34.93	64.869	1.081	\$ 37.764	2.50%	\$ 944.11	4.17	18.111	\$ 12,496	2.50%	\$ 0.69	\$ 312
Total			1,544,638					13					23,119,393		\$ 13,459,340		\$ 336,483		6,448,700		,,,,,,		\$ 111,240

### BENEFITS PER OP CO \*\*

Travel Time		
Boston Gas **	\$	83,434
Colonial Gas **	\$	18,315
Brooklyn Union Gas (KEDNY)	\$	86,476
Keyspan Gas East (KEDLI)	\$	27,076
NiagaraMohawk Gas	\$	92,185
Narragansett Gas	\$	28,997
Total	\$	336,483
Mileage Boston Gas **	Ś	25.295
Colonial Gas **	s	5,553
Brooklyn Union Gas (KEDNY)	\$	31,790
Keyspan Gas East (KEDLI)		
keyspair das East (KEDLI)	\$	11,444

E: Jobs data provided by Annemarie Westerlind, CMS Resource Planning d cells indicate collections or emergency work categories that were excluded from this analysis soston Gas and Collonid Gas yelf based on general allocator Sci, Giston Gas - 82%, Colonial Gas - 18%) to finite straveled per job determined through travel time reduction analysis using Optimoroust software and Google Maps routes Mileage reduction assumed to be the same % reduction as travel time reduction feel feet cost per mile growded by NG Feet, cost represents flux, a maintenance, and parts

					Average	Total Annual			Reduction in		#of Miles					Mileage
	Job Count FY	Job Count FY	Job Count FY	3 Year	Travel Time in	Travel Time in	Field Tech.		Travel Time	Total Travel	Traveled per			Mileage	Fleet Cost per	Reduction
Type of Work	2014	2015	2016	Average	Minutes	Minutes	Hourly Rate 2	Total Cost	(%) 3	Time Benefits	Job 4	Miles Driven	Cost	Reduction <sup>3</sup>	Mile <sup>5</sup>	Benefits
tions	120,172	119,171	79,522	106,288	14	1,488,037	\$ 34.93	\$ 866,185	13.91%	\$ 120,486	2.30	244,874	\$ 168,963	14.00%	\$ 0.69	\$
Field Collections [	119,296	116,083	121,152	118,844	14	1,663,811	\$ 34.93	s	13.91%	\$ 134,719	2.30	273,799		14.00%		·S
tions	28,972	37,643	53,328	39,981	14	559,734	\$ 34.93	\$	13.91%	\$ 45,322	2.30	92,111		14.00%		Š
tions	36,891	57,367	49,312	47,857	12	574,280	\$ 34.93		13.91%	\$ 46,499	2.30	110,255		14.00%		S
tions	270,728	194,075	127,117	197,307	11	2,170,373	\$ 34.93		13.91%	\$ 175,735	2.30	454,567	ω.	14.00%		s
tions	41,346	49,500	58,028	49,625	13	645,121	\$ 34.93	\$ 375,524	13.91%	\$ 52,235	2.30	114,328	\$ 78,887	14.00%	\$ 0.69	S
tions	43,279	46,918	42,276	44,158	13	574,050	\$ 34.93	\$ 334,154	13.91%	\$ 46,481	2.30	101,733	\$ 70,196	14.00%	\$ 0.69	s
tions	64,919	187,672	169,102	140,564	15	2,108,465	\$ 34.93	\$ 1,227,336	13.91%	\$ 170,722	2.30	323,841	\$ 223,450	14.00%	\$ 0.69	Ş
				744,623		9,783,871		\$ 5,695,185		\$ 792,200		1,715,508	\$ 1,183,700			\$
Travel Time Benefits  Boston Gas  Colonial Gas  Colonial Gas  Brooklyn Union Gas (KEDIY)  Keyspan Gas East (KEDI)  Niggran/hobawk Gas  Narragansett Gas  Total	209,268 45,937 175,735 52,235 217,203 91,821 792,200	Allocator 82.00% 18.00%														
Mileage Benefits Boston Gas Boston Gas Boston Gas Booklyn Union Gas (KEDNY) Keyspan Gas East (KEDLI) NiegaraMohawk Gas Narragansett Gas	41,085 9,019 43,911 11,044 41,110 19,549	82.00% 18.00%														
Assumptions / Source s./ Notes  1 Source: CMS US PY 18 Workplan; An nemarie Westerli 1 Source: CMS US PY 18 Workplan; An nemarie Westerli 3 Touch in a reprovided by MG Finance; hourly rate a 3 Touch time and mileage reduction of approximately 4 of miles traveled nor phot heteromic of through pately 5	nd, CMS Resource ssumes an averag 28% determined th	e Planning; jobs in ge for that categor through analysis u	iduded collection jo y of employee if th sing OptimoRoute s	bs only ere were multiple software and Goog	titles / levels (e.g., gle Maps; 14% was	, Technician A, Tec s agreed / confirm	hnidan B, etc.) ed for both travel	time and mileage	with Megan Picarn	etto and Danielle N	Morrissey as collecti	ons work is not int	erupted by emerge	ent work		
	Type of Work	Uppe of Work         Z014           2014         2014           2015         120,172           Itions         119,296           Itions         119,296           Itions         28,972           Itions         38,972           Itions         32,279           Itions         43,246           Itions         43,279           Itions         43,279           Itions         45,937           Itions         145,937           Itions         125,735           Itions         1275,735           Itions         127,723           Itions         127,723	Uppe of Work         Job Count FY Job Count FY ZO134         ZO014 ZO15           Libons         119,171         119,171           Itions         119,269         116,089           Itions         119,269         116,089           Itions         28,972         37,643           Itions         28,972         37,643           Itions         36,891         57,363           Itions         41,346         49,500           Itions         43,279         46,918           Itions         43,279         46,918           Ison Gas (IEDINY)         15,735         8,00%           Is East (IEDINY)         175,735         15,00%           It Gas         217,203         17,003           It Gas         217,203         18,00%           In Gas (IEDINY)         22,238         20,00%           It Gas         27,235         18,00%           It Gas         29,19         <	Travel Time Benefits	Type of Work	upe of Work         Z014         Z015         Z016         Average         Marringe         Marri	type of Work         Z014         Z015         Z016         Average         Marketime         Travel Time in	Travel Time Benefits	type of Work         Z014         Z015         Z016         Average Minutes         Travel Time in Trav	upe of Work         Z014         Z015         Z016         Average Minutes         Trade I Time In Tave I Time In Time In Tave I Time In Tim	type of Work         Z014         Z015         Z016         Average (Total Annual Index (Total Invest)         Travel Time (Total Travel Time)         Frod Invest (Total Travel Time)         Total Annual (Total Travel Time)         Reduction in Total Travel Time         Total Time (Total Travel Time)         Total Time (Total Travel Time)         Total Time (Total Travel Time)         Total Time         Total Time         Total Travel Time         T	type of Work         Z014         Z05 Count FY         Job Count FY         Average         Average         Total Annual Field Tech.         Total Gost         Count Firm         Total Travel         Total Gost         Count Firm         Total Gost         Total Gost         Count Firm         Total Gost         Count Firm         Total Gost         Count Firm         Total Gost         Total Gost         Count Firm         Total Gost         Count Firm         Total Gost         Adapted         2.2.20         Adapted         Adapted         Adapted	Part   Part	Page Of Work   2014   2015   2016	Field Tech.         Total Cost         Reduction (Total Trave)         Travel Time Total Travel (Total Travel)         Travel Time Energity (Jub (2014))         Miles Driven (Lost)         Cost (Miles Driven)         Cost (Cost (Miles Driven)         Miles Reduction (Jul (2014))         Miles (Miles Driven)         Cost (Miles Driven)         Cost (Miles Driven)         Cost (Miles Driven)         Cost (Miles Driven)         Miles (Miles Driven)         Miles (Miles Driven)         Cost (Miles Driven)         Miles (Miles Driven)	Field Tech. Total Cost (%) Reduction Total Travel Traveled Per Miles Driven Cost Miles Plev Cost Miles Previous (%) Miles Previ

# Reduced Available Time / Auto Dispatch - CMS Non-Emergency and Non-Collections <sup>1</sup>

	Usi	ng May As	Using J	une As
Annual Benefit	Represe	ntative Sample	Representat	tive Sample
% Days w/ 43+ minutes available <sup>2</sup>		3.17%		2.93%
Average # of jobs that could be autoscheduled per day with 43+ miutes of available time		1.3		1.3
Total CMS Techs <sup>3</sup>		2,042		2,042
Working Days per Year		240		240
Total CMS Working Days		490,080		490,080
Days w / 43+ minutes available		15,554		14,345
Total # of Jobs to be autoscheduled		19,765		18,056
CMS Tech HourlyRate <sup>4</sup>	\$	34.93	\$	34.93
Average job time (minutes on the job) in hours <sup>5</sup>		0.52		0.52
Cost per job	\$	18.05	\$	18.05
Total annual representative benefit	\$	356,699	\$	325,858

# Benefit Calculation <sup>6</sup>

Total CMS Working Days	490,080
Average % of Available Time	3.05%
Days w / 43+ minutes available (ability to do 1 additional job)	14,950
Total Benefit	\$ 269,798

Operating Company <sup>7</sup>	General Allocators (%)	Benefits
Boston Gas	23.29%	\$ 62,836
Colonial Gas	5.21%	\$ 14,056
Brooklyn Union Gas (KEDNY)	30.10%	\$ 81,209
Keyspan Gas East (KEDLI)	21.55%	\$ 58,141
Niagara Mohawk Gas	12.44%	\$ 33,563
Narragansett Gas	7.41%	\$ 19,992
Total	100%	\$ 269,798

- 1 Source: CMS Job Extract; April June 2016; Richard Wester
- 2 Average minutes on the job and travel time for CMS planned jobs equals 43 minutes; minutes on the job excluding travel time equals 31 minutes
- 3 # of CMS Techs derived from HRIS extract provided by J'Wynn DeRamos; includes both Gas and Electric Techs
- 4 CMS Tech rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Technician A, Technician B, etc.)
- 5 Minutes on the job used to determine the cost of a job; travel time excluded
- 6 Benefit calculation completed on the average of the 2 months data
- 7 Benefits split by operating company using general allocator; not enough detail in sample set to conclude benefits by operating company using data

Reduce UTCs / Improved Information - CMS Non-Emergency and Non-Collections

			2 Year Job Count	2 Year UTC Job Count	UTC % FY15 &	Avg Productive Job Mins FY16	Avg UTC Job Mins	Avg Travel mins FY16	Total Productive	Total UTC Job Mins	Total Productive Job		% Reduction	Total UTC Mins Saved	Total UTC Benefits
State / Area	Operating Companies	Job Types	Average *	Average	FY16	JOD IVIINS F116	FY16	mins F116	Job Mins	JOD IVIINS	Travel Mins	Rate <sup>2</sup>	in UTCs <sup>3</sup>	3	benefits
Ц	Keyspan Gas East (KEDLI)	Customer Driven Construction Total	9,187	586	6.00%	22	16	10		9,382	91,870	\$ 34.93	2.50%	235	\$ 137
LI	Keyspan Gas East (KEDLI)	Field Collections Total											<u> </u>		
LI	Keyspan Gas East (KEDLI) Keyspan Gas East (KEDLI)	Gas Leak Investigation Total Inner-Tite Total	498	153	23.50%	30	16	10	14,940	2,448	4,980	\$ 34.93	2.50%	61	\$ 36
LI	Keyspan Gas East (KEDLI)	Investigations Total	3,498	2,673	43.32%	22	16			42,771	34,975	\$ 34.93	2.50%	1,069	\$ 622
LI	Keyspan Gas East (KEDLI)	Meter Changes (Capital) Total	19,980	3,801	15.98%	43	16			60,818	199,795	\$ 34.93	2.50%	1,520	\$ 885
LI	Keyspan Gas East (KEDLI) Keyspan Gas East (KEDLI)	Meter Oriented Services Total Meter/Regulator Work total	74,040 4,760	9,487 1,757	11.36% 26.96%	16 31	16 16			151,785 28,115	740,400 47,595	\$ 34.93 \$ 34.93	2.50% 2.50%	3,795 703	\$ 2,209 \$ 409
LI	Keyspan Gas East (KEDLI)	Misc Capital Total	15,326	2,527	14.16%	19	16			40,437	153,260	\$ 34.93	2.50%	1,011	\$ 589
LI	Keyspan Gas East (KEDLI)	Other Emergency Total													, , , , , ,
LI	Keyspan Gas East (KEDLI)	Related to Meter Reading Total	31,613	6,104	16.18%	9	16			97,669	316,130	\$ 34.93	2.50%	2,442	\$ 1,421
MA Electric and Gas MA Electric and Gas	Boston Gas / Colonial Gas Boston Gas / Colonial Gas	Customer Driven Construction Field Collections	5,822	388	6.25%	7	6	14	38,663	2,329	81,512	\$ 34.93	2.50%	58	\$ 34
MA Electric and Gas	Boston Gas / Colonial Gas	Investigations Total	19,419	3,832	16.48%	11	6	14	205,811	22,992	271,869	\$ 34.93	2.50%	575	\$ 335
	Boston Gas / Colonial Gas	Meter Change - Capital Total	31,076	2,240	6.72%	25	6			13,439	435,068		2.50%		\$ 196
MA Electric and Gas	Boston Gas / Colonial Gas	Meter Change - O&M Total	289	100	25.66%	16	6			598	4,043		2.50%	15	\$ 9
MA Electric and Gas	Boston Gas / Colonial Gas	Meter Oriented Services Total	82,648	3,105	3.62%	3	6			18,629	1,157,073		2.50%	466	\$ 271
MA Electric and Gas MA Electric and Gas	Boston Gas / Colonial Gas Boston Gas / Colonial Gas	Misc Capital Total Other Emergency	4,042	373	8.45%	· · · · · · · · · · · · · · · · · · ·	6	14	27,813	2,239	56,589	\$ 34.93	2.50%	56	\$ 33
MA Electric and Gas	Boston Gas / Colonial Gas	Related to Meter Reading Total	11,671	1,119	8.75%	4	6	14	42,785	6,717	163,393	\$ 34.93	2.50%	168	\$ 98
MA Electric and Gas	Boston Gas / Colonial Gas	Capital Fitting	32,689	6,551	16.70%	116	12			78,614	457,646	\$ 34.93	2.50%	1,965	\$ 1,144
MA Electric and Gas	Boston Gas / Colonial Gas	Customer Driven Construction Total	6,164	805	11.55%	53	12			9,660	86,289	\$ 34.93	2.50%	241	\$ 141
	Boston Gas / Colonial Gas	Digsafe Total	668		0.00%	15	12	14	10,013	-	9,345	\$ 34.93	2.50%	-	\$ -
MA Electric and Gas MA Electric and Gas	Boston Gas / Colonial Gas Boston Gas / Colonial Gas	Field Collections Total  Gas Leak Investigation Total										<b></b>	<del> </del>		
MA Electric and Gas	Boston Gas / Colonial Gas	Inner-Tite Inspection	1,024	910	47.06%	42	12	14	42,894	10,923	14,336	\$ 34.93	2.50%	273	\$ 159
MA Electric and Gas	Boston Gas / Colonial Gas	Inside Inspections Total	4,476	2,096	31.90%	17	12	14	78,250	25,156	62,664	\$ 34.93	2.50%	629	\$ 366
	Boston Gas / Colonial Gas	Investigations Total	43,066	-	0.00%	13	12			-	602,917	\$ 34.93	2.50%	-	\$ -
MA Electric and Gas	Boston Gas / Colonial Gas	Meter Change - O&M Total	99,716	26,917	21.26%	63	12			322,999	1,396,024		2.50%	8,075	\$ 4,701
MA Electric and Gas MA Electric and Gas	Boston Gas / Colonial Gas Boston Gas / Colonial Gas	Meter Oriented Services Total  Meter/Regulator Work total	62,189 6,796	16,398 548	20.87% 7.46%	33 44	12			196,780 6,578	870,646 95,137		2.50%	4,919 164	\$ 2,864 \$ 96
	Boston Gas / Colonial Gas	Misc. Capital Total	13,969	4,320	23.62%	26	12			51,836	195,559		2.50%	1,296	\$ 754
MA Electric and Gas	Boston Gas / Colonial Gas	Other Emergency Total													
MA Electric and Gas	Boston Gas / Colonial Gas	Related to Meter Reading Total	2,618	1,318	33.49%	22	12			15,814	36,647	\$ 34.93	2.50%	395	\$ 230
NYC	Brooklyn Union Gas (KEDNY)	Customer Driven Construction Total	10,308	1,317	11.33%	75	17	11	774,698	22,393	113,383	\$ 34.93	2.50%	560	\$ 326
NYC	Brooklyn Union Gas (KEDNY	Field Collections Total  Gas Leak Investigation Total							-						
NYC	Brooklyn Union Gas (KEDNY		8,150	17,290	67.97%	38	17	11	312,481	293,930	89,645	\$ 34.93	2.50%	7,348	\$ 4,278
NYC	Brooklyn Union Gas (KEDNY		55,174	-	0.00%	13	17			-	606,914	\$ 34.93	2.50%	-	\$ -
		Meter Change - Capital Total	12,233	870	6.64%	60	17			14,789	134,563	\$ 34.93	2.50%	370	\$ 215
NYC		Meter Oriented Services Total	185,551	64,290	25.73%	28	17			1,092,923	2,041,061	\$ 34.93	2.50%	27,323	\$ 15,907
NYC	Brooklyn Union Gas (KEDNY Brooklyn Union Gas (KEDNY	Meter/Regulator Work total Misc Capital Total	4,005 46,066	536 11,975	11.81% 20.63%	34	17 17			9,112 203,569	44,050 506,726	\$ 34.93 \$ 34.93	2.50% 2.50%	5,089	\$ 133 \$ 2,963
NYC	Brooklyn Union Gas (KEDNY)		40,000	11,575	20.0370	40			1,034,001	203,303	300,720	ÿ 54.55	2.50%	3,003	\$ 2,505
NYC		Related to Meter Reading Total	6,304	2,454	28.02%	20	17	11	124,224	41,723	69,344	\$ 34.93	2.50%	1,043	\$ 607
NYC	Brooklyn Union Gas (KEDNY)		113,630	-	0.00%	11	17			-	1,249,930	\$ 34.93	2.50%	-	\$ -
RI Electric	Narragansett Electric	Customer Driven Construction	2,239	129	5.45%	12	6	14	26,066	774	31,346	\$ 34.93	2.50%	19	\$ 11
RI Electric RI Electric	Narragansett Electric Narragansett Electric	Field Collections Investigations Total	7,476	1,090	12.72%	15	6	14	111,149	6,538	104,664	\$ 34.93	2.50%	163	\$ 95
RI Electric	Narragansett Electric	Meter Change - Capital Total	10,760	1,194	9.99%	13	6			7,165	150,640	\$ 34.93	2.50%	179	\$ 104
RI Electric	Narragansett Electric	Meter Change - O&M Total	418	131	23.91%	17	6			788	5,852	\$ 34.93	2.50%	20	\$ 11
RI Electric	Narragansett Electric	Meter Oriented Services Total	42,077	931	2.17%	3	6			5,587	589,078	\$ 34.93	2.50%	140	\$ 81
RI Electric	Narragansett Electric	Misc Capital Total	1,794	54	2.95%	5	6	14	9,756	327	25,116	\$ 34.93	2.50%	8	\$ 5
RI Electric RI Electric	Narragansett Electric Narragansett Electric	Other Emergency Total Related to Meter Reading Total	4,600	904	16.42%	4	6	14	16,751	5,423	64,393	\$ 34.93	2.50%	136	\$ 79
RI Gas	Narragansett Gas	Capital Piping	10,473	45	0.43%	231	8			359	125,670	\$ 34.93	2.50%	9	\$ 5
RI Gas	Narragansett Gas	Customer Driven Construction	3,416	1,687	33.06%	42	8	12	143,014	13,499	40,992	\$ 34.93	2.50%	337	\$ 196
RI Gas	Narragansett Gas	Field Collections Total							ļ	ļ			ļ		
RI Gas RI Gas	Narragansett Gas Narragansett Gas	Gas Leak Investigation Total Investigations Total	5,530	1,356	19.70%	36	8	12	200,830	10,852	66,354	\$ 34.93	2.50%	271	\$ 158
RI Gas	Narragansett Gas	Meter Change O&M Total	10,534	5,259	33.30%	50	<u>8</u>			42,070	126,408	\$ 34.93	2.50%	1,052	\$ 612
RI Gas	Narragansett Gas	Meter Oriented Service	34,738	3,696	9.62%	46	8			29,570	416,850	\$ 34.93	2.50%	739	\$ 430
RI Gas	Narragansett Gas	Misc Capital Total	92	6	6.63%	30	8	12		52	1,098	\$ 34.93	2.50%	1	\$ 1
RI Gas	Narragansett Gas	Other Emergency Total	2.572	524	47.400/			42		4 245	20.070		2.500/	400	6 63
RI Gas UNY Electric	Narragansett Gas NiagaraMohawk Electric	Related to Meter Reading Customer Driven Construction	2,573 7,972	531 2,248	17.10% 22.00%	21	8			4,245 17,987	30,870 119,573	\$ 34.93 \$ 34.93	2.50% 2.50%	106 450	\$ 62 \$ 262
UNY Electric	NiagaraMohawk Electric	Field Collections Total	1,512	2,240	22.0070	20			100,510	17,567	113,373	ÿ 54.55	2.50%	450	y 202
UNY Electric	NiagaraMohawk Electric	Investigations Total	35,532	4,805	11.91%	23	8	15	815,272	38,443	532,973	\$ 34.93	2.50%	961	\$ 560
UNY Electric	NiagaraMohawk Electric	Meter Change - Capital Total	23,099	4,261	15.57%	16	8	15		34,088	346,478	\$ 34.93	2.50%	852	\$ 496
UNY Electric	NiagaraMohawk Electric	Meter Change - O&M Total	374	79	17.45%	17	8	15		633	5,610	\$ 34.93	2.50%	16	\$ 9
UNY Electric UNY Electric	NiagaraMohawk Electric NiagaraMohawk Electric	Meter Oriented Services Total Misc Capital Total	154,413 5,428	25,932 <b>603</b>	14.38% 10.00%	15 19	8	15 15		207,454 4,825	2,316,188 81,420	\$ 34.93 \$ 34.93	2.50% 2.50%	5,186 121	\$ 3,019 \$ 70
UNY Electric	NiagaraMohawk Electric	Other Emergencies Total	3,420		10.0070	15			103,020	1,025	01,420	31.55	2.50%		ý ,o
UNY Electric	NiagaraMohawk Electric	Related to Meter Reading Total	8,394	1,254	13.00%	15				10,034	125,903		2.50%	251	\$ 146
UNY Gas	NiagaraMohawk Gas	Customer Driven Construction	6,469	2,975	31.50%	44		13	287,275	23,798	84,097	\$ 34.93	2.50%	595	\$ 346
UNY Gas	NiagaraMohawk Gas	Field Collections Total		ļ					ļ	ļ	ļ	ļ			
UNY Gas UNY Gas	NiagaraMohawk Gas NiagaraMohawk Gas	Gas Leak Investigation Total Investigations Total	17,384	3,291	15.92%	26	8	13	451,724	26,324	225,986	\$ 34.93	2.50%	658	\$ 383
UNY Gas	NiagaraMohawk Gas	Meter Change - Capital Total	20,365	5,810	22.20%	48	<u>8</u>			46,477	264,745		2.50%	1,162	\$ 676
UNY Gas	NiagaraMohawk Gas	Meter Change O&M Total	3,036	426	12.29%	19	8			3,405	39,468		2.50%	85	\$ 50
UNY Gas	NiagaraMohawk Gas	Meter Oriented Services Total	78,652	11,753	13.00%	22	8	13	1,733,338	94,021	1,022,476	\$ 34.93	2.50%	2,351	\$ 1,368
UNY Gas	NiagaraMohawk Gas	Meter/Regulator Work	4	اليني ا	39.00%	20				- 42.205		\$ 34.93	2.50%		\$ -
	NiagaraMohawk Gas	Misc Capital Total	13,809	1,663	10.75%	36	8	13	495,092	13,306	179,511	\$ 34.93	2.50%	333	\$ 194
UNY Gas		Other Emergencies Total													
UNY Gas	NiagaraMohawk Gas NiagaraMohawk Gas	Other Emergencies Total Related to Meter Reading Total	4,338	652	13.06%	16	8	13	68,710	5,215	56,394	\$ 34.93	2.50%	130	\$ 76

**Benefits per Operating Company** 

Boston Gas **	\$ 9,372
Colonial Gas **	\$ 2,057
Brooklyn Union Gas (KEDNY)	\$ 24,428
Keyspan Gas East (KEDLI)	\$ 6,308
NiagaraMohawk Gas	\$ 7,656
Narragansett Gas	\$ 1,852
Total	\$ 51,673

- 1 Source: CMS US FY18 Workplan; Annemarie Westerlind, CMS Resource Planning; jobs exclude collection and emergency / leak jobs
- 2 CMS Tech rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Technician A, Technician B, etc.)
- 3 Reduction in UTCs of 2,5% agreed / confirmed for both travel time and mileage with Megan Picarretto and Danielle Morrissey
- 4 Boston Gas and Colonial Gas benefits split based on general allocator %s (Boston Gas 82%, Colonial Gas 18%)

								Total	UNY Elec	UNY Gas	=	NYC	RIGas	RI Elec		MA Gas	State / Area			
									102	102	400	62	102		102	62	Code	ь		
Total	Narragansett Gas	Niagara Mohawk Gas	Keyspan Gas East (KEDLI)	Brooklyn Union Gas (KEDNY)	Colonial Gas	Boston Gas	Operating Company 4		INVESTIGATION - Meter Number Verification	INVESTIGATION - Meter Number Verification	METER VERIFICATION	VERIFY MTR. I NFO	INVESTIGATION - Meter Number Verification	INVESTIGATION - Meter Number Verification	INVESTIGATION - Meter Number Verification	VERIFY MTR. INFO	Type of Work			
O'TO'	\$ 104	\$ 39,236	\$ 30,395	\$ 58,585	\$ 4,508.09	\$ 20,536.88			8,001	1,485	2,629	15,156	816	400	1,158	3,041	Job Count FY 2014			
							•		4,912	1,251	5,519	8,786	502	441	834	1,936	2015	Job Count FY		
									2,352	840	8,561	3,822	802	693	1,394	2,729	FY 2016	Job Count		
								26,020	5,088	1,192	5,570	9,255	707	511	1,129	2,569	Average	3 Year		
								15	14	14	12	18	21	13	8	21	Job (mins)	Minutes on the	Average	
								13	15	13	13	11	12	14	14	14	(mins)	Travel Time	Average	
								28	29		25	29	33	27	22	35	Time (mins)	on Job + Travel	Average Minutes	
								739,233 \$	147,562 \$	32,184 \$	139,242   \$	268,385 \$	23,320 \$	13,806   \$	24,831 \$	89,903   \$	(mins)	(Job + Travel) Hourly Rate	Total Time	
										\$ 34.93					\$ 34.93	\$ 34.93	2	Hourly Rate	Field Tech.	
								\$ 16.52	\$ 16.88	\$ 15.72	\$ 14.55 \$	\$ 16.88	\$ 19.21	\$ 15.72	\$ 12.81	\$ 20.37 \$	Cost per Job Cost Basis			
								\$ 430,307	\$ 85,896		\$ 81,052	\$ 156,227	\$ 13,575	\$ 8,036	\$ 14,454	\$ 52,333	Cost Basis			
									37.50%	37.50%	37.50%	37.50%	37.50%	37.50%	37.50%	37.50%	Jobs (%) <sup>3</sup>	Verification	Meter	Reduction in
								9,758	1,908		2,089	3	265			963	Reduced	# of Jobs		
								3 277,212	3 55,336	Г	52,216	1	8,745	5,177	9,312	3 33,714 \$	Time Savings			•
								2 \$ 161,	6 \$ 32,	7,5	6 \$ 30,3	5 \$ 58,5	5 \$ 5,	7 \$ 3,	? \$ 5,	4 \$ 19,6	Time Savings Total Benefi			

Prepared by or under the supervision of: Anthony Johnston and Christopher Connolly

 $Simplified \ / \ Automated \ Communications - CMS \ Planned \ Jobs \ (Appointment \ and \ non-Appointment)^{\ 1}$ 

			2 Year Job Count Average	2 Year UTC Job Count Average	UTC % FY15 & FY16	Tech Hourly	Minutes per Call <sup>3</sup>	Reduction %	Total Saved Mins		otal CMS ech Calls
State / Area	Operating Companies	Job Types					·				enefits
LI	Keyspan Gas East (KEDLI)	Customer Driven Construction Total	9,187	633	6.45%	\$ 34.93	1	25.00%	2,455	\$	1,429
LI	Keyspan Gas East (KEDLI)	Field Collections Total									
LI	Keyspan Gas East (KEDLI)	Gas Leak Investigation Total									
LI	Keyspan Gas East (KEDLI)	Inner-Tite Total	498	153	23.50%		1	25.00%	163		95
LI	Keyspan Gas East (KEDLI)	Investigations Total	3,498	2,673	43.32%		1	·	1,543		898
	Keyspan Gas East (KEDLI)	Meter Changes (Capital) Total	19,980	3,801	15.98%		1	25.00%	5,945		3,461
LI	Keyspan Gas East (KEDLI)	Meter Oriented Services Total	74,040	<del> </del>	11.36%		1	25.00%	20,882	<del></del>	12,157
LI	Keyspan Gas East (KEDLI)	Meter/Regulator Work total	4,760	1,757	26.96%	\$ 34.93	1	25.00%	1,629		948
LI	Keyspan Gas East (KEDLI)	Misc Capital Total	15,326	2,527	14.16%	\$ 34.93	1	25.00%	4,463	\$	2,598
LI	Keyspan Gas East (KEDLI)	Other Emergency Total								L	
LI	Keyspan Gas East (KEDLI)	Related to Meter Reading Total	31,613	6,104	16.18%		1	25.00%	9,429	\$	5,489
MA Electric	Boston Gas / Colonial Gas	Customer Driven Construction	5,822	388	6.25%	\$ 34.93	1	25.00%	1,553	\$	904
MA Electric	Boston Gas / Colonial Gas	Field Collections									
MA Electric	Boston Gas / Colonial Gas	Investigations Total	19,419	3,832	16.48%	\$ 34.93	1	25.00%	5,813	\$	3,384
MA Electric	Boston Gas / Colonial Gas	Meter Change - Capital Total	31,076	2,240	6.72%	\$ 34.93	1	25.00%	8,329	\$	4,849
MA Electric	Boston Gas / Colonial Gas	Meter Change - O&M Total	289	100	25.66%	\$ 34.93	1	25.00%	97	\$	57
MA Electric	Boston Gas / Colonial Gas	Meter Oriented Services Total	82,648	3,105	3.62%	\$ 34.93	1	25.00%	21,438	\$	12,481
MA Electric	Boston Gas / Colonial Gas	Misc Capital Total	4,042	373	8.45%	\$ 34.93	1	25.00%	1,104	\$	643
MA Electric	Boston Gas / Colonial Gas	Other Emergency				l					
	Boston Gas / Colonial Gas	Related to Meter Reading Total	11,671	1,119	8.75%	\$ 34.93	1	25.00%	3,198	\$	1,862
MA Gas	Boston Gas / Colonial Gas	Capital Fitting	32,689	6,551	16.70%		1	25.00%	9,810	\$	5,711
MA Gas	Boston Gas / Colonial Gas	Customer Driven Construction Total	6,164	805	11.55%		1	25.00%	1,742	\$	1,014
	Boston Gas / Colonial Gas	Digsafe Total	668		0.00%	\$ 34.93	1		167		97
	Boston Gas / Colonial Gas	Field Collections Total				1	<del> </del>			T-	
MA Gas	Boston Gas / Colonial Gas	Gas Leak Investigation Total									
MA Gas	Boston Gas / Colonial Gas	Inner-Tite Inspection	1,024	910	47.06%	\$ 34.93	1	25.00%	484	Ś	282
MA Gas	Boston Gas / Colonial Gas	Inside Inspections Total	4,476	2,096	31.90%	\$ 34.93	1	25.00%	1,643		957
MA Gas	Boston Gas / Colonial Gas	Investigations Total	43,066	2,030	0.00%	\$ 34.93	1	25.00%	10,766		6,268
MA Gas	Boston Gas / Colonial Gas	Meter Change - O&M Total	99,716	26,917	21.26%		1	25.00%	31,658		18,430
MA Gas	Boston Gas / Colonial Gas	Meter Criange - Oak Total  Meter Oriented Services Total	62,189	16,398	20.87%		1		19,647		11,438
						<del>}</del>	1				
	Boston Gas / Colonial Gas	Meter/Regulator Work total	6,796	548	7.46% 23.62%		1	<del></del>	1,836		1,069 2,662
MA Gas	Boston Gas / Colonial Gas	Misc. Capital Total	13,969	4,320	23.02%	34.93		25.00%	4,572	3	2,002
MA Gas	Boston Gas / Colonial Gas	Other Emergency Total	2.640	4 240	22.400/	24.02	<del></del>	25.000/		-	
MA Gas	Boston Gas / Colonial Gas	Related to Meter Reading Total	2,618	1,318	33.49%		1	<del></del>	984		573
	Brooklyn Union Gas (KEDNY)	Customer Driven Construction Total	10,308	1,317	11.33%	\$ 34.93	1	25.00%	2,906	\$	1,692
NYC	Brooklyn Union Gas (KEDNY)	Field Collections Total									
NYC	Brooklyn Union Gas (KEDNY)	Gas Leak Investigation Total									
NYC	Brooklyn Union Gas (KEDNY)	Inner Tite Inspection Total	8,150	17,290	67.97%		1	25.00%	6,360		3,703
	Brooklyn Union Gas (KEDNY)	Investigations Total	55,174	-	0.00%		1	25.00%	13,794		8,030
NYC	Brooklyn Union Gas (KEDNY)	Meter Change - Capital Total	12,233	870	6.64%		1	25.00%	3,276		1,907
NYC	Brooklyn Union Gas (KEDNY)	Meter Oriented Services Total	185,551	64,290	25.73%	\$ 34.93	1		62,460		36,362
NYC	Brooklyn Union Gas (KEDNY)	Meter/Regulator Work total	4,005	536	11.81%		1	25.00%	1,135	\$	661
NYC	Brooklyn Union Gas (KEDNY)	Misc Capital Total	46,066	11,975	20.63%	\$ 34.93	1	25.00%	14,510	\$	8,447
NYC	Brooklyn Union Gas (KEDNY)	Other Emergency Total									
	Brooklyn Union Gas (KEDNY)	Related to Meter Reading Total	6,304	2,454	28.02%		1		2,190		1,275
NYC	Brooklyn Union Gas (KEDNY)	Surveillance Total	113,630	-	0.00%		1	25.00%	28,408		16,538
	Narragansett Electric	Customer Driven Construction	2,239	129	5.45%	\$ 34.93	1	25.00%	592	\$	345
	Narragansett Electric	Field Collections			l						
RI Electric	Narragansett Electric	Investigations Total	7,476	1,090	12.72%	\$ 34.93	1	25.00%	2,141	\$	1,247
RI Electric	Narragansett Electric	Meter Change - Capital Total	10,760	1,194	9.99%	\$ 34.93	1	25.00%	2,989	\$	1,740
RI Electric	Narragansett Electric	Meter Change - O&M Total	418	131	23.91%	\$ 34.93	1	25.00%	137	\$	80
RI Electric	Narragansett Electric	Meter Oriented Services Total	42,077	931	2.17%	\$ 34.93	1	25.00%	10,752	\$	6,259
RI Electric	Narragansett Electric	Misc Capital Total	1,794	54	2.95%	\$ 34.93	1	25.00%	462	\$	269
RI Electric	Narragansett Electric	Other Emergency Total									
	Narragansett Electric	Related to Meter Reading Total	4,600	904	16.42%	\$ 34.93	1	25.00%	1,376	\$	801
RI Gas	Narragansett Gas	Capital Piping	10,473		0.43%		1		2,629		1,531
RI Gas	Narragansett Gas	Customer Driven Construction	3,416		33.06%		1		1,276		743
RI Gas	Narragansett Gas	Field Collections Total		/	1	1	i		l ————————————————————————————————————	Ė	
	Narragansett Gas	Gas Leak Investigation Total				İ	İ	i i	l		
RI Gas	Narragansett Gas	Investigations Total	5,530	1,356	19.70%	\$ 34.93	1	25.00%	1,721	Ś	1,002
RI Gas	Narragansett Gas	Meter Change O&M Total	10,534	5,259	33.30%	<u> </u>	1	25.00%	3,948		2,299
RI Gas	Narragansett Gas	Meter Criented Service	34,738	3,696	9.62%		1	<del>,</del>	9,608		5,594
		Misc Capital Total	92	5,090	6.63%		1		24		3,394
RI Gas											14
RI Gas RI Gas	Narragansett Gas Narragansett Gas	Other Emergency Total	- 32	-		7				_	

Simplified / Automated Communications - CMS Planned Jobs (Appointment and non-Appointment) <sup>1</sup>

			2 Year Job	2 Year UTC Job	UTC % FY15 &	Tech Hourly	Minutes	Reduction %	Total Saved	To	otal CMS
			Count Average	Count Average	FY16	Rate <sup>2</sup>	per Call <sup>3</sup>		Mins	Te	ech Calls
State / Area	Operating Companies	Job Types								В	Benefits
UNY Electric	NiagaraMohawk Electric	Customer Driven Construction	7,972	2,248	22.00%	\$ 34.93	1	25.00%	2,555	\$	1,487
UNY Electric	NiagaraMohawk Electric	Field Collections Total									
UNY Electric	NiagaraMohawk Electric	Investigations Total	35,532	4,805	11.91%	\$ 34.93	1	25.00%	10,084	\$	5,871
UNY Electric	NiagaraMohawk Electric	Meter Change - Capital Total	23,099	4,261	15.57%	\$ 34.93	1	25.00%	6,840	\$	3,982
UNY Electric	NiagaraMohawk Electric	Meter Change - O&M Total	374	79	17.45%	\$ 34.93	1	25.00%	113	\$	66
UNY Electric	NiagaraMohawk Electric	Meter Oriented Services Total	154,413	25,932	14.38%	\$ 34.93	1	25.00%	45,086	\$	26,248
UNY Electric	NiagaraMohawk Electric	Misc Capital Total	5,428	603	10.00%	\$ 34.93	1	25.00%	1,508	\$	878
UNY Electric	NiagaraMohawk Electric	Other Emergencies Total								L	
UNY Electric	NiagaraMohawk Electric	Related to Meter Reading Total	8,394	1,254	13.00%	\$ 34.93	1	25.00%	2,412	\$	1,404
UNY Gas	NiagaraMohawk Gas	Customer Driven Construction	6,469	2,975	31.50%	\$ 34.93	1	25.00%	2,361	\$	1,374
UNY Gas	NiagaraMohawk Gas	Field Collections Total								L	
UNY Gas	NiagaraMohawk Gas	Gas Leak Investigation Total								l	
UNY Gas	NiagaraMohawk Gas	Investigations Total	17,384	3,291	15.92%	\$ 34.93	1	25.00%	5,169	\$	3,009
UNY Gas	NiagaraMohawk Gas	Meter Change - Capital Total	20,365	5,810	22.20%	\$ 34.93	1	25.00%	6,544	\$	3,809
UNY Gas	NiagaraMohawk Gas	Meter Change O&M Total	3,036	426	12.29%	\$ 34.93	1	25.00%	865	\$	504
UNY Gas	NiagaraMohawk Gas	Meter Oriented Services Total	78,652	11,753	13.00%	\$ 34.93	1	25.00%	22,601	\$	13,158
UNY Gas	NiagaraMohawk Gas	Meter/Regulator Work		-	39.00%	\$ 34.93	1	25.00%	-	\$	-
UNY Gas	NiagaraMohawk Gas	Misc Capital Total	13,809	1,663	10.75%	\$ 34.93	1	25.00%	3,868	\$	2,252
UNY Gas	NiagaraMohawk Gas	Other Emergencies Total									
UNY Gas	NiagaraMohawk Gas	Related to Meter Reading Total	4,338	652	13.06%	\$ 34.93	1	25.00%	1,247	\$	726
Total			1,544,638	279,654					456,073	\$	265,511

Operati	ing (	Comp	any "
D +	C	**	

Operating company	
Boston Gas **	\$ 59,596
Colonial Gas **	\$ 13,082
Brooklyn Union Gas (KEDNY)	\$ 78,615
Keyspan Gas East (KEDLI)	\$ 27,076
NiagaraMohawk Gas	\$ 64,768
Narragansett Gas	\$ 22,374
Total	\$ 265,511

- $1\,Source: CMS\,US\,FY18\,Workplan; Annemarie\,Westerlind, CMS\,Resource\,Planning; jobs\,exclude\,collection\,and\,emergency\,/\,leak\,jobs\,exclude\,collection\,and\,emergency\,/\,leak\,gobs\,exclude\,collection\,and\,emer$
- 2 CMS Tech rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Technician A, Technician B, etc.)
- 3 Minutes per call estimated to be 1 minute; potential reduction in calls estimated to be 25% based on customer preferences for text messaging which can be automated; agreed / confirmed with Megan Picarretto and Danielle Morrissey
- 4 Boston Gas and Colonial Gas benefits split based on general allocator %s (Boston Gas 82%, Colonial Gas 18%)

# Improved Clerical / Back Office Productivity - All M&C and CMS Jobs

	# of Clerks /	# of Annual Workdays per	Total # of			Clerical Hourly	1 .	roductivity
Operating Company	Work Support <sup>1</sup>	Clerk	Workdays	Total \$	Mobile Devices <sup>2</sup>	Rate <sup>3</sup>		Benefits
Boston Gas Company	69	240	16,560	\$ 3,323,529	25.00%	\$ 25.09	\$	830,882
Colonial Gas Company	17	240	4,080	\$ 818,840	25.00%	\$ 25.09	\$	204,710
Brooklyn Union Gas-KEDNY	28	240	6,720	\$ 1,348,678	25.00%	\$ 25.09	\$	337,170
KS Gas East Corp-KEDLI	22	240	5,280	\$ 1,059,676	25.00%	\$ 25.09	\$	264,919
Narragansett Electric Co	15	240	3,600	\$ 722,506	25.00%	\$ 25.09	\$	180,627
Niagara Mohawk Power Corp	26	240	6,240	\$ 1,252,344	25.00%	\$ 25.09	\$	313,086
Total	177		42,480	\$ 8,525,574			\$	2,131,393

**Benefity by Operating Company** 

Boston Gas	\$ 830,882
Colonial Gas	\$ 204,710
Brooklyn Union Gas (KEDNY)	\$ 337,170
Keyspan Gas East (KEDLI)	\$ 264,919
NiagaraMohawk Gas	\$ 313,086
Narragansett Gas	\$ 180,627
Total	\$ 2,131,393

- 1 # of Clerks derived from HRIS extract provided by J'Wynn DeRamos; resources with Clerk or "CLK" in their titles in M&C, CMS, and Ops Support / Work Support were counted in this analysis
- 2 Estimate of % productivity improvement as result of new platforms and mobile devices provided by Danielle Morrissey and Mark Scaparotti
- 3 Clerk rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Clerk, CMS Clerk, etc.)

### Reduced Summonses Fines - M&C All Construction Jobs (NYC) 1

Code	Description	Cost: Pre- implementatio n	% of Total	Cum % of Total	Primary Reduction Driver <sup>2</sup>	% Reduction	Value of Reduction	Remaining Summonses
D01	Use/Opening of street w/o a permit	\$2,806,500	25.21%	25.21%	EAM, Scheduling Platform, Process Change	40.00%	\$ 1,122,600	\$1,683,900
	Failure to comply with the terms and conditions	\$2,241,700	20.13%		Supervisor in the Field, Performance Management	40.00%		\$1,345,020
	Failure to permanently restore cut within required time	\$1,193,011	10.71%		EAM, Scheduling Platform, Process Change	40.00%		\$715,807
	Materials/Equipment on street w/o permit	\$1,004,101	9.02%		EAM, Scheduling Platform, Process Change	40.00%		\$602,461
	Improper skid resistant plate	\$650,850	5.85% 4.31%		Technical Training, Work Methods Supervisor in the Field, Performance Management	40.00%		\$390,510 \$288,210
	Failure to provide adequate protection at worksite Plates not pinned and ramped	\$480,350 \$456,000	4.31%		Technical Training, Work Methods		\$ 192,140	\$273,600
ļ	Protected street opening without a permit	\$430,600	3.87%		EAM, Scheduling Platform, Process Change	40.00%		\$258,360
	Binder base or temporary restoration not flush with surrounding area	\$315,500	2.83%		Technical Training, Work Methods	40.00%		\$189,300
D1E	Temp pavement not flush with surrounding area	\$269,100	2.42%	88.45%	Technical Training, Work Methods	40.00%		\$161,460
ļ	Street closing without a permit	\$234,030	2.10%		EAM, Scheduling Platform, Process Change	40.00%		\$140,418
	No raised plow sign/steel plates or fail to count	\$208,750	1.87%		EAM, Scheduling Platform, Process Change	40.00%		\$125,250
	Wearing course not flush with surrounding area	\$146,500	1.32%		Technical Training, Work Methods	40.00%		\$87,900
	No confirmation number before expiration of permit  Debris/Constr. Material obstructing gutter/sidewalk	\$91,500 \$64,750	0.82% 0.58%		EAM, Scheduling Platform, Process Change Technical Training, Work Methods	40.00% 40.00%		\$54,900 \$38,850
	Failure to comply with DOT standard specs.	\$54,150	0.49%		Technical Training, Work Methods	40.00%		\$32,490
	Failure to display required signs at worksite	\$49,300	0.44%		Supervisor in the Field, Performance Management	40.00%		\$29,580
	Utility cover/st h/w not flush with surrounding area	\$46,500	0.42%		Technical Training, Work Methods	40.00%		\$27,900
D6E	Failure to begin emergency work in 2 hrs after authorization	\$31,000	0.28%	96.77%	EAM, Scheduling Platform, Process Change	40.00%	\$ 12,400	\$18,600
D1B	No notice to DOT before start phase of work on protected street	\$30,250	0.27%		EAM, Scheduling Platform, Process Change	40.00%		\$18,150
	Failure to restore lane markings	\$30,000	0.27%		Technical Training, Work Methods	40.00%		\$18,000
	Failure to restore street in kind (non-historic district)	\$28,500	0.26%		Technical Training, Work Methods	40.00%		\$17,100
	Sand/dirt/debris not removed from site Failure to seal street opening joins	\$26,750	0.24%		Technical Training, Work Methods	40.00%		\$16,050
	Failure to seal joints	\$24,250 \$23,500	0.22%		Technical Training, Work Methods Technical Training, Work Methods	40.00%		\$14,550 \$14,100
	Obstruction of fire hydrant or bus stop	\$22,550	0.20%		Technical Training, Work Methods	40.00%		\$13,530
	None	\$17,961	0.16%	98.60%				\$17,961
D7A	Failure to apply for permit w/I 2 bus days of emergency work	\$17,000	0.15%	98.75%	EAM, Scheduling Platform, Process Change	40.00%	\$ 6,800	\$10,200
	Driving lane excavation not plated	\$16,800	0.15%	98.90%	Technical Training, Work Methods	40.00%		\$10,080
	Doing non-emergency with an emergency authorization number	\$16,000	0.14%		EAM, Scheduling Platform, Process Change	40.00%		\$9,600
	Failure to replace loose, slipper, or broken utility maintenance hol	\$14,750	0.13%		Technical Training, Work Methods	40.00%		\$8,850
	Temporary cut sunken	\$12,500	0.11%		Technical Training, Work Methods	40.00%		\$7,500
	Working on an embargoed street Failure to fully replace defective s/w flag	\$10,800 \$8,750	0.10%		EAM, Scheduling Platform, Process Change Technical Training, Work Methods	40.00% 40.00%		\$6,480 \$5,250
	Installing r/w markings, parking, const, or regulatory signs w/o a perm		0.06%		EAM, Scheduling Platform, Process Change	40.00%		\$4,230
	Construction materials/equipment w/o proper reflective markings	\$6,750	0.06%		Technical Training, Work Methods	40.00%		\$4,050
	Failure to defective hardware extending 12" from perimeter	\$6,000	0.05%		Technical Training, Work Methods	40.00%		\$3,600
DA2	Failure to install pedestrian ramp as per DOT drawings	\$5,200	0.05%	99.69%	Technical Training, Work Methods	40.00%	\$ 2,080	\$3,120
	Failure to post flag-person at worksite to give d	\$4,800	0.04%		EAM, Scheduling Platform, Process Change	40.00%		\$2,880
	Failure to install a color coding marker upon completion of the res	\$3,250	0.03%		Technical Training, Work Methods	40.00%		\$1,950
	Divisible construction - materials or equipment stored higher than	\$2,500	0.02%		Technical Training, Work Methods	40.00%		\$1,500
	Installing asphalt on a concrete st. or concrete bus stop area Unsuitable backfill material used	\$2,100 \$2,000	0.02% 0.02%		Technical Training, Work Methods Technical Training, Work Methods	40.00%		\$1,260 \$1,200
	Failure to apply color code identifying permittee	\$1,500	0.01%		Supervisor in the Field, Performance Management	40.00%		\$900
DD4	Installation and compaction of binder in greater than four inch lifts	\$1,500	0.01%		Technical Training, Work Methods	40.00%		\$900
	Fail to conform with Standard details 1042A/1042B/1042C - prote	\$1,500	0.01%		Technical Training, Work Methods	40.00%		\$900
D01P	No valid permit for paving	\$1,500	0.01%	99.88%	EAM, Scheduling Platform, Process Change	40.00%	\$ 600	\$900
J	Excavation down 5 feet or greater w/o shoring	\$1,500	0.01%		Technical Training, Work Methods	· · · · · · · · · · · · · · · · · · ·	\$ 600	\$900
	Construction shanty/trailer w/o permit	\$1,350	0.01%		EAM, Scheduling Platform, Process Change	40.00%		\$810
	Defacement of roadway or sidewalk	\$1,200	0.01% 0.01%		Technical Training, Work Methods	40.00%		\$720
	Banners w/o permit Failure to perform emergency work around clock	\$1,200 \$1,200	0.01%		EAM, Scheduling Platform, Process Change EAM, Scheduling Platform, Process Change	40.00%		\$720 \$720
	Failure to restore entire pavement between st. opening and curb	\$800	0.01%		Technical Training, Work Methods	40.00%		\$480
	Backfilling protected street w/o inspector	\$800	0.01%		Supervisor in the Field, Performance Management	40.00%		\$480
	Failure to install expansion joints	\$750	0.01%		Technical Training, Work Methods	40.00%		\$450
	Identify signs improperly displayed or missing	\$750	0.01%	99.96%	Supervisor in the Field, Performance Management	40.00%		\$450
	Failure to comply with DOT standard specs.	\$750	0.01%		Supervisor in the Field, Performance Management	40.00%		\$450
	Fail to conform with standard details 1042A/1042B/1042C - Conc	\$750	0.01%		Technical Training, Work Methods	40.00%		\$450
	No street protection under construction materials/equipment	\$500	0.00%		Supervisor in the Field, Performance Management	40.00%		\$300
	Failure to notify public service corp prior to excavation	\$500 \$400	0.00%		Supervisor in the Field, Performance Management	40.00%		\$300 \$240
	Failure to provide minimum thickness of wearing course on full de Failure to provide adequate protection at worksite	\$400	0.00%		Technical Training, Work Methods Supervisor in the Field, Performance Management	40.00% 40.00%		\$240 \$150
	Failure to provide adequate protection at worksite  Failure to provide space for loading & unloading of materials	\$250	0.00%		Supervisor in the Field, Performance Management	40.00%		\$150
	Crossing sidewalk with a motorized vehicle w/o a permit	\$250	0.00%		Supervisor in the Field, Performance Management	40.00%		\$150
	Failure to maintain a 5FT pedestrian walkway on street	\$250	0.00%		Technical Training, Work Methods	40.00%		\$150
	Failure to restore pavement/curb/gutter/s/w/in ki	\$250	0.00%		Technical Training, Work Methods	40.00%		\$150
	Materials/equipment w/o name & address of owner	\$200	0.00%		Supervisor in the Field, Performance Management	40.00%		\$120
Total		\$11,134,103	100.00%	100.00%	<u> </u>		\$ 4,446,457	\$ 6,687,646

- 1 Source: Timothy Posillico, E2E Projects Gas
- 2 Driver of summons estimated based on initiatives being implemented as part of GBP (e.g., Technical Training, Work Methods) and used to determine what is addressible by GBE improvements 2 Estimate of % productivity improvement as result of GBE capabilities estimated / agreed with Timothy Posillico / Mark Scaparotti

# Reduction in Data Cleansing / Scrubbing - Analysts

State / OpCo	# of Analysts 1
NG Service CO - MA	64
NG Service CO - NY	81
NG Service CO - RI	7
Brooklyn Union Gas-KEDNY	1
KS Gas East Corp-KEDLI	2
Niagara Mohawk Power Corp	8
Total	163

Benefity by Operating Company *	# of Analysts	% Increase in Productive Time -Base <sup>2</sup>	# of Annual Workdays	Total Annual Analyst Workdays	Hourly Ra	ite <sup>3</sup>		Total \$	В	enefit \$
Boston Gas	52	7.50%	240	12,552	\$ 3:	2.44	\$	3,257,362	\$	244,302
Colonial Gas	12	7.50%	240	2,808	\$ 3:	2.44	\$	728,676	\$	54,651
Brooklyn Union Gas (KEDNY)	39	7.50%	240	9,370	\$ 3:	2.44	\$	2,431,596	\$	182,370
Keyspan Gas East (KEDLI)	29	7.50%	240	7,017	\$ 3:	2.44	\$	1,820,867	\$	136,565
NiagaraMohawk Gas	24	7.50%	240	5,693	\$ 3:	2.44	\$	1,477,466	\$	110,810
Narragansett Gas	7	7.50%	240	1,680	\$ 3:	2.44	\$	435,973	\$	32,698
Total	163						\$ :	10,151,941	\$	761,396

General Allocators	General	NE Split	NY Split
Boston Gas	23.29%	81.72%	
Colonial Gas	5.21%	18.28%	
Brooklyn Union Gas (KEDNY)	30.10%		46.97%
Keyspan Gas East (KEDLI)	21.55%		33.62%
NiagraMohawk Gas	12.44%		19.41%
Narragansett Gas	7.41%		

- 1 # of Analysts derived from HRIS extract provided by J'Wynn DeRamos; resources with Analyst in their titles were counted in this analysis
- 2 Estimate of % productivity improvement as result of having improved data quality and completeness estimated / agreed with Moon Fong Tsui (Manager Data Management), Jorge Calzada (Director Business Process Adv Analytics), and Nick Raad
- 3 Analyst rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Analyst, Sr. Analyst, etc.)

# Avoided Penalties via Improved Estimating Accuracy - M&C Complex Engineering Jobs

Threshold	Penalty <sup>1</sup>	
= or > 80%	\$ -	
70-80%	\$ 200,000	
60-70%	\$ 500,000	< - Improved estimating accuracy after the project
< 60%	\$ 1,100,000	< - Baseline

		educed fined - by asing accuracy to 60-
Benefity by Operating Company *	Baseline	70% <sup>2</sup>
Boston Gas	\$ -	\$ -
Colonial Gas	\$ -	\$ -
Brooklyn Union Gas (KEDNY)	\$ -	\$ -
Keyspan Gas East (KEDLI)	\$ -	\$ -
NiagaraMohawk Gas	\$ 1,100,000	\$ 600,000
Narragansett Gas	\$ -	\$ -
Total	\$ 1,100,000	\$ 600,000

<sup>1</sup> Penalty defined as part of the rate case agreement with Niagara Mohawk, penalty in effect FY17

<sup>2</sup> Estimate of benefits based on an analysis of estimating accuracy completed by Pavel Ozhogin, Sr Quantitative Analyst, Advanced Analytics, 2016, results show current estimating accuracy well below 60% threshold

### Improved Engineering Productivity - M&C Complex Engineering Jobs

	FTEs	Unloaded	Annual	Estimated Non	Savings Rate (Mid	Hours Saved	\$ of Capacity
	Performing	Cost Rate <sup>3</sup>	Available	Value Added Work	Point of Suggested	per Year	
	Complex		Productive		Range)		
NE	40	\$ 52.53	60200	5% - 7.5%	6.25%	3,763	\$ 197,642
NY	60	\$ 52.53	90300	2.5% - 4%	3.25%	2,935	\$ 154,161
Total	100		150,500			6,697	\$ 351,803

Total Engineers <sup>1</sup>	190 FTEs (Per Headcount File)
Total Working on Complex Projects <sup>2</sup>	100 FTEs
% Working on Complext Projects	53%

### Benefity by Operating Company \*

Boston Gas	\$ 128,184
Colonial Gas	\$ 28,675
Brooklyn Union Gas (KEDNY)	\$ 72,402
Keyspan Gas East (KEDLI)	\$ 51,836
NiagaraMohawk Gas	\$ 29,923
Narragansett Gas	\$ 40,783
Total	\$ 351,803

General Allocators	General	NE Split	NY Split
Boston Gas	23.29%	64.86%	
Colonial Gas	5.21%	14.51%	
Brooklyn Union Gas (KEDNY)	30.10%		46.97%
Keyspan Gas East (KEDLI)	21.55%		33.62%
NiagraMohawk Gas	12.44%		19.41%
Narragansett Gas	7.41%	20.63%	
Total NE	35.91%	100.00%	
Total NY	64.09%		100.00%

- 1 # of Engineers derived from HRIS extract provided by J'Wynn DeRamos; resources with Engineer or a derivation in their title was counted in this analysis
- 2 Estimate of the # of Engineers performing complex design activities provided by Phil Di Giglio
- 3 Engineer rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Engineer, Sr. Engineer, etc.)
- 4 Estimate of the productivity improvement due to new design and estimating tools, changes in roles to reduce non-design activities, and more streamlined processes provided by Phil Di Giglio
- 5 Benefits split by operating company using the general allocator; there is not enough information to conclude benefits at the operating company level

 ${\bf Improved\ Data\ Quality-Record\ Error\ Damages-M\&C\ Complex\ Engineering\ Jobs\ }^{1}$ 

Assumptions / Sources / Notes

1 Source: Report of damages provided by Matthew Murlin (Sr. Analyst, Misc & Special Billing), Robert Tejeson (Manager Damage Prevent LI), and Steven Bennett (Manager Damage Prevention NE Gas)

2 Benchmarking of damages performed by Accenture using 2015 AGA data

3 Possible reduction in damages is estimated to move National Grid Gas to the median of its peer set per 2015 AGA data; agreed / confirmed by Nick Raad

4 Boston Gas and Colonial Gas benefits split based on the general allocator %s (Boston Gas - 82%, Colonial Gas - 18%)

		20	2013	20	2014	2015	ю			
ОрСо	Category	# of Errors	Cost	# of Errors	Cost	# of Errors	Cost	3 yr Average	% Reduction to	% Reduction
IN	Mismark - Record Errors	Δ	\$ 14354	385	\$ 89 690	41	\$ 241 907	\$ 115 317	Median 5	Estimated for NG
UNY	Mismark - Locator Errors (Internal)		-						40.23%	20.11% \$
NYC	Mismark - Record Errors	46	\$ 25,698	54	\$ 20,492	60	\$ 20,181	\$ 22,124	87.50%	43.75% \$
NYC	Mismark - Locator Errors (Internal)	_							40.23%	20.11% \$
=	Mismark - Record Errors	52	\$ 84,517	63	\$ 514,509	70	\$ 169,928	256	87.50%	43.75% \$
_	Mismark - Locator Errors (Internal)		\$ 5,339		\$ 15,866		\$		40.23%	20.11%
MA	Mismark - Record Errors	139	\$ 465,112		(L)	123	\$ 300,815	3	87.50%	43.75% \$
MA	Mismark - Locator Errors (Internal)	3	\$ 3,408		\$ 577				40.23%	20.11% \$
P	Mismark - Record Errors	23	\$ 376,726.87	29	\$ 475,003.44	45	\$ 737,074	\$ 529,602	87.50%	43.75% \$
R	Mismark - Locator Errors (Internal)	1	\$ 1,884.92	2	\$ 3,769.84	1	1,885	\$ 2,513	40.23%	20.11%
Total	Total Mismark - Record Errors	264	\$ 966,409	323 \$	\$ 1,479,236	339	\$ 1,469,905	\$ 1,305,183	87.50%	43.75% \$
Total	Total Mismark - Locator Errors	11	\$ 11,332	10 \$		1	1,885		40.23%	20.11% \$
TOTAL								\$ 1,316,327		
P	Average Cost of Mismark - Becord Frence	\$ 16 370								
!		1								
		Grid Gas	Quartile			of Damages				
	Damage Benchmarking <sup>2</sup>	# of Damages	Kanking per AGA Gas Peers	# of Damages   AGA Gas Peers   AGA Gas Peers	Gas Peers	Move to the				
	Number of Damages due to Locate Errors – Mains	11	2nd	13	3 to 197	0%				
	Number of Damages due to Locate Errors – Services	76	3rd	39	17 to 380	49%				
	Number of Damages due to Record Errors – Mains	43	4th	9	0 to 71	79%				
	Number of Damages due to Record Errors – Services	293	4th	33	0 to 354	89%				
	Total Number of Damages due to Record Errors	336		42		88%				
	Total Number of Damages due to Locate Errors	87		52		40%				
	Benefity by Operating Company									
	Boston Gas *	\$ 137,198								
	Colonial Gas *	\$ 30,117								
	Brooklyn Union Gas (KEDNY)	\$ 9,726								
	Keyspan Gas East (KEDLI)	\$ 113,561								
	NiagaraMohawk Gas	\$ 50,451								
	Narragansett Gas	\$ 232,206								
	Total	\$ 573,259								

### Automate as-Builts

	Miles of Line /	
	Pipe <sup>1</sup>	%
Electric	72,576	53.04%
Gas	64,268	46.96%
Total	136,844	100.00%

	# of Mappers	Gas	Gas Map	Salary ⁴	Total \$	Reduction 5	Reduction: Hours	Reduction:	Benefits
Benefity by Operating Company 2		Mappers <sup>3</sup>	Hours / Yr					FTEs	
Boston Gas	28	13	25,054	\$64,302	\$839,065	30.00%	7,516.12	3.91	\$ 251,720
Colonial Gas	6	3	5,605	\$64,302	\$187,700	30.00%	1,681.36	0.88	\$ 56,310
Brooklyn Union Gas (KEDNY)	18	8	15,951	\$64,302	\$534,197	30.00%	4,785.19	2.49	\$ 160,259
Keyspan Gas East (KEDLI)	7	3	6,312	\$64,302	\$211,393	30.00%	1,893.60	0.99	\$ 63,418
NiagaraMohawk Gas	7	3	6,592	\$64,302	\$220,778	30.00%	1,977.67	1.03	\$ 66,233
Narragansett Gas	5	2	4,509	\$64,302	\$150,995	30.00%	1,352.57	0.70	\$ 45,298
Total	71	33	64,022		\$2,144,127		19,207	10	\$ 643,238

General Allocators	General	MA Split	<b>UNY NYC Split</b>
Boston Gas	23.29%	81.72%	
Colonial Gas	5.21%	18.28%	
Brooklyn Union Gas (KEDNY)	30.10%		70.76%
Keyspan Gas East (KEDLI)	21.55%		
NiagraMohawk Gas	12.44%		29.24%
Narragansett Gas	7.41%		
Total MA		28.50%	
Total NYC + UNY			42.54%

### Assumptions / Sources / Notes

- 1 Source: AGA 2015 for miles of pipe; NG Full Year Report 2016 for electric distribution lines
- 2 Benefits split by operating company using the general allocator; there is not enough information to conclude benefits at the operating company level
- 3 # of gas mappers based on % of miles of mains and services relative to the total miles of mains, services, and electric distribution lines; key assumption is that reg stations and substations are of equal complexity
- 4 Mapper rate provided by NG Finance; hourly rate assumes an average for that category of employee if there were multiple titles / levels (e.g., Engineer, Sr. Engineer, etc.)
- 5 Estimate of the productivity improvement due to mobility solution provided by Mark Scaparotti

# Reduction / Redirection in Opex

	FY2017	Controllable O&M 1	% of Total Opex	% Reduction <sup>2</sup>	Benefits		
Boston Gas	\$	76,358,000	31.76%	0.82%	\$	628,814	
Colonial Gas	\$	10,443,000	4.34%	0.82%	\$	85,999	
Brooklyn Union Gas (KEDNY)	\$	74,664,000	31.05%	0.82%	\$	614,864	
Keyspan Gas East (KEDLI)	\$	25,587,000	10.64%	0.82%	\$	210,711	
NiagaraMohawk Gas	\$	39,859,000	16.58%	0.82%	\$	328,242	
Narragansett Gas	\$	13,524,000	5.62%	0.82%	\$	111,371	
Total	\$	240,435,000			\$	1,980,000	

- 1 Source: US Gas OpEx Review 201609 September (06+06) with Forecast
- 2 Estimated \$6M benefit provided by Phil Di Giglio

### Reduction in Service Quality Penalties - CMS All jobs

				I		KEDLI 1				
Category	2013	2014	2015	3 Year Avg.	Total at Risk	2013	2014	2015	3 Year Avg.	Total at Risk
PSC Complaint Rate	\$ -	\$ -	\$ -	\$ -	\$ 4,680,000	\$ -	\$ 3,960,000	\$ -	\$ 1,320,000	\$ 3,960,000
Customer Satisfaction	\$ -	\$ -	\$ -	\$ -	\$ 4,680,000	\$ 3,960,000	\$ 3,960,000	\$ -	\$ 2,640,000	\$ 3,960,000
Telephone Response within 30 seconds	\$ -	\$ -	\$ -	\$ -	\$ 1,170,000	N/A	N/A	N/A	\$ -	\$ 990,000
Adjusted Customer Bills	\$ -	\$ -	\$ -	\$ -	\$ 1,170,000	\$ -	\$ -	\$ -	\$ -	\$ 990,000
Residential Transaction Satisfaction Index										
Small/Medium C&I Transaction Satisfaction Index										
Gas Odor Call Response										
Service Appointments Met										
Customer Complaints										
Customer Service Guarentees										
Total	\$ -	\$ -	\$ -	\$ -	\$ 11,700,000	\$ 3,960,000	\$ 7,920,000	\$ -	\$ 3,960,000	\$ 9,900,000

### Reduction in Service Quality Penalties - CMS All jobs

	l	NIMO 1						Boston <sup>1</sup>		
Category	2013	2014	2015	3 Year Avg.	Total at Risk	2013	2014	2015	3 Year Avg.	Total at Risk
PSC Complaint Rate	\$ -	\$ -	\$ -	\$ -	\$ 7,830,000					
Customer Satisfaction	l			\$ -						
Telephone Response within 30 seconds	\$ -	\$ -	\$ -	\$ -	\$ 3,990,000					
Adjusted Customer Bills				\$ -						
Residential Transaction Satisfaction Index	\$ -	\$ 2,539,688	\$ -	\$ 846,563	\$ 3,990,000					
Small/Medium C&I Transaction Satisfaction Index	\$ -	\$ -	\$ -	\$ -	\$ 3,990,000					
										2.5% of Trans & Dist
Gas Odor Call Response						\$ -	\$ -	\$ -	\$ -	Revenue
Service Appointments Met						\$ -	\$ -	\$ -	\$ -	\$ 2,200,000
Customer Complaints						\$ -	\$ -	\$ -	\$ -	\$ 900,000
Customer Service Guarentees						\$ 36,050	\$ 83,300	\$ 581,000	\$ 233,450	N/A
Total	\$ -	\$ 2,539,688	\$ -	\$ 846,563	\$ 19,800,000	\$ 36,050	\$ 83,300	\$ 581,000	\$ 233,450	\$ 3,100,000

### Reduction in Service Quality Penalties - CMS All jobs

		Colonial <sup>1</sup>							Essex <sup>1</sup>											
Category	2	2013		2014		2015	3 1	Year Avg.	Г	Total at Risk		2013		2014		2015	3 Year	Avg.		Total at Risk
PSC Complaint Rate																				
Customer Satisfaction									L											
Telephone Response within 30 seconds																				
Adjusted Customer Bills																				
Residential Transaction Satisfaction Index																				
Small/Medium C&I Transaction Satisfaction Index									Г											
									Г										2.	5% of Trans & Dist
Gas Odor Call Response	\$	-	\$	-	\$	-	\$	-	L	2.5% of Trans & Dist Revenue	\$	-	\$	-	\$	-	\$	-		Revenue
Service Appointments Met	\$	-	\$	-	\$	-	\$	-	\$	2,200,000	\$	-	\$	-	\$	-	\$	-	\$	2,200,000
Customer Complaints	\$	-	\$	-	\$	-	\$	-	\$	900,000	\$	-	\$	-	\$	-	\$	-	\$	900,000
Customer Service Guarentees	\$	4,800	\$	16,600	\$	101,000	\$	40,800		N/A	\$	1,250	\$	1,750	\$	18,150	\$	7,050		N/A
Total	\$	4,800	\$	16,600	\$	101,000	\$	40,800	\$	3,100,000	\$	1,250	\$	1,750	\$	18,150	\$	7,050	\$	3,100,000

### Reduction in Service Quality Penalties - CMS All jobs

			Rhode Is	land	
Category	2013	2014	2015	3 Year Avg.	Total at Risk
PSC Complaint Rate					
Customer Satisfaction					
Telephone Response within 30 seconds					
Adjusted Customer Bills					
Residential Transaction Satisfaction Index					
Small/Medium C&I Transaction Satisfaction Index					
Gas Odor Call Response					
Service Appointments Met		T			
Customer Complaints					
Customer Service Guarentees					
Total	\$ -	\$ -	\$ -	\$ -	\$

Operating Company	i i	vice Quality alties - 3-YR. Avg.	Reduction in Service Quality Penalities *	1	rice Quality Benefits
Boston Gas	\$	233,450	17.50%	\$	40,854
Colonial Gas	\$	40,800	17.50%	\$	7,140
Brooklyn Union Gas (KEDNY)	\$	-	17.50%	\$	-
Keyspan Gas East (KEDLI)	\$	3,960,000	17.50%	\$	693,000
NiagaraMohawk Gas	\$	846,563	17.50%	\$	148,148
Narragansett Gas	\$	-	17.50%	\$	-
Total	\$	5,080,813		\$	889,142

Assumptions / Sources / Notes

1 KEDNY, KEDLI, and NIMO service quality metrics source: Patric O'Brien, Director Asst. General Counsel; MA service quality metrics: Tom Kubilis, Lead Analyst Gas Pipe Regulatory Compliance

2 17.5% of service quality penalties is estimated to be addressible by GBE solution scope; benefit estimated / provided by Megan Piccarreto

# Reduce Move Call Volume through Self-Service

	Monthly Calls (2013 - 2016	Annual Calls (2013 - 2016 Average) <sup>2</sup>	Cost Per Call <sup>3</sup>	Total Cost	Assumed Avoided Call %	Total Benefit
ОрСо	Average) 1				4	
Mass Electric	50,907	610,884	2.84	1,736,076.69	15.00%	\$ 260,412
NiagraMohawk Gas	55,751	669,012	3.80	2,543,430.19	15.00%	\$ 381,515
Keyspan Gas East (KEDLI)	13,937	167,244	3.80	635,823.33	15.00%	\$ 95,373
Narragansett Gas	6,942	83,304	4.25	354,105.71	15.00%	\$ 53,116
Boston Gas	20,600	247,200	2.84	702,519.88	15.00%	\$ 105,378
Colonial Gas	2,100	25,200	2.84	71,616.10	15.00%	\$ 10,742
Total	150,237	1,802,844		6,043,571.91		\$ 906,536

Benefity by Operating Company 5

Boston Gas *	\$ 318,915
Colonial Gas *	\$ 57,616
Brooklyn Union Gas (KEDNY) **	\$ -
Keyspan Gas East (KEDLI)	\$ 95,373
NiagaraMohawk Gas	\$ 381,515
Narragansett Gas	\$ 53,116
Total	\$ 906,536

- 1 Source: Call Center Actual / Budget Report; Megan Piccarreto; call volume did not include data for KEDNY
- $2\ \mbox{Annual}$  calls calculated by taking the montly call average from 2013 to 2016 and multiplying by 12
- 3 Source: Call Center Actual / Budget Report
- 4 Avoided call % estimated using industry average self-service benefits; agreed / confirmed by Megan Piccarreto
- 5 MA Electric split across Boston Gas and Colonial Gas based on general allocator %s (Boston Gas 82%, Colonial Gas 18%)

### Reduce non-Move Call Volume through-Self Service

	Calls per Month 1	Annual Calls <sup>2</sup>	Field Related	% of Addressable	Addressable	Avoided	Avoided Calls	Cost Per Call	Benefits
			Calls <sup>3</sup>	Field Related Calls <sup>4</sup>	Calls	Call % ⁵		6	
Орсо									
LI Gas	52,696	632,352	223,410	60.75%	135,729	10.00%	13,573	\$ 6.30	\$ 85,452
NiMo	113,187	1,358,249	479,869	60.75%	291,537	10.00%	29,154	\$ 4.26	\$ 124,270
KEDNY	144,149	1,729,788	611,134	60.75%	371,285	10.00%	37,128	\$ 5.08	\$ 188,594
MA Gas	70,622	847,461	299,408	60.75%	181,900	10.00%	18,190	\$ 4.49	\$ 81,716
MA Electric	71,533	858,398	303,272	60.75%	184,248	10.00%	18,425	\$ 3.74	\$ 68,990
RI Gas	11,318	135,811	47,982	60.75%	29,151	10.00%	2,915.07	\$ 4.75	\$ 13,857
RI Electric	22,819	273,823	96,742	60.75%	58,774	10.00%	5,877	\$ 4.32	\$ 25,391
Total	486,323	5,835,881	2,061,817		1,252,623		125,262		\$ 588,270

Benefity by Operating Company 7

benefity by operating compan	
Boston Gas	\$ 123,579
Colonial Gas	\$ 27,127
Brooklyn Union Gas (KEDNY)	\$ 188,594
Keyspan Gas East (KEDLI)	\$ 85,452
NiagaraMohawk Gas	\$ 124,270
Narragansett Gas	\$ 39,248
Total	\$ 588,270

- 1 Source: Call Center Actual / Budget Report; Megan Piccarreto
- 2 Call volume from November 2016 to March 2017 is assumed to be consistent with call volume from April 2016 to October 2016
- 3 Field related calls are determined by assessing the type of calls in the Service Tracker (2016) Report; estimate of field related calls to total non-move calls is 35.33%; field related calls are assumed to be appointments, collections, technician arrival time query, gas emergency, etc.
- 4 Calls that are assumed to be addressed via self service are customer driven appointments and status update calls only which represent 61% of the field related calls
- 5 Avoided call % estimated using industry average self-service benefits related to appointments and status updates; agreed / confirmed by Megan Piccarreto
- 1 Source: Call Center Actual / Budget Report
- 7 MA Gas and Electric split across Boston Gas and Colonial Gas based on general allocator %s (Boston Gas 82%, Colonial Gas 18%)

# **Supply Chain - Improved Project Delivery - Construction**

Integrated Supply & Demand Planning - Construction Planning

Capital Project Budget - Gas Business <sup>2</sup>	\$ 1,237,000,000
% capital project savings **	2.05%

	Baseline 3,4	Reduction	Benefits
Boston Gas	\$ 5,915,660	10.0%	\$ 591,566
Colonial Gas	\$ 1,323,340	10.0%	\$ 132,334
Brooklyn Union Gas (KEDNY)	\$ 7,645,400	10.0%	\$ 764,540
Keyspan Gas East (KEDLI)	\$ 5,473,700	10.0%	\$ 547,370
NiagaraMohawk Gas	\$ 3,159,760	10.0%	\$ 315,976.00
Narragansett Gas	\$ 1,882,140	10.0%	\$ 188,214
Total	\$ 25,400,000.00		\$ 2,540,000

# **General Allocators**

Boston Gas	23.29%
Colonial Gas	5.21%
Brooklyn Union Gas (KEDNY)	30.10%
Keyspan Gas East (KEDLI)	21.55%
NiagraMohawk Gas	12.44%
Narragansett Gas	7.41%

- 1 Source: NG\_SCM End-to-End Transformation\_Phase 1\_Final Report\_20160127\_vDraft (6); NG\_Phase 2 Overview for US Executive Team 042916 v1; provided by Joel Lynch
- 2 Source: US Gas OpEx Review 201609 September (06+06) with Forecast
- 3 Benefits, benefits % of the baseline, and % to be allocated to each initiative provided by Joel Lynch
- 4 Benefits split by operating company using general allocator where there is not enough detail in the data set to conclude benefits by operating company

# **Reduced Compliance and Gas Safety Penalties**

		KEDNY <sup>1</sup>				KEDLI <sup>1</sup>				
	2013	2014	2015	3 Year Average	Total at Risk	2013	2014	2015	3 Year	Total at
					(2016)				Average	Risk (2016)
Records Violations- High Risk	Х	Х	Х							
Records Violations- Other	Х	Х	Х							
HEFPA										
Warning Tags										
Internal Corrosion										
20 Year Regulator Inspections										
Inactive Services										
Public Building Inspection										
Leak Classification or Mitigation	Х	Х	Х							
Leak Repair or Surveilance	Х	Х	Х							
Warning Tag Classification			Х							
MA Gas Compliance Work Plan										
Corrosion- Annual Inspection	Х	Х	Х							
Service Atmoshperic Inpsection	Х		Х							
Pressure Charts - Company Name		Х								
Total Compliance	\$ 2,700,000	\$ 5,400,000	\$ 6,200,000	\$ 4,766,667	\$18,000,000	TBD	TBD	TBD	TBD	TBD

# **Reduced Compliance and Gas Safety Penalties**

		NIMO 1						MA <sup>1</sup>					
	2013	2014	2015	3 Year Average	Total at Risk (2016)	2013	2014	2015	3 Year Average	Total at Risk			
Records Violations- High Risk	Х	Х	Х										
Records Violations- Other													
HEFPA	Х		Х										
Warning Tags	Х	Х	Х										
Internal Corrosion		Х											
20 Year Regulator Inspections		Х											
Inactive Services			Х										
Public Building Inspection			Х										
Leak Classification or Mitigation	Х	Х	Х										
Leak Repair or Surveilance	X	Х	Х										
Warning Tag Classification	Х	Х	Х										
MA Gas Compliance Work Plan													
Corrosion- Annual Inspection													
Service Atmoshperic Inpsection													
Pressure Charts - Company Name													
Total Compliance	\$ 9,000,000	\$ 9,000,000	\$5,700,000	\$7,900,000	\$ 9,000,000	\$ 486,000	\$ 160,000	\$1,355,000	\$ 667,000				

# **Reduced Compliance and Gas Safety Penalties**

	3 Year	Benefits <sup>3</sup>
Operating Company <sup>2</sup>	Average	
Boston Gas Company	\$ 545,068	\$ 545,068
Colonial Gas Company	\$ 121,932	\$ 121,932
Brooklyn Union Gas-KEDNY	\$ 4,766,667	\$ 4,766,667
KS Gas East Corp-KEDLI	TBD	TBD
Niagara Mohawk Power Corp	\$ 7,900,000	\$ 7,900,000
Narragansett Electric Co	\$ 187,133	\$ 187,133
Total	\$ 13,520,800	\$ 13,520,800

General Allocators	All	MA
Boston Gas	23.29%	81.72%
Colonial Gas	5.21%	18.28%
Brooklyn Union Gas (KEDNY)	30.10%	
Keyspan Gas East (KEDLI)	21.55%	
NiagraMohawk Gas	12.44%	
Narragansett Gas	7.41%	
Total	100.00%	28.50%

# **Assumptions / Sources / Notes**

1 KEDNY, KEDLI, and NIMO gas safety and compliance metrics source: Patric O'Brien, Director Asst. General Counsel; MA metrics: Amy Smith, Director Pipeline Safety; RI metrics: Deb Byron, Lead Program Manager Pipeline Safety 2 Boston Gas and Colonial Gas benefits split based on general allocator %s (Boston Gas - 82%, Colonial Gas - 18%)

<sup>3 100%</sup> reduction in penalties agreed by Johnny Johnston

# Division 12-4

# Request:

Referring to the response to Attachment DIV 3-53-2, page 7 of 10 and throughout the attachments, please describe the Company's experience in deploying systems using the Agile Delivery Methodology on past projects.

# Response:

In the U.S., National Grid has experience with deployment of information-systems projects using Agile Delivery Methodology including:

- The redesign of NationalGridUS.com (2016);
- Replacement of legacy middleware with Comprehensive Integration Services (2017); and
- Analytics and Data Visualization (2017).

In addition, to execute the Agile Delivery Methodology on a larger scale to facilitate implementation of the Gas Business Enablement Program, National Grid has taken the following steps:

- Key members of the Gas Business Enablement Program are new hires to National Grid with direct experience in utilizing the Agile Delivery Methodology in prior large-scale projects.
- National Grid trained the core program team on the Agile Delivery Methodology well in advance of the anticipated start of the program. This training was provided by a recognized industry expert on Agile Delivery training and adoption.
- The Gas Business Enablement Program team used the Agile Delivery Methodology with pre-initiation preparation activities to gain hands-on experience. These activities were executed with "coaches" from the Agile Delivery training firm.
- Gas Business Enablement consulting partners were selected partly because of their experience with the Agile Delivery Methodology, bringing further expertise into the program.

# Division 12-5

# Request:

Referring to the response to Attachment DIV 3-53-4, page 3 of 9 "the work will be able to be leveraged by the electric business", please explain how the Gas Business Enablement work will be leveraged by the electric business including any projected cost savings related to the electric business. Please provide all analysis, presentations, documents used by the company to evaluate the opportunity to leverage Gas Business Enablement work in the electric business.

# Response:

Work processes involved in the Customer Contact Center and Electric Customer Meter Service will experience change as a result of the implementation of the solutions set for Gas Business Enablement. Therefore, electric customers will see a level of corollary benefits as Gas Business Enablement is rolled out for the gas distribution business.

That said, Electric Operations is not in the scope of Gas Business Enablement, although the opportunity to extend the Gas Business Enablement solution to electric operations was anticipated from the outset of the project. As referenced in the Company's response to Division 12-1, one of the three core objectives of Gas Business Enablement is to establish a standardized, unified platform across operating jurisdictions so that there is better flexibility to address future business needs. In the future, once experience is gained with the system and its capabilities, it may make sense to extend functionality to Electric Operations. However, this outcome is not the focus of the current implementation for Gas Business Enablement.

Based on past experience, National Grid recognizes that it is critically important to manage program scope carefully and to execute on a well-defined project scope and work plan. Therefore, Electric Operations was left out of the initial scope deliberately. This limitation will allow for thorough, directed focus on the implementation of a program for the gas distribution business where there is substantial benefit that can be achieved for gas customers in Rhode Island, New York, and Massachusetts.

To date, National Grid has not performed any formal analysis to evaluate the opportunity to extend the functionality of the Gas Business Enablement Program to the electric business. However, in key decisions such as software selection, National Grid has been cognizant that it could make sense in the future to extend functionality to Electric Operations. Therefore, National Grid has avoided selecting solutions that are exclusive to the gas distribution business and/or would obviate functionality for the electric business.

# Division 12-6

# Request:

Will the Company be able to leverage any of the Gas Business Enablement work in any of its unregulated business activities? If so, please explain how. If not, please explain why not.

# Response:

Gas Business Enablement was specifically designed to address the challenges and opportunities facing National Grid's regulated U.S. gas distribution business.

There has been no involvement from any of National Grid's unregulated businesses in the strategic assessment, design, and development activities around Gas Business Enablement. To date, no opportunities to use or extend Gas Business Enablement to unregulated activities have been identified. Moreover, there are no plans to use or extend Gas Business Enablement to any unregulated business activities.

# Division 12-7

# Request:

In its procurement of services and systems related to the Gas Enablement Program, did or does the company expect to negotiate any special pricing or contract terms related to extending deployment of the service or system to (a) its U.S. regulated electric business, (b) potential future growth of National Grid in other U.S. jurisdictions (c) the Company's unregulated businesses, (d) any other National Grid, PLC companies? If so, please explain the details of such special pricing or contract terms.

# Response:

During its procurement of the services and systems comprising the Gas Business Enablement Program, National Grid did not envision, determine, or identify that the contractual terms or pricing for the services or system deployment would warrant extension into: (a) the U.S. regulated electric business; (b) potential future growth of National Grid in other U.S. jurisdictions; (c) National Grid's unregulated businesses; or (d) any other National Grid plc companies. Therefore, at this time there are no special pricing or contract terms with respect to (a), (b), (c) and (d).

As indicated in the Company's response to Division 12-5, the opportunity to extend the Gas Business Enablement solution to Electric Operations was anticipated from the outset of the project and arises from the third core objective of Gas Business Enablement, which is to establish a standardized, unified platform across operating jurisdictions so that there is better flexibility to address future business needs. In the future, once experience is gained with the system and its capabilities, it may make sense to extend functionality to Electric Operations. However, this outcome is not the focus of the current implementation for Gas Business Enablement and no "special pricing or contract terms" exist in relation to this future, potential course of action.

# Division 12-8

# Request:

Referring to the response to Attachment DIV 3-53-5, page 4 of 51, please provide an explanation of the \$40+M Gas safety & compliance penalties received over the previous 3 years, including the jurisdiction that incurred the penalty. Is this amount over and above the \$40M of benefit referred to in DIV 12-3, above?

# Response:

The jurisdictional breakdown of the estimated \$40+ million in avoided gas safety and compliance penalties is shown below by jurisdiction in Column A. For the computation of the \$40+ million avoided cost benefit, National Grid computed the three-year average of actual compliance penalties, shown in Column (B). Attachment DIV 12-8 provides a detailed listing of the gas safety and compliance penalties by jurisdiction and year.

	Total	Three-Year Average
Operating Company <sup>2</sup>	(A)	<b>(B)</b>
Boston Gas Company	\$ 1,635,203	\$ 545,068
Colonial Gas Company	\$ 365,797	\$ 121,932
The Brooklyn Union Gas Company (KEDNY)	\$ 14,300,000	\$ 4,766,667
KeySpan Gas East Corporation (KEDLI)	\$ -	\$ -
Niagara Mohawk Power Corporation	\$ 23,700,000	\$ 7,900,000
The Narragansett Electric Company	\$ 561,400	\$ 187,133
Total	\$ 40,562,400	\$ 13,520,800

# **Reduced Compliance and Gas Safety Penalties**

	The Brooklyn Union Gas Company (KEDNY) 1									
		2013	2014		2015		3 Year Average		Total at Risk (2016)	
Records Violations- High Risk		Χ	Х			Χ				
Records Violations- Other		Χ	Х			Х				
HEFPA										
Warning Tags										
Internal Corrosion										
20 Year Regulator Inspections										
Inactive Services										
Public Building Inspection										
Leak Classification or Mitigation		Χ	Х			Х				
Leak Repair or Surveilance		Χ	Х			Х				
Warning Tag Classification						Х				
MA Gas Compliance Work Plan										
Corrosion- Annual Inspection		Χ	Х			Х				
Service Atmoshperic Inpsection		Χ				Х				
Pressure Charts - Company Name			Х							
Total Compliance	\$	2,700,000	\$ 5,4	00,000	\$	6,200,000	\$	4,766,667	\$ :	18,000,000

Operating Company <sup>2</sup>	Total 3 Year Average		Benefits <sup>3</sup>	
Boston Gas Company	\$	1,635,203	\$ 545,068	\$ 545,068
Colonial Gas Company	\$	365,797	\$ 121,932	\$ 121,932
The Brooklyn Union Gas Company (KEDNY)	\$	14,300,000	\$ 4,766,667	\$ 4,766,667
KeySpan Gas East Corporation (KEDLI)	\$	-	TBD	TBD
Niagara Mohawk Power Corporation (NMPC)	\$	23,700,000	\$ 7,900,000	\$ 7,900,000
The Narragansett Electric Company	\$	561,400	\$ 187,133	\$ 187,133
Total	\$	40,562,400	\$ 13,520,800	\$ 13,520,800

General Allocators	All	MA
Boston Gas Company	23.29%	82%
Colonial Gas Company	5.21%	18%
The Brooklyn Union Gas Company (KEDNY)	30.10%	
Keyspan Gas East Corporation (KEDLI)	21.55%	
Niagara Mohawk Power Corporation - Gas	12.44%	
Narragansett Gas	7.41%	
Total	100.00%	29%

<sup>1</sup> KEDNY, KEDLI, and NMPC gas safety and compliance metrics source: Patric O'Brien, Director Asst. General Counsel; MA metrics: Amy Smith, Director Pipeline Safety; RI metrics: Deb Byron, Lead Program Manager Pipeline Safety

<sup>2</sup> Boston Gas Company and Colonial Gas Company benefits split based on general allocator %s (Boston Gas - 82%, Colonial Gas - 18%)

<sup>3 100%</sup> reduction in penalties agreed by Johnny Johnston

		KeySpa	an Gas E	ast Corporation (K	EDLI) <sup>1</sup>
	2013	2014	2015	3 Year Average	Total at Risk (2016)
Records Violations- High Risk					
Records Violations- Other					
HEFPA					
Warning Tags					
Internal Corrosion					
20 Year Regulator Inspections					
Inactive Services					
Public Building Inspection					
Leak Classification or Mitigation					
Leak Repair or Surveilance					
Warning Tag Classification					
MA Gas Compliance Work Plan					
Corrosion- Annual Inspection					
Service Atmoshperic Inpsection					
Pressure Charts - Company Name					
Total Compliance	TBD	TBD	TBD	TBD	TBD

	Niagara Mohawk Power Corporation (NMPC) 1						
	2013	2014	2015	3 Year Average	Total at Risk (2016)		
Records Violations- High Risk	Х	Х	Х				
Records Violations- Other							
HEFPA	Х		Х				
Warning Tags	Х	Х	Х				
Internal Corrosion		Х					
20 Year Regulator Inspections		Х					
Inactive Services			Х				
Public Building Inspection			Х				
Leak Classification or Mitigation	Х	Х	Х				
Leak Repair or Surveilance	Х	Х	Х				
Warning Tag Classification	Х	Х	Х				
MA Gas Compliance Work Plan							
Corrosion- Annual Inspection							
Service Atmoshperic Inpsection							
Pressure Charts - Company Name							
Total Compliance	\$ 9,000,000	\$ 9,000,000	\$ 5,700,000	\$ 7,900,000	\$ 9,000,000		

			MA 1		
	2013	2014	2015	3 Year Average	Total at Risk
Records Violations- High Risk					
Records Violations- Other					
HEFPA					
Warning Tags					
Internal Corrosion					
20 Year Regulator Inspections					
Inactive Services					
Public Building Inspection					
Leak Classification or Mitigation					
Leak Repair or Surveilance					
Warning Tag Classification					
MA Gas Compliance Work Plan					
Corrosion- Annual Inspection					
Service Atmoshperic Inpsection					
Pressure Charts - Company Name					
Total Compliance	\$ 486,000	\$ 160,000	\$ 1,355,000	\$ 667,000	

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-8 Page 5 of 5

		Rhode Island <sup>1</sup>					
	2013	2014	2015	3 Year Average	Total at Risk		
Records Violations- High Risk							
Records Violations- Other							
HEFPA							
Warning Tags							
Internal Corrosion							
20 Year Regulator Inspections							
Inactive Services							
Public Building Inspection							
Leak Classification or Mitigation							
Leak Repair or Surveilance							
Warning Tag Classification							
MA Gas Compliance Work Plan							
Corrosion- Annual Inspection							
Service Atmoshperic Inpsection							
Pressure Charts - Company Name							
Total Compliance	\$ 267,400	\$ 75,000	\$ 219,000	\$ 187,133			

#### Division 12-9

#### Request:

Referring to the response to Attachment DIV 3-53-5, page 5 of 51, for each option where there is a reference to Enhanced Capabilities, please confirm whether the Enhanced Capabilities dollars in the Investment column is included in or in addition to the Total investment dollars listed in the Investment column.

#### Response:

Referring to Attachment DIV 3-53-5, Page 5 of 51, there are two options that include enhanced capabilities. For both options, the enhanced capabilities investment is included in the total cost.

Option 4: Value Oriented – Jurisdiction Deployment Enhanced capabilities \$185 million is included in the total investment \$458 million

Option 5: Value Oriented – Accelerated Deployment Enhanced capabilities \$193 million is included in the total investment \$466 million

Further evidence of this can be found in the same Attachment DIV 3-53-5, Page 27 of 51 and Page 29 of 51.

#### Division 12-10

#### Request:

Referring to the response to Attachment DIV 3-53-5, page 30 of 51, please explain the note "Labor cost is inclusive of the cost internal National Grid labor and external consulting / systems integrator labor needed to deliver the program; an exercise is ongoing to determine how much of the internal National Grid Labor has been included in the rate base and how much is incremental." Please also provide any analysis the Company has performed associated with such exercise, with formulas intact.

#### Response:

The note in Attachment DIV 3-53-5, page 30 of 51 references incremental internal National Grid labor. Gas Business Enablement operating expense includes internal labor and benefits costs. The Gas Business Enablement project team includes 54 National Grid internal resources who were employed as of June 30, 2017 (i.e., the end of the test year). Because those 54 employees would be included in the test-year ending employee complement used to calculate rate year labor and benefits costs in this case, the Company reduced its share of total Gas Business Enablement operating expense by the amount of labor and benefits costs associated with those 54 employees. Therefore, the amount of total Gas Business Enablement operating expense upon which the Company's rate year request was calculated reflects a level of internal labor and benefit costs incremental to the amount of rate year labor and benefit costs requested elsewhere in this docket.

Attachment DIV 12-10-1 on Page 1 shows the calculation of total "base-line" Gas Business Enablement internal labor and benefits by fiscal year. Base-line labor and benefits were based on the annualized salaries of the 54 employees noted above, assumed labor benefits overhead rates, and assumed percentages of time charged to capital work versus non-capital work. The number of employees was based on the Gas Business Enablement Roadmap, which the Company provided in its November 27, 2017 initial filing with the joint pre-filed direct testimony of Company Witnesses Anthony H. Johnston and Christopher J. Connolly as Schedule GBE-4. Page 2 of Attachment DIV 12-10-1 shows the reduction of total Gas Business Enablement operating expense by the amount of base-line labor and benefits to arrive at total incremental Gas Business Enablement operating expense by fiscal year. Narragansett Gas was allocated 7.37 percent of these costs to arrive at its share of total incremental Gas Business Enablement operating expense of \$10.1 million as shown on Schedule MAL-36, Page 6 on Line 3, Column (r) (Bates Page 51 of Book 10). For an explanation of how the Gas Business Enablement costs are being allocated to the various jurisdictions, please refer to the Company's response to PUC 5-13, a copy of which is provided as Attachment DIV 12-10-2 for ease of reference.

In preparing this response, the Company discovered that it inadvertently reduced total Fiscal Year 2018 Gas Business Enablement operating expense by total burdened labor costs rather than

Prepared by or under the supervision of: Anthony Johnston, Christopher Connolly, and Melissa Little

the portion of total burdened labor charged to non-capital work. The result is an increase to the revenue requirement of \$23,255. The Company will reflect this adjustment in a subsequent update to its revenue requirement for Narragansett Gas.

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-10-1 Page 1 of 2

#### **Gas Business Enablement**

National Grid Internal Resources - RI Rate Case (Labor and Burdens by Fiscal Year)

	Mational Office Internal Res	ource	s - Mi Mate Ca	13C (1	Labor and Dur	uciis	by riscar rea			
	Summary		(a)		(b)		(c)	(d)	(e)	(f)
			FY18		<b>FY19</b>		<b>FY20</b>	FY21	FY22	<b>FY23</b>
(1)	Burdened Labor (CapEx)	\$	9,108,787	\$	7,208,341	\$	7,699,482	\$ 5,698,379	\$ 1,922,449	\$ -
(2)	Burdened Labor (OpEx)	\$	4,486,418	\$	4,457,097	\$	3,956,163	\$ 3,473,209	\$ 1,171,338	\$ 56,438
(3)	<b>Burdened Labor (Total)</b>	\$	13,595,205	\$	11,665,437	\$	11,655,645	\$ 9,171,588	\$ 3,093,787	\$ 56,438
(4)										
(5)	Burdens % (QC/QA)		78%		78%		78%	78%	78%	0%
(6)	Annual Merit				2.5%		2.5%	2.5%	2.5%	2.5%
(7)	% CapEx of Total Labor		67.0%		61.8%		66.1%	62.1%	62.1%	0.0%
(8)	% OpEx of Total Labor		33.0%		38.2%		33.9%	37.9%	37.9%	100.0%
(9)	Max. FTEs		54.00		54.00		52.00	43.00	29.00	1.00
(10)	Avg. FTEs				54.00		51.00	38.00	13.00	0.30
(11)										
(12)	<b>Detailed Breakout</b>									
(13)			<b>FY18</b>		FY19		<b>FY20</b>	FY21	FY22	FY23
(14)	Burdens (CapEx)	\$	3,991,491	\$	3,158,711	\$	3,373,930	\$ 2,497,042	\$ 842,421	\$ -
(15)	Burdens (OpEx)	\$	1,965,958	\$	1,953,110	\$	1,733,600	\$ 1,521,968	\$ 513,283	\$ 24,731
(16)	Labor (CapEx)	\$	5,117,296	\$	4,049,630	\$	4,325,552	\$ 3,201,336	\$ 1,080,027	\$ -
(17)	Labor (OpEx)	\$	2,520,459	\$	2,503,987	\$	2,222,564	\$ 1,951,241	\$ 658,055	\$ 31,707
(18)	Burdened Labor (Total)	\$	13,595,205	\$	11,665,437	\$	11,655,645	\$ 9,171,588	\$ 3,093,787	\$ 56,438

NOTE: Labor includes annual merit increase. Merit increase occurs July of each fiscal year.

NOTE: "Avg FTEs" based on a 12-month fiscal year.

(1) Line 14 + Line 16	(16)	Total Labor * Line 7
(2) Line 15 + Line 17	(17)	Total Labor * Line 8
(14) Line 16 * Line 5	(18)	Sum of Lines 14 through 17

(15) Line 17 \* Line 5

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-10-1 Page 2 of 2

### Gas Business Enablement Incremental project operating expense Allocated to Narragansett Gas

	G	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
	Corrected	FY17 Actual	FY18 forecast	FY19 forecast	FY20 forecast	FY21 forecast	FY22 forecast	FY23 forecast	TOTAL
(1)	Total project opex	\$ 19,824,143	\$ 25,070,423	\$ 57,969,491	\$ 34,924,573	\$ 18,783,786	\$ 4,876,829	\$ 1,097,004	\$ 162,546,249
(2)	less Steady State labor & benefits	\$ (4,079,528)	\$ (4,486,418)	\$ (4,457,097)	\$ (3,956,163)	\$ (3,473,209)	\$ (1,171,338)	\$ (56,438)	\$ (21,680,191)
(3)	Incremental project opex	\$ 15,744,615	\$ 20,584,006	\$ 53,512,394	\$ 30,968,410	\$ 15,310,576	\$ 3,705,490	\$ 1,040,566	\$ 140,866,058
(4)									
(5)	Percentage allocated to Narragansett Gas		7.37%	7.37%	7.37%	7.37%			
(6)	Dollars allocated to Narragansett Gas	\$ 1,176,955	\$ 1,517,041	\$ 3,943,863	\$ 2,282,372	\$ 1,128,389	\$ 273,095	\$ 76,690	\$ 10,398,406
(7)									
(8)	Amortization period (years)								10
(9)	Annual Incremental Opex 10-yr amortization								\$ 1,039,841
(10)									
(11)	As filed	FY17 Actual		FY19 forecast				FY23 forecast	TOTAL
(12)	Total project opex	\$ 19,824,143	\$ 25,070,423	\$ 57,969,491			\$ 4,876,829	\$ 1,097,004	\$ 162,546,249
(13)	less Steady State labor & benefits	\$ (4,079,528)							\$ (24,831,529)
(14)	Incremental project opex	\$ 15,744,615	\$ 17,432,668	\$ 53,512,394	\$ 30,968,410	\$ 15,310,576	\$ 3,705,490	\$ 1,040,566	\$ 137,714,720
(15)									
(16)	Percentage allocated to Narragansett Gas		7.37%		7.37%	7.37%			
(17)	Dollars allocated to Narragansett Gas	\$ 1,176,955	\$ 1,284,788	\$ 3,943,863	\$ 2,282,372	\$ 1,128,389	\$ 273,095	\$ 76,690	\$ 10,166,152
(18)									
(19)	Amortization period (years)								10
(20)	Annual Incremental Opex 10-yr amortization								\$ 1,016,615
(21)	Increase to revenue requirement								\$ 23,225
(2)	Page 2, Line 2		(17)	I ine 14 * I ine	16: Column (h)	agrees to Sched	lule MAL -36 E	Page 6, at Line 3	Column (r)
(6)	Line 3 * Line 5		` /	Line 17 ÷ Line		•	· · · · · · · · · · · · · · · · · · ·	•	, column (1)
(9)	Line 6 ÷ Line 8		(21)	Line 9 - Line 20			0, 1 ugo 0, ut Di		
(13)	Line 2; Column (b) equals Page 1 Column (a)	Lines 16 + Line	` ′	Line / Line 20	,				
(13)	zme z, commi (o) equals ruge r commi (u)		- ,						

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-10-2 Page 1 of 2

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Responses to Commission's Fifth Set of Data Requests Issued January 5, 2018

#### PUC 5-13

#### Request:

Referencing Johnston and Connolly direct testimony at page 121, lines 14-18, please explain how the expected cost allocation among the jurisdictions was developed for Gas Business Enablement. Please explain why this allocation methodology is appropriate to Gas Business Enablement.

#### Response:

The allocator selected for Gas Business Enablement is based on the number of gas retail customers in each jurisdiction, which is shown in the table below.

Description	SAP Alloc. Code	SAP Co./Seg	Jurisdiction	Company Description	Number of Customers	%
All Gas Retails	C-210	5210G	NY	Niagara Mohaw k Pow er Corporation (Gas)	639,493	16.93%
	C-210	5220G	NY	The Brooklyn Union Gas Company (KEDNY)	1,315,562	34.83%
	C-210	5230G	NY	KeySpan Gas East Corporation (KEDLI)	609,071	16.13%
	C-210	5330G	MA	Boston Gas Company	723,122	19.15%
	C-210	5340G	MA	Colonial Gas Company	211,077	5.59%
	C-210	5360G	RI	The Narragansett Electric Company (Gas)	278,403	7.37%
				Totals	3,776,728	100.00%

The customer allocator is the most appropriate for the Gas Business Enablement Program because the benefits of the program are customer focused. The Gas Business Enablement Program will enable simple and effective interactions between National Grid and its customers based on the customers' individual communications preferences by improving the self-service customer experience.

Customers will be able to: (1) schedule appointments with National Grid on their own terms for home or business, (2) change appointments as required to better fit their schedules, (3) receive reminders from National Grid about appointments and other activities, (4) submit photos to National Grid to describe an issue or problem, (5) follow up on the progress and status of work requests and appointments, and (6) view the website and understand if National Grid's crew(s) are in the vicinity.

Additionally, large commercial customers and multi-unit property owners will be able to: (1) bundle appointments to help manage time more effectively, (2) view the status and progress of their requests and appointments, (3) delegate communication and interaction preferences (e.g., delegate point of contact for each property), (4) receive notifications and alerts about an issue at assigned premises assigned, and receive for more efficient and flexible scheduling and service.

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-10-2 Page 2 of 2

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Responses to Commission's Fifth Set of Data Requests Issued January 5, 2018

Further, National Grid Customer Contact Center employees will have a 360-degree view of customer contacts, interactions, and account history in one place in the Customer Relationship Management (i.e. Salesforce) solution. This allows National Grid Customer Contact Center employees enhanced capabilities to manage customer interactions including the ability to:

- Find information about how to establish gas service, as well as the cost for the service (i.e. CIAC);
- Perform account inquiries, including billing issues, service suspensions, etc.;
- Create and adjust payment arrangements;
- Escalate compliments and/or complaints; and
- View outage statuses and the customers impacted.

With the new solution delivering the capabilities described above, National Grid is able to report customer metrics more efficiently, create dashboards to monitor activities, and perform analytics to more effectively drive business performance.

#### Division 12-11

#### Request:

Referring to Workpaper 6a-6c Service Company Rents, tab IS Existing Projects RY1 with a INVP# equal to USFP, for those projects not identified in the response to DIV 9-2, please provide detailed documentation for each project, including project authorization forms or work orders.

#### Response:

Please see Attachment DIV 12-11 for the requested project documentation. Please also see the table below for details regarding the projects and cross-references to Attachment DIV 12-11. The majority of the projects were part of the Information Services (IS) investment sanction process. Therefore, the project documentation is a sanction paper, which was presented to the U.S. Sanction Committee for approval.

The two exceptions are the Finance Remediation calendar year (CY) 2016 Capital and the EHR1 – IT Delivery projects, which were managed by the Business Improvement Steering Group that was established to provide oversight on all post-U.S. Foundation Program (USFP) enhancements. This team utilized separate processes to track its project costs and deliverables. The Finance Remediation CY 2016 Capital work order was created to capture costs related to the migration of additional Finance capabilities onto the SAP HANA (high-performance analytic appliance) platform. To support the costs, National Grid included the work order summary and two supporting project templates, Record to Report (RTR) -23 and RTR-24, which detail the project scope and costs of \$0.281 million and \$1.554 million, respectively. The EHR1 – IT Delivery work order was part of the EHR1 Program and was setup to capture vendor consulting and license costs related to several projects within the EHR1 Program. Please see the Company's response to Division 9-2 for an overview of the EHR1 program. This attachment is not included with this response because it is greater than 10 pages in length. In support of the costs, National Grid included the work order summary and supporting invoices of \$1.8 million from SAP America for the consulting costs. The license costs are for SAP licenses that were purchased in the UK under the National Grid Enterprise Licensing Agreement with SAP. The costs are cross-charged to the US in the form of a transactional accounting entry.

Line	Investment Name	Description	INVP#	Work Order	HTY Total Spend	Documentation
15	INVP 4218 - Blanket Work Order	INVP 4218 - Blanket Work Order	USFP	90000178859	\$ 3,889,611	Attachment DIV 12-11 pg. 1 - 14
16	INVP 3922 - Access Violation Mgmt	INVP 3922 - Access Violation Management	USFP	90000176039	\$ 3,263,689	Attachment DIV 12-11 1 pg. 15 - 28
77	Finance Remediation FY16 Capital	Capitalized Software- Finance Remediation FY16	USFP	90000172054	\$ 1,858,401	Attachment DIV 12-11 pg. 29 - 52
114	EHR1 - IT Delivery	EHR1 - IT Delivery	USFP	90000148061	\$ 2,568,884	Attachment DIV 12-11 pg. 53 - 85
117	INVP 3915 - Annual HR & Payroll SP	INVP 3915 - Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	USFP	90000178452	\$1,099,202	Attachment DIV 12-11 pg. 86 – 91
155	INVP 4225 - Ancillary SAP Apps	INVP 4225 - Ancillary SAP Application Updates	USFP	90000176046	\$1,252,371	Attachment DIV 12-11 pg. 92 - 106
156	INVP 4224 - HANA	INVP 4224 - High Performance Analytics Appliance (HANA)	USFP	90000176043	\$1,112,922	Attachment DIV 12-11 pg. 107 - 119
157	INVP 4223 - US SAP BOE Update	INVP 4223 - US SAP Annual Business Objects Environment (BOE) Update	USFP	90000176041	\$1,221,231	Attachment DIV 12-11 pg. 120 - 129
253	INVP 4219 - PowerPlan Upgrade	INVP 4219 - PowerPlan Upgrade	USFP	90000176040	\$ 2,092,271	Attachment DIV 12-11 pg. 130 – 142

### **US Sanction Paper**

Title:	Blanket Work Order	Sanction Paper #:	USSC-16-202 v2
Project #:	INVP 4218	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	October 12, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Sharon Partridge, VP US Corporate Finance
Utility Service:	IS	Project Manager:	Samir Parikh

## 1 Executive Summary

#### 1.1 Sanctioning Summary

This paper requests sanction of INVP 4218 in the amount \$6.891M with a tolerance of +/- 10% for the purposes of Development and Implementation.

This sanction amount is \$6.891M broken down into:

\$6.177M Capex \$0.714M Opex \$0.000M Removal

# 1,2 Project Summary

The goals of this project are to improve performance by utilizing a common industry practice of single work orders, consolidate process accounting, implement blanket work orders, and optimize work order lifecycle processes. These enhancements will reduce administrative burden in the work order lifecycle while also enabling work orders to be capitalized in a timely manner.

# nationalgrid

# 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 4218	Blanket Work Order	6.891
	Total	6.891

## 1.4 Associated Projects

Project Number	Project Title	Estimate Amount (\$M)
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	1.574
3922	Access Violation (& Regulation) Management	4.300
4219	PowerPlan Upgrade	3.551
4223	BOE Update	1.543
4224	HANA Update	1.335
4225	Ancillary SAP App Update	2.047
4226	ARIBA Releases Support	0.230
	Total	14.580

## 1.5 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project Investment	Paper Title	Sanction Type	Tolerance
JUL 2016	USSC	\$0.510M	\$6.791M	Blanket Work Order	Partial Sanction	25%

## 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review	
MAR 2017	Project Closure	

## 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
O Mandatory  O Policy- Driven  O Justified NPV	The project aim is to improve the timeliness of work order closeout and streamline the work order lifecycle process by using blankets work orders in specific cases.

## **US Sanction Paper**

### 1.8 Asset Management Risk Score

	_						
Asset	Management R	Risk Sc	ore: <u>17</u>				
Prima	ary Risk Score	Driver	: (Policy Driven	Projects	Only)		
⊙ Re	liability	0 Er	vironment	O Healt	h & Safety	O Not P	olicy Driven
1.9	Complexity I	Level					
	O High Comple	exity	O Medium Cor	mplexity	O Low Com	plexity	O N/A
	Complexity Sco	ore: <u>1</u>	<u>7_</u>				

#### 1.10 Process Hazard Assessment

A Process Hazard Assessment (PHA) is required for this project:

		O Yes	⊙ No	
1.11	Business Plan			

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)
IS Investment Plan, FY-2016/17	O Yes ⊙ No	⊙ Over ○ Under ○ NA	\$6.891M

# 1.12 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

## **US Sanction Paper**

## 1.13 Current Planning Horizon

		THE WAY	Current Planning Horizon					
		Yr. 1	Yr. 2	Yr. 3	Yr.4	Yr. 5	Yr. 6 +	
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	6.177	0.000	0.000	0.000	0.000	0.000	6.177
OpEx	0,000	0.714	0.000	0.000	0.000	0.000	0.000	0.714
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total	0.000	6.891	0.000	0.000	0.000	0.000	0.000	6.891

# 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Begin Development and Implementation	MAY 2016
Sanction Requirements and Design	JUN 2016
Sanction Development and Implementation Sanction	OCT 2016
Move to Production	DEC 2016
Sanction Project Complete	DEC 2016
Sanction Project Closure	MAR 2017

# 1.15 Resources, Operations and Procurement

Resou	ırce Sourciı	ng	
Engineering & Design Resources to be provided	✓ Internal		Contractor     Contractor
Construction/Implementation Resources to be provided	☑ Internal ☑		
Reso	urce Delive	ry	
Availability of internal resources to deliver project:	O Red	O Amber	⊙ Green
Availability of external resources to deliver project:	O Red O Amber		⊙ Green
Opera	tional Impa	ct	
Outage impact on network system:	O Red	O Amber	
Procui	rement Impa	act	vace i v
Procurement impact on network system:	O Red	O Amber	

# **US Sanction Paper**

1.16 Key Issues (include mitigation of Red or Amber Resources)

N/A

## 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	Neutral	O Positive	O Negative
Impact on adaptability of network for future climate change:	<ul><li>⊙ Neutral</li></ul>	O Positive	O Negative

#### 1.18 List References

		The state of the s			
1	<b>INVP 4218</b>	BWO_TCO	12-Oct-2016 D	l v2.xls	

# nationalgrid

# 2 <u>Decisions</u>

The US Sanctioning Committee (USSC) at a meeting held on October 12, 2016:
(a) APPROVED this paper and the investment of \$6.891M and a tolerance of +/- 10%.
(b) NOTED that Samir Parikh has the approved financial delegation.
Signature Oh Ch Date 9/4/16
Christopher Kelly
Acting Senior Vice President US Sanctioning Committee Co - Chair Person

# nationalgrid

#### 3 Sanction Paper Detail

Title:	Blanket Work Order	Sanction Paper #:	USSC-16-202 v2
Project #:	INVP 4218	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	October 12, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Sharon Partridge, VP US Corporate Finance
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

An audit finding noted a lack of rigor and timeliness in the closeout of work orders from construction work in progress (CWIP) to construction complete not classified (CCNC) and plant in-service. In addition, since SAP go-live, the volume of work orders created on an annual basis has caused issues and challenges not limited to time entry, inefficient close-out and intensive manual effort to investigate and remediate errors.

Currently, blanket work orders are used for transformer and meter purchases, meter installs and tool and general equipment purchases. The Blanket Work Order process will be expanded to address routine, high-volume, and low dollar value jobs.

Blanket work orders will be utilized in an effort to:

- Provide the ability to capitalize Work Orders in timely manner to optimize cost recovery and improve the ability to achieve Capital Tracker / TIRF targets
- Limit exposure to inactive CWIP and expense write-offs
- Reduce manual effort for analyzing and investigating work order issues. Allow focus on areas of high priority issues
- Improve system performance due to lower volume of Work Orders and elimination of data
- Align with Industry leading practices

#### 3.2 Drivers

The project is driven by National Grid's need to reduce administrative burden, comply with regulatory requirements, close inactive work orders, and save funds.

#### **US Sanction Paper**

#### 3.3 Project Description

A combination of two design approaches, namely the "Many to One" and "Parent Child" principles will be implemented with the Blanket Work Order project. Each of the two approaches are being designed to optimize the benefit of the blanket work order solution. The below table provides an overview of the complete solution.

The blanket work order solution will apply only to routine, high-volume, low dollar value jobs. Threshold – of \$0.100M per job except Massachusetts at \$0.050M per job (to be confirmed with regulatory)

# Many-to-One

#### Scenario

- Jobs that do not require tracking of estimates or actual charges at an individual job level
- Jobs that do not require material estimates or material as builds

#### Solution

- Many individual jobs in WMS map to as single Blanket work order in PowerPlan and SAP (many to one mapping)
- Individual work orders do not exist for each iob
- Charges are applied to Blanket work orders
- Charges are not available at an individual job level

#### Example

- Lighting expense work (bulb replacements)
- Expect to aggregate approximately 50,000 iobs

## **Parent Child**

#### Scenario

- Jobs that require tracking of estimates and actual charges at an individual job level
- Jobs that require material estimate or material as builts to be processed

#### Solution

- Individual work order exist for each WMS ich
- Estimates and charges are applied to the individual / child work orders (granularity is maintained as in current solution)
- No impact to unit cost reporting
- Charges are closed to FERC 106 account (CCNC) and 101 account at the parent level

#### Example

- New electric and gas service installations
- Private Area Lighting (PAL) installation
- Approximately 100,000 jobs to become children of a blanket work order

During the Requirements and Design (R&D) phase of the project, the following will need to be accomplished:

- Baseline the detailed business and technical requirements
- Stakeholder engagement, including Operations and Regulatory meetings
- Design the testing strategy
- Define the training strategy

During the Development and Implementation (D&I) phase of the project, the following will need to be accomplished:

- System Testing
- Integration Testing
- Regression Testing
- User Acceptance Testing
- Implementation

# us Sanction Paper national grid

#### 3.4 Benefits Summary

The main benefits of the project are:

- Complete a detailed design for Electric and Gas "Simple" jobs.
- Provide a new business process to process the high volume, low volume and value (dollar value) jobs using blanket work orders.
- Reduce manual effort for analyzing and investigating work order issues. Allow focus on areas of high priority issues.
- Provide the ability to capitalize Work Orders in timely manner to optimize cost recovery and improve the ability to achieve Capital Tracker / targeted infrastructure replacement (TIRF) targets.
- Limit exposure to inactive CWIP and expense write-offs.
- Improve system performance due to lower volume of Work Orders and elimination of certain data like initial estimate.

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.

#### 3.6 Alternatives

### Alternative 1: Defer Project / Do Nothing

This is not a viable option due to the criticality of the solution for the company.

# 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

# 3.8 Execution Risk Appraisal

N			imp	pact	000	Score				DIVERSE STREET
Number	Detailed Description of Risk / Opportunity	Probabilio	2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk	Post Trigger Mitigation Plan
1	Limited business resource availability may hamper completion of project deliverables	3	2	3	6	9	Mitigate	workload and obtain support from	The completion and quality of the Testing and Build phases may be compromised due to limited business and system owner availability.	Work with Mike Temba
2	Impacts from other inflight projects must be monitered	3	2	3	6	dt.	Avoid	Prioritize the business resources workload and obtain support from business project sponsors/leadership	The completion and quality of the Testing and Build phases may be compromised due to competing princities of other IT Projects which would ultimately limit business and system owner availability.	Continue to track business resources availability

# US Sanction Paper national grid

#### 3.9 Permitting

N/A

#### 3.10 Investment Recovery

## 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

## 3.10.2 Customer Impact

#### 3.10.3 CIAC / Reimbursement

N/A

## 3.11 Financial Impact to National Grid

### 3.11.1 Cost Summary Table

					30,000	Water 1	Current F	Planning I	lorizon		
Project		Project	3 0000	C Call	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
			CapEx	0.000	6.177	0.000	0.000	0.000	0.000	0.000	6.177
INVP 4218	Blanket Work Order	+/- 10%	OpEx	0.000	0.714	0.000	0.000	0.000	0.000	0.000	0.714
111111 4210	Dialiket Work Older	1/- 10/8	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	1 1		Total	0.000	6.891	0.000	0.000	0.000	0.000	0.000	6.891

	CapEx	0.000	6.177	0.000	0.000	0.000	0.000	0.000	6.177
Total Project Sanction	OpEx	0.000	0.714	0.000	0.000	0.000	0.000	0.000	0.714
	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Total	0.000	6.891	0.000	0.000	0.000	0.000	0.000	6 891

## **US Sanction Paper**

## 3.11.2 Project Budget Summary Table

Project Costs per Business Plan

			Current Planning Horizon						
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	.a. M.	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total	
CapEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
OpEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
Total Cost in Bus. Plan	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	

#### Variance (Business Plan-Project Estimate)

	10	U ye Ti	Current Planning Horizon					
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
СарЕх	0.000	(6.177)	0.000	0.000	0.000	0.000	0.000	(6.177)
OpEx	0.000	(0.714)	0.000	0.000	0.000	0.000	0.000	(0.714)
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus. Plan	0.000	(6.891)	0.000	0.000	0.000	0.000	0.000	(6.891)

## 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

## 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

## 3.11.5 Additional Impacts

None



## 3.12 Statements of Support

## 3.12.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	Individual's Name
Business Executive Sponsor	Sharon Partridge
Business Client Lead	William Donoghue
Head of BRM/Strategy	Jon Poor
Head of PDM	Jeffrey Dailey
Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Mukund Ravipaty
Service Transition	Brian Detota
Enterprise Architecture	Henrik Magnusson

#### 3.12.2 Reviewers

The reviewers have provided feedback on the content/language of the paper.

Function	Individual	Area
Finance	Benson, Chip	All
Regulatory	Zschokke, Peter	All
	Patterson, James	Electric - NE
Indiadiational Delegato(a)	Harbaugh, Mark	Electric - NY
Jurisdictional Delegate(s)	Hill, Terron	FERC
	Iseler, David G.	Gas – NE
	Brown, Laurie	Gas – NY
Procurement	Curran, Art	All

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- 4 Appendices
- **4.1 Sanction Request Breakdown by Project** N/A
- 4.2 Other Appendices

# 4.2.1 Project Cost Breakdown:

Project Cost Breakdown							
Cost Category	sub-category	\$ (millions)	Name of Firm(s) providing				
	NG Resources	0.149					
	SDC Time & Materials	(+2					
Personnel	SDC Fixed-Price	19					
	All other personnel	4.755	Wipro, Deloitte, PowerPlan				
	TOTAL Personnel Costs	4.904					
Hardware	Purchase						
naroware	Lease	0.416	T-Systems				
Software		74					
Risk Margin		1.297					
Other	1	0.274	100				
	TOTAL Costs	6.891					



# 4.2.2 Benefiting Operating Companies:

Benefiting Operating Companies Table:
The requested budget will be allocated to all companies.

Operating Company Name	Business Area	State
Niagara Mohawk Power Corp Electric Distr.	Electric Distribution	NY
Massachusetts Electric Company	Electric Distribution	MA
KeySpan Energy Delivery New York	Gas Distribution	NY
KeySpan Energy Delivery Long Island	Gas Distribution	NY
Boston Gas Company	Gas Distribution	MA
Narragansett Electric Company	Electric Distribution	RI
Niagara Mohawk Power Corp Transmission	Transmission	NY
Niagara Mohawk Power Corp Gas	Gas Distribution	NY
New England Power Company – Transmission	Transmission	MA, NH, RI, VT
KeySpan Generation LLC (PSA)	Generation	NY
Narragansett Gas Company	Gas Distribution	RI
Colonial Gas Company	Gas Distribution	MA
Narragansett Electric Company - Transmission	Transmission	RI
National Grid USA Parent	Parent Company	
Nantucket Electric Company	Electric Distribution	MA
NE Hydro - Trans Electric Co.	Inter Connector	MA,NH
KeySpan Energy Development Corporation	Non-Regulated	NY
KeySpan Port Jefferson Energy Center	Generation	NY
New England Hydro - Trans Corp.	Inter Connector	MA, NH
KeySpan Services Inc. Service Company	Service Company	
KeySpan Glenwood Energy Center	Generation	NY
Massachusetts Electric Company – Transmission	Transmission	MA
NG LNG LP Regulated Entity	Gas Distribution	MA, NY, RI
Transgas Inc	Non-Regulated	NY
Keyspan Energy Trading Services	Other	NY
KeySpan Energy Corp. Service Company	Service Company	
New England Electric Trans Corp	Inter Connector	MA

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Title:	Access Violation (& Regulation) Management	Sanction Paper #:	USSC-16-201 v2
Project #:	INVP 3922	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Joseph Howard	Sponsor:	Dave Campbell, VP Corporate Finance, Fin Plan & Analysis
Utility Service:	IS	Project Manager:	Samir Parikh

#### 1 Executive Summary

#### 1.1 Sanctioning Summary

This paper requests sanction of INVP 3922 in the amount \$4.300M with a tolerance of +/- 10% for the purposes of Development and Implementation.

This sanction amount is \$4.300M broken down into:

\$2.128M Capex \$2.172M Opex \$0.000M Removal

### 1.2 Project Summary

This policy-driven project will implement the Systems, Applications, and Product (SAP) Access Violation Management (AVM) application by Greenlight Technologies. The AVM product provides the capability to enhance our monitoring of user access violation across systems where gaps in the enhanced security and controls capabilities exist today at National Grid. Additionally, this solution provides a cross application platform for the automation of segregation of duty (SOD) control framework violations. The AVM tool provides a complete platform for real time monitoring of our user access controls and centralizes the functionality for tracking resolution of those exceptions. The implementation of this tool helps strengthen the overall content and structure tool Sarbanes-Oxley (SOX), and controls the framework, which has been the focus of recent audit findings by our external audit partner and National Grid Audit Committee.

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# 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 3922	Access Violation (& Regulation) Management	4.300
	Total	4.300

## 1.4 Associated Projects

Project Number	Project Title	Estimate Amount (\$M)
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	1.574
4218	Blanket Work Order	6.891
4219	PowerPlan Upgrade	3.551
4223	BOE Update	1.543
4224	HANA Update	1.335
4225	Ancillary SAP App Update	2.047
4226	ARIBA Releases Support	0.230
	Tota	17.171

## 1.5 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project Investment	Paper Title	Sanction Type	Tolerance
JUN 2016	USSC	\$3.198M	\$4.707m	INVP 3922 Access Violation (& Regulation) Management	Partial Sanction	25%

## 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review	
MAR 2017	Project Closure	

# 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
O Mandatory	This project is being funded to enhance the overall
<ul><li>Policy- Driven</li></ul>	control environment, reduce risk, and to help mitigate control deficiencies.
O Justified NPV	Control deliciencies.

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## 1.8 Asset Management Risk Score

Asset	Management Risk	Score:41					
Prima	ary Risk Score Dri	ver: (Policy Drive	n Projects	Only)			
⊚ Re	liability O	Environment	O Healt	h & Safety	O Not F	Policy Driven	
1.9	Complexity Lev	e <i>l</i>					
	O High Complexity	O Medium Co	omplexity	● Low Cor	nplexity	O N/A	
Comp	elexity Score: 17						
1.10	Process Hazard	Assessment					
A Pro	cess Hazard Asses	sment (PHA) is re	equired for	this project:			
		OYes	No				
1.11	Business Plan		1				

Business Plan Name & Period	in ap	included proved ess Plan?	Over / Under Business Plan			Project Cost relative to approved Business Plan (\$)	
IS Investment Plan, FY-2016/17	Yes	O No	<ul><li>Over</li></ul>	O Under	ONA	\$3.893M	

## 1.12 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

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## 1.13 Current Planning Horizon

			Current Planning Horizon						
		Yr 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +		
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total	
CapEx	0.000	2.128	0.000	0.000	0.000	0.000	0.000	2.128	
OpEx	0.000	2.172	0.000	0.000	0.000	0.000	0.000	2.172	
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
Total	0.000	4.300	0.000	0.000	0.000	0.000	0.000	4.300	

## 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Partial Sanction	JUN 2016
Full Sanction	AUG 2016
Begin Development and Implementation	SEP 2016
Move to Production	DEC 2016
Project Complete	DEC 2016
Sanction Project Closure	MAR 2017

## 1.15 Resources, Operations and Procurement

Resou	rce Sourcin	a					
Engineering & Design Resources to be provided	✓ Internal		☑ Contractor				
Construction/Implementation Resources to be provided	☑ Internal		☑ Contractor				
Resor	urce Deliver	у					
Availability of internal resources to deliver project:	O Red	OAmber	© Green				
Availability of external resources to deliver project:	ORed	OAmber	⊙ Green				
Opera	tional Impac	t					
Outage impact on network system:	O Red	OAmber	⊙ Green				
Procurement Impact							
Procurement impact on network system:	O Red	O Amber	⊙ Green				

# 1.16 Key Issues (include mitigation of Red or Amber Resources)

N/A

# **US Sanction Paper**

## 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	<ul><li>Neutral</li></ul>	O Positive	O Negative
Impact on adaptability of network for future climate change:	Neutral	O Positive	O Negative

## 1.18 List References

1	INVP 3922_TCO	10-Aug-2016 D I v2.xls	

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#### 2 Decisions

The US Sanctioning Committee (USSC) at a meeting held on August 10, 2016:

- (a) APPROVED this paper and the investment of \$4.300 and a tolerance of +/-10%.
- (b) APPROVED the RTB impact of \$0.409M (per annum).
- (c) NOTED that Samir Parikh has the approved financial delegation.

Signature	/		lle	Date	8/	23/16
Olgridadi C	_	0	M			

Christopher Kelly

Acting Senior Vice President US Sanctioning Committee Co - Chair Person

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#### 3 Sanction Paper Detail

Title:	Access Violation (& Regulation) Management	Sanction Paper #:	USSC-16-201 v2
Project #:	INVP 3922	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Joseph Howard	Sponsor:	Dave Campbell, VP Corporate Finance, Fin Plan & Analysis
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

On a regular basis, National Grid analyzes activities related to High Risk Segregation of Duties (SoD) conflicts and user access violations in order to meet compliance requirements.

The Greenlight AVM tool will provide a platform to automatically detect violations, thereby eliminating the need for these look back analysis activities, which will assist in improving the overall control environment.

#### 3.2 Drivers

The project is driven by National Grid's desire to enhance its internal control environment and reduce the need for look back analysis activities in the future.

#### 3.3 Project Description

Implement Greenlight's AVM tool in National Grid's environment and evaluate, design, build, test, and implement 19 AVM monitoring rule specifications for several High Risk SoD conflicts in the SAP Governance, Risk and Compliance (GRC) Access Control (AC) tool supporting the SAP Enterprise Central Component (ECC) production system.

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#### 3.4 Benefits Summary

The requests worked under this project will contribute to the following:

#### Risk reduction:

- Active monitoring of controls, enabling a constant real-time review with reduced risk of human error.
- Shift discovery of any issues avoiding "last minute" issues that require senior management time to resolve.

#### Others:

- Reduce manual control efforts and eliminate false positives.
- Extend the investment in & functionality of GRC.
- Alert business owners when exceptions occur: Identify issues before CET and external audit.
- Gain a clear understanding on cost of access violations.
- Enables executive level reporting by providing a dollar value for the access violations.
- Centrally track investigation and resolution of access violations.
- Give business users ownership of remediation activities.

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.

#### 3.6 Alternatives

#### **Alternative 1: Reject the Project**

This is not a viable solution because failure to address significant audit issues (including high risk SoD conflicts) can have negative consequences on National Grid's reputation and overall financial operations.

#### **Alternative 2: Defer the Project**

This is not a viable solution because failure to timely address significant audit issues (including high risk SoD conflicts) can have negative consequences on National Grid's reputation and overall financial operations. A strong internal control environment and positive results from audits is essential for positive decisions.

### 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

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### 3.8 Execution Risk Appraisal

T.		bility	lm	Impact		Score						
Number	Detailed Description of Risk / Opportunity		Cost	Schedule	Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk	Post Trigger Mitigation Plan		
1	Development (DEV) and/or testing (QA) environment may not be available at the required time due to commercial or operational constraints with our hosting provider.	4	4	4	16	31	Mitigate	SAP PDM and PM will work with hosting provider to prioritize delivery dates of most critical environments first. We will also escalate to IS Commercial as necessary any risks or issues we forsee. PCRs will also be submitted as far in advance as possible once environment timeline requirements are finalized.	of the project may be impacted.	Project schedule and timeline would be re-evaluated based upon confirmed delivery dates from hosting provider.		

#### 3.9 Permitting

N/A

### 3.10 Investment Recovery

# 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

### 3.10.2 Customer Impact

#### 3.10.3 CIAC / Reimbursement

N/A

# 3.11 Financial Impact to National Grid

## 3.11.1 Cost Summary Table

					Current Planning Horizon						
Project		Project	la di la companya	SALL WAR	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
HINVP 3977 L	Access Violation (& Regulation) Management	+/- 10%	CapEx	0.000	2.128	0.000	0.000	0.000	0.000	0.000	2.128
			OpEx	0.000	2.172	0.000	0.000	0.000	0.000	0.000	2.172
			Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
			Total	0.000	4.300	0.000	0.000	0.000	0.000	0.000	4.300

	CapEx	0.000	2.128	0.000	0.000	0.000	0.000	0.000	2.128
Total Project Sanction	OpEx	0.000	2.172	0.000	0.000	0.000	0.000	0.000	2.172
Total Project Sanction	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Total	0.000	4.300	0.000	0.000	0.000	0.000	0.000	4.300

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## 3.11.2 Project Budget Summary Table

Project Costs per Business Plan

				Current	Planning	Horizon		1000
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
СарЕх	0.000	0.294	0.000	0.000	0.000	0.000	0.000	0.294
OpEx	0.000	0.113	0.000	0.000	0.000	0.000	0.000	0.113
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus. Plan	0.000	0.407	0.000	0.000	0.000	0.000	0.000	0.407

Variance (Business Plan-Project Estimate)

				Current	Planning	Horizon		
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	(1.834)	0.000	0.000	0.000	0.000	0.000	(1.834)
OpEx	0.000	(2.059)	0.000	0.000	0.000	0.000	0.000	(2.059)
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus. Plan	0.000	(3.893)	0.000	0.000	0.000	0.000	0.000	(3.893)

## 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

# 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

## 3.11.5 Additional Impacts

None

## 3.12 Statements of Support

## 3.12.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	Individual's Name
Business Executive Sponsor	Dave Campbell
Head of BRM/Strategy	Jon Poor
Head of PDM	Jeffrey Dailey

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# **US Sanction Paper**

Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Mukund Ravipaty
Service Delivery	Brian Detota
Enterprise Architecture	Henrik Magnusson

## 3.12.2 Reviewers

The reviewers have provided feedback on the content/language of the paper.

Function	Individual	Area
Finance	Benson, Chip	All
Regulatory	Zschokke, Peter	All
	Patterson, James	Electric - NE
Jurisdictional Delegate(s)	Harbaugh, Mark	Electric - NY
Julistictional Delegate(s)	Hill, Terron	FERC
	Iseler, David G.	Gas - NE
	Brown, Laurie	Gas - NY
Procurement	Curran, Art	All

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## 4 Appendices

# **4.1** Sanction Request Breakdown by Project N/A

## 4.2 Other Appendices

# 4.2.1 Project Cost Breakdown:

	Projec	t Cost Breakdown	
<b>Cost Category</b>	sub-category	\$ (millions)	Name of Firm(s) providing
	NG Resources	0.140	The second second
	SDC Time & Materials	0.009	IBM
Personnel	SDC Fixed-Price	0.624	Wipro,
	All other personnel	1.123	KPMG, Greenlight
	TOTAL Personnel Costs	1.896	
Hardware	Purchase	- 1 3 <del>- 1</del>	
naroware	Lease	0.414	T-Systems
Software		1.280	
Risk Margin		0.583	
Other		0.126	
	TOTAL Costs	4.299	

# 4.2.2 Benefiting Operating Companies:

This investment will benefit the following companies:

Benefiting Operating Companies	Business Area	State
Niagara Mohawk Power Corp Electric Distr.	Electric Distribution	NY
Massachusetts Electric Company	Electric Distribution	MA
KeySpan Energy Delivery New York	Gas Distribution	NY
KeySpan Energy Delivery Long Island	Gas Distribution	NY
Boston Gas Company	Gas Distribution	MA
Narragansett Electric Company	Electric Distribution	RI
Niagara Mohawk Power Corp. – Transmission	Transmission	NY
Niagara Mohawk Power Corp. – Gas	Gas Distribution	NY
New England Power Company – Transmission	Transmission	MA, NH, RI, VT
KeySpan Generation LLC (PSA)	Generation	NY

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Narragansett Gas Company	Gas Distribution	RI
Colonial Gas Company	Gas Distribution	MA
Narragansett Electric Company – Transmission	Transmission	RI
National Grid USA Parent	Parent	
Nantucket Electric Company	Electric Distribution	MA
NE Hydro - Trans Electric Co.	Inter Connector	MA, NH
KeySpan Energy Development Corporation	Non-Regulated	NY
KeySpan Port Jefferson Energy Center	Generation	NY
New England Hydro - Trans Corp.	Inter Connector	MA, NH
KeySpan Services Inc.	Service Company	
KeySpan Glenwood Energy Center	Generation	NY
Massachusetts Electric Company – Transmission	Transmission	MA
NG LNG LP Regulated Entity	Gas Distribution	MA, NY, RI
Transgas Inc	Non-Regulated	NY
Keyspan Energy Trading Services	Other	NY
KeySpan Energy Corp.	Service Company	
New England Electric Trans Corp	Inter Connector	MA

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## 4.2.3 IS Ongoing Operational Costs (RTB):

This project will increase IS ongoing operations support costs as per the following table. These are also known as Run the Business (RTB) costs.

Su	mmary A	nalysis	of RTB	Costs			
All figures in \$ millions  Forecast of RTB Impact	Yr. 1 16/17	Yr. 2 17/18	Yr. 3 18/19	Yr. 4 19/20	Yr. 5 20/21	Yr. 6+	Total
RTB if Status Quo Continues		-		-			-
RTB if Project is Implemented	0.036	0.409	0.409	0.409	0.409	0.314	1.98
Net change in RTB	0.036	0.409	0.409	0.409	0.409	0.314	1.980
Variance to Plan	0.036	0.409	0.409	0.409	0.409	0.314	1.98
	0.050	0.403	C04.0	0.403	0.405	0.314	1.56
Total RTB Costs - by Cost Ty	<u>/pe</u> (if Proj	ect is Imp	lemente	d)			
App.Sup SDC 1	-			1.5	-	-	-
App.Sup SDC 2	0.006	0.024	0.024	0.024	0.024	0.018	0.120
App.Sup other	-	_	-	-	-	-	-
SW maintenance	-	0.265	0.265	0.265	0.265	0.204	1.264
SaaS	-	-	•	-	-	-	
HW support	0.030	0.120	0.120	0.120	0.120	0.092	0.602
Other: IS	-	-1	-	100	-	(0.000)	(0.000
All IS-related RTB (sub-Total)	0.036	0.409	0.409	0.409	0.409	0.314	1.986
Business Support (sub-Total)	-	-1.					
Total RTB Costs	0.036	0.409	0.409	0.409	0.409	0.314	1.986

## Financials for WO 90000172054 (KOB1 ran 1-26-18)

Sum of Val/COArea C	rcy		
Order	Cost element descr.	Document Header Text	Total
90000172054	Accrued Contractor Costs	Finance Remediation Capex	-
	Allow Brwd Funds Dur Const-CR	Mar 2016 True up	161.20
	Allowance Funds Used During Construction	SVC8000:PP AFUDC	23,281.34
	Consultants	Finance Remediation Capex	1,835,120.96
	Int Income-AFUDC	Mar 2016 True up	(162.15)
<b>Grand Total</b>			1,858,401.35

#### **National Grid USA**

#### SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA Self-Service HANA Reporting

## **Purpose**

The purpose of this tab is to support the conclusion that the activities and resulting costs related to the deployment noted above were to enhance National Grid's SAP system. The costs for the work and activities identified in this tab were incurred during the Post Go-Live phase of National Grid's SAP implementation, and enhanced SAP as it was designed for go-live at November 5th, 2012.

#### Guidance

Per guidance in IAS 38 and ASC 250-40, activities that represent enhancement to the Company's SAP system are eligible for capitalization. Cost related to Design, Build, Test and Cutover are eligible for capitalization. Planning costs and Post go-live costs are not capitalizable activities.

#### **Procedures**

- 1- Analysis of enhancement: through meetings with Key Stakeholders as well as management, confirm that the activities performed meet the definition of an enhancement
  - 2- Determination of costs capitalizable:
  - Obtained actual costs and forecast from Decision Support
- Obtain capitalization percentage from USFP PMO team. % of capitalization is determined based on new vs change items in the RICEFW

#### Conclusion

Consistent with IAS 38 (IFRS) and ASC Subtopic 350-40 (US GAAP), the activities described below are concluded to include enhancements to the Company's implemented SAP system. Costs related to Design, Build, Test and Cutover activities are capitalizable for those identified enhancements.

## 1. Analysis of Enhancements

## 1A: Project Overview:

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 31 of 142

# National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

# RTR 24 HANA Self-Service HANA Reporting

As part of the ongoing initiatives to improve RTR reporting performance and migrate finance capabilities to HANA,

National Grid has approved the following three Enhancement projects:

- a. V5 solution transition to HANA: The current 'V5 solution residing on the legacy SAP Business Warehouse (BW) platform will be re-designed for the SAP F-IANA platform. The solution re-design approach will ntigrate the current V5 solution to SAP HANA platform and minimize disruptions to end users. All existing hierarchies and hierarchical reporting capabilities will be available in the V5 HANA solution.
- b. Employee Expense Solution: The current HANA End to End solution will be enhanced to add employee expense reporting capabilities. The enhancement will be used to analyze costs reported on the summary End to End solution in HANA by enabling employee expense cost traceability at a more granular level
  - c. HANA End-to-End solution Enhancements: Implement Enhancements to the current HANA End-to-End solution

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 32 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA
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## 1B: Project Scope:

Please See detailed project scope in section 4.

## 1C: Examples of Enhancement Activities performed

Examples of Enhancement outputs include functional specifications, technical design documentations, test case documentation and cutover activities

HANA   Self-Service HANA Keporting
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## 2. EHR1 Functional Structure

# PMO and Program Managmenet Integrated Delivery (Deloitte/Wipro)

		integrated belivery (bei	onte, wipro,			
	Pre-Go Live - Implementation Phase			<u></u>		<del>,</del> ,
	Plan	Design	Build	Test	Go-Live/Deliver	PGLS
Payroll	The objective of the Plan	The objective of the Design	The objective of the	The objective of the Test phase is to	The objective of the	The objective of the
	phase it to plan and prepare	phase is to create a	Build phase is to focus	focus on testing and to confirm that the	Deliver phase is to	Post Go-Live Support
	for the projects in the release,	detailed design and to	on the configuration of	solution successfully meets the	prepare for and	phase is to ensure that
	including establishing the	document business	the system and on	documented requirements. Testing	execute system and	the delivered solution
	project plan, releasing the	requirements, business	custom development	will be coordinated centrally across the	business cutover to	is stable within the
Finance	charter, setting up the project	processes, software	and Unit and	whole release. Two iterations of	the new	National Grid
	governance structure, defining	configuration design,	Assembly Testing.	Integration Test will be performed	environment, end-	Production
	the tools to be used, and	software gaps, change	The application	sequentially followed by Volume,	user training,	Environment. During
	assigning resources.	impacts, application	development team will	Payroll Comparison Testing, UAT, and	conducting go/no-go	the PGLS phase, all
	This phase also involves	security, and technical	be primarily	Regression Test in parallel. Each of	evaluations and	support tickets related
	documenting the project scope	infrastructure, To-be	responsible for the	the process areas will designate	delivering the	to the delivered
upply Chai	and vision and the existing	design documentation and	build phase. They will	business resources to support the	support organization	solution will be routed
upply Cliai	application landscape.	arriving at the finalized	build all RICEFW	testing phase. Entry and exit criteria for	to help the client	through the PGLS for
		RICEFW list and approved	objects as	each test phase and stage gate will be	after cutover.	resolution.
		functional specifications.	documented from the	documented in the test strategy		
		It should be noted that	design phase. As each	document.		
		once an object has been	of the objects are built,	The projects within each release have		
550		approved/signed off the	they will go through	been grouped together to ensure a full		
BPS		build may begin. The	unit and assembly test.	integrated test across all process		
		development team will		areas. The benefit of aligning testing		
		perform an impact analysis		is to manage the risk/impact of cross		
		to ensure that no		process area changes. A coordinated		
		incomplete objects could		integration test of projects from all		
		potentially impact the		process areas will allow defects to be		
CF		approved object.		identified at an organizational level and		
		Performing this analysis		not just within the specific process		
		mitigates the risk of rework		area silo.		
		on the approved object.		Methodology for end-user training will		
				be documented in the Training		
				Strategy document.		
			l .	l		

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 34 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA	Self-Service HANA Reporting

3. Determination of Capitalized Costs

	Total FY16 Capex		
Deloitte	\$	1,553,795.90	
Total		1,553,795.90	

RTR 24 HANA Self-Service HANA Reporting

OST Analysis							
Phase Activities	Phase Deliverables (Examples*)	Delivery Date	Total FY16 Costs (Deloitte)	Pre-Go Live Implementati on Costs			Capitalizable Costs for Enhancements Built
Establishing the project plan, releasing the charter, setting up the project governance structure, defining the tools to be used, and assigning resources; documenting the project scope and vision and the existing application landscape	Business Case     EHR1 Charter     Integrated Project Plan     Plan on a Page	N/A	-		N	-	
Creating a detailed design and to document business requirements, business processes, software configuration design, software gaps, change impacts, application security, and technical infrastructure, To-be design documentation and arriving at the finalized RICEFW list and approved functional specifications.	RICEFW List     Functional Specifications     Business Intelligence Functional Design Specifications (Front-End Design)     Business Requirements and Traceability Matrix     To-Be Process Design						
Configuration of the system and on custom development and Unit and Assembly Testing. Application development team will build all RICEFW objects as documented from the design phase. As each of the objects are built, they will go through unit and assembly test.	Security Base Role Design     Configuration Specification     Technical Specifications     Business Intelligence Technical Design Specifications     Test Plan and Scope for ITC1/2 (Green Bar Chart)						
Performing two iterations of Integration Test sequentially followed by Performance, UAT, and Regression Test in parallel. Each of the process areas will designate business resources to support the testing phase. Entry and exit criteria for each test phase and stage gate will be documented in the test strategy document. Conducting a full integrated test across all process areas to confirm that the solution successfully meets the documented requirements. Testing will be coordinated centrally across the whole release.	Test Plan and Scope for Regression/UAT/Volume (Green Bar Chart)     Test Scenarios and Scripts for Regression/UAT/Volume     Role to position mapping     Test Cycle Exit Report     Release Go/No-Go Criteria	1/31/2016	\$ 2,071,728	2,071,728	Y	75%	1,553,795.90
Prepare for and execute system and business cutover to the new environment, end-user training, conducting go/no-go evaluations and delivering the support organization to help the client after cutover	Training Delivery (Not Capitailzable, and no training costs have been incurred through March 2015)     Go / No Go Phase Gate     Sorm Check - Go / No Go Decision     Lessons Learned (Not capitalizable, no costs incurred through Mar 2015)     Service Transfer Handover Document (STHD)						
Ensure that the delivered solution is stable within the National Grid Production Environment. During the PGLS phase, all support tickets related to the delivered solution will be routed through the PGLS for resolution.	Post-Go Live Support	Feb 2016	_				
	Phase Activities  Establishing the project plan, releasing the charter, setting up the project governance structure, defining the tools to be used, and assigning resources; documenting the project scope and vision and the existing application landscape  Creating a detailed design and to document business requirements, business processes, software configuration design, software gaps, change impacts, application security, and technical infrastructure, To-be design documentation and arriving at the finalized RICEFW list and approved functional specifications.  Configuration of the system and on custom development and Unit and Assembly Testing. Application development team will build all RICEFW objects as documented from the design phase. As each of the objects are built, they will go through unit and assembly test.  Performing two iterations of Integration Test sequentially followed by Performance, UAT, and Regression Test in parallel. Each of the process areas will designate business resources to support the testing phase. Entry and exit criteria for each test phase and stage gate will be documented in the test strategy document. Conducting a full integrated test across all process areas to confirm that the solution successfully meets the documented requirements. Testing will be coordinated centrally across the whole release.  Prepare for and execute system and business cutover to the new environment, end-user training, conducting go/no-go evaluations and delivering the support organization to help the client after cutover  Ensure that the delivered solution is stable within the National Grid Production Environment. During the PGLS phase, all support tickets related to the delivered solution will be routed through the PGLS for	Phase Deliverables (Examples*)  Establishing the project plan, releasing the charter, setting up the project governance structure, defining the tools to be used, and assigning resources; documenting the project scope and vision and the existing application landscape  Creating a detailed design and to document business requirements, business processes, software configuration design, software gaps, thange impacts, application security, and technical infrastructure, To-be design documentation and arriving at the finalized RICEFW list and approved functional specifications.  Configuration of the system and on custom development and Unit and Assembly Testing. Application development team will build all RICEFW bljects as documented from the design phase. As each of the objects are built, they will go through unit and assembly test.  Performing two iterations of Integration Test sequentially followed by Performance, UAT, and Regression Test in parallel. Each of the process areas will designate business resources to support the testing phase. Entity and exit criteria for each test phase and stage gate will be documented in the test strategy document. Conducting a full integrated test across all process areas to confirm that the solution successfully meets the documented requirements. Testing will be coordinated centrally across the whole release.  Prepare for and execute system and business cutover to the new environment, end-user training, conducting goine-go evaluations and delivering the support organization to help the client after cutover  Perpare for and execute system and business cutover to the new environment, end-user training, conducting goine-go evaluations and delivering the support organization to help the client after cutover  1. Training Delivery (Not Capitalizable, and no training costs have been incurred through March 2015)  2. Go (No Go Phase Gate)  3. Storm Check - Go / No Go Decision  4. Lessons Learned (Not capitalizable, no costs incurred through March 2015)  5. Service Transfer Handover Document	Phase Activities  Establishing the project plan, releasing the charter, setting up the project powerance structure, defining the tools to be used, and assigning resources; documenting the project scope and vision and the existing application landscape resources; documenting the project scope and vision and the existing application landscape Toreating a detailed design and to document business requirements, clusiness processes, software configuration design, software gaps, change impacts, application security, and technical infrastructure, To-be design documentation and arriving at the finalized RICEFW list and approved functional specifications.  1. RICEFW List 2. Functional Specifications 3. Business Requirements and Traceability Matrix 5. To-Be Process Design 4. Security Base Role Design 4. Security Base Role Design 5. To-Be Process Design 6. Configuration of the system and on custom development and Unit and assembly test.  Assembly Testing, Application development team will build all RICEFW blocks are subjects as documented from the design phase. As each of the objects are subject as documented from the design phase. As each of the objects are subject as documented from the design phase. As each of the objects are subject as documented from the design phase. As each of the objects are subject as documented from the design phase. As each of the objects are subject as a documented from the design phase. As each of the objects are subject as a document of integration feet to testing phase.  Performing two iterations of Integration Test sequentially followed by Performance, UAT, and Regression Test in parallel. Each of the process areas will designed business resources to support the testing phase. Performing two iterations of Integration Septimizations and Security and exit circleria for each test phase and stage gate will be documented in the test strategy document. Conducing a full integrated best across all process areas to confirm that the solution successfully makes the document of the test strategy docume	Phase Activities  Establishing the project plan, releasing the charter, setting up the project governance structure, defining the tools to be used, and assigning resources; documenting the project scope and vision and the existing application landscape  1. Business Case 2. EHR Charner 3. Integrated Project Plan 4. Plan on a Page  1. RICEFW List Creating a detailed design and to document business requirements, business processes, software orifiguration design, software agas, change impacts, application sequentially and technical infrastructure, for bedisgin documentation and arriving at the finalized RICEFW list and approved functional specifications arriving at the finalized RICEFW list and approved functional specifications development and Unit and assembly test.  1. Security Base Role Design 2. Configuration of the system and on custom development and Unit and assembly test.  1. Security Base Role Design 2. Configuration Specifications 3. Business Intelligence Functional Design Specifications 4. Designess and sourcess Design 5. To-Bel Process Design 6. To-Charles Specifications 7. To-Bel Process Design 7. Security Base Role Design 8. Unational Specifications 8. Designess and Specifications of the objects and such as the design of the objects and such arriving and the design of the objects and such as the sequentially followed by Performance, UAT, and Regression Test in parallel. Each of the objects and such arriving at the finalized place and stage gate will be documented in the test strategy document. Conducting a full integrated because the documented requirements. Testing will be coordinated centrally across the whole release.  1. Training Delivery (Not capitalizable, and no training costs have been incurred through March 2015) 8. Service Transfer Handover Document (STHD)  1. Training Delivery (Not capitalizable, no costs incurred through March 2015) 9. Service Transfer Handover Document (STHD)  2. Go (No Go Phase Gate 3. Storm Check- Go / No Go Decision 4. Lessons Learned (Not capitalizable, no costs incu	Phase Deliverables (Examples')  Phase Deliverables (Examples')  Phase Deliverables (Examples')  Delivery Date  Process  Delivery Date  Process  Delivery Date  Process  Delivery Date  Delivery Date  Delivery Date  Process  Delivery Date  Deliver Date  Delivery Date  Deliver Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Delivery Date  Deliver Deli	Phase Activities  Phase Deliverables (Examples*)  Phase Deliverables (Examples*)  Delivery Date (Cloth)  Costs  Delivery Date (Cloth)  Delivery Date (Cloth)  Delivery Date (Cloth)  Delivery Date (Cloth)  1. Biodiness Case  1. RICEFW List  2. Functional Specifications  Submissing processes, software configuration design, software gaps, change impocts, application security, and technical infrastructure, To-be  Engine Delivery Date the finished RICEFW list and approved functional specification and orning at the finished RICEFW list and sperior and on causion development and Unit and Specification and orning at the finished RICEFW list and specifications and orning at the finished RICEFW list and specifications.  1. RICEFW List  2. Functional Specifications  1. RICEFW List  2. Functional Specifications  3. To-be Processe Design  Configuration of the system and on custom development and Unit and Second United States of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the design phase. As each of the objects are as documented from the set strategy document. Conducting at full integrated lited across all process areas to confirm that the solution successfully across the whole release.  1. Training Delivery (Not. Capitalizable, and no training costs have been incurred through March 2015)  2. Solvino Training Delivery (Not. Capitalizable, no costs incurred through March 2015)  3. So	Phase Activities  Phase Deliverables (Examples*)  Phase Deliverables (Examples*)  Phase Deliverables (Examples*)  Delivery Date  Delivery Date  Delivery Date  Phase Deliverables (Examples*)  Delivery Date  Deliver Date  Deliver Date  Deliver Date  Delive

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 36 of 142

National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA Self-Service HANA Reporting

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<sup>\*</sup> This is a list of the deliverables produced by all project teams in EHR1. It should be noted that due to the varying scope of the projects packaged within EHR1 not all projects will be required produce every deliverable document listed.

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 37 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

# 3b. Deloitte Invoices Support

Process			Project
Stream	Project ID	Initiative ID	Name
			Self-
			Service
			HANA
RTR	RTR 24 HANA	N/A	Reporting

RTR 24 HANA Self-Service HANA Reporting

#### Actual cost

Service Period	Invoice #	Invoice Date	Labor Fees (\$)	Volume Disct % for Labor Fees	1% Disct for early invoice payment	for one- time timely payment	Debit	Labor Fees (\$) - After disct	Expenses (\$)	Total (\$)
Apr-15								-		-
May-15								-		-
Jun-15								-		-
Jul 2015	8002462785	8/27/2015	130,680					130,680.00	16,250	146,930
Aug 2015	8002478432	9/21/2015	253,515					253,515	29,534	283,049
Sept 2015	8002514192	11/13/2015	331,375		1,426			329,949	37,925	367,874
Oct-15	8002522996	11/25/2015	289,560	3%	2,535		11,170	289,172.95	33,908	323,081
Nov-15	8002542830	1/6/2015	327,175	3%	3,314			314,046	47,778	361,824
Dec-16	8002566755	2/4/2016	149,938	3%	1,504			143,936	29,096	173,032
Dec-15	8002566752	2/4/2016	149,938	3%	1,504			143,936	29,096	173,032
Jan-16	8002577827	2/23/2016	114,440	3%	1,636			109,371	10,468	119,839
Jan-16	8002577842	2/23/2016	117,770	3%	1,636			112,601	10,468	123,069
Feb-16	8002593479	3/14/2016	124,968	3%			4420	125,638.48	23,956	149,594
Feb-16	8002593480	3/14/2016	124,968	3%			4420	125,638.48	23,956	149,594

\$ 2,370,917

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 39 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA	Self-Service HANA Reporting
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## 4. Appendix - Enhancement Support

Based on review of the scope of services provided, management estimated 75% of the total project spend is capitalizable.

## **RTR-24 HANA Project Scope**

The following activities are performed in support of the design, build, test and delivery of RTR-24 HANA project

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 40 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

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#### V5 solution transition to HANA Enhancement

- •Perform Gap Analysis to align the current V5 solution with National Grid approved functional specification.
- Identification of BEx queries, Webl reports and Universes that need to be fransitioned to F-IANA. The queries and Universes will then be re-built on top of the new V5 HANA solution. SEx query re-build will be limited to no more than 10 objects.
  - Develop technical design specifications for V5 F-IANA solution based on the National Grid approved functional specification.
- Perform build and unit test activities for VS HANA solution based on the technical specification developed from National Gild's Functional specification.
- Perform Data Provisioning using the SAP Landscape Transformation tool or the SAP Business Warehouse ("BW") data loads to source data for VS HANA solution on SAP HANA platform.
- Transport the code for this Enhancement between the HANA Development and Quality Assurance (QA) environments, including transport of the code from the HANA QA environment to the HANA production environment.
  - Develop Green Bar Chart and test scripts for Integration Testing Cycle and User Acceptance Testing, as per the documented functional requirements.
    - Perform Integration Testing, User Acceptance Testing on the V5 F-LANA solution.
      - Integration testing will include test cases that will test the report performance
- Develop a cutover plan and support cutover activities for the V5 HANA solution and align with the EHR1 cutover team to incorporate changes in National Grid's overall cutover plan.
  - Provide post Go-live support to address Defects related to the VS HANA solution.
  - Coordinate knowledge transfer with National Grid to be performed during the post go-live support period.
    - Provide periodic status reporting on V5 hANA solution Services progress.
- Support incident resolution related to the HANA project environment with National Grid's HANA Enterprise Cloud team

Costs	% Activities	Capex %
Allocation	eligible for capex	used

80% 75% 60%

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 41 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 24 HANA Self-Service HANA Reporting

- Develop technical design specifications for reporting requirements based on the National Grid approved functional specification for RICEFW ID E3557
  - Perform build and unit test activities on developed objects for the Employee Expense Solution Enhancement.
- Modify National Grid's edsting queries for the [IANA End to End solution to deliver the requirements documented in the National Grid approved functional specification for these enhancement
- Perform Data Provisioning using the SAP Landscape Transformation tool or the SAP Business Warehouse ("BW") data loads to source data for Employee Expense Solution Enhancement.
- Transport the code for the Enhancements between the HANA Development and QA environments, including transporting code from the HANA QA environment to the HANA production environment.
  - Develop Green Bar Chart and test scripts for Integration Testing Cycle, User Acceptance Testing, and Regression Testing related to the Enhancements per the functional requirements
  - Perform Integration Testing, Regression Testing, User Acceptance Testing on the Employee Expense Solution.
- Develop a cutover plan and support cutover activities for the Enhancements to the HANA End to End Solution and align with the EHR1 cutover team to incorporate changes in the overall cutover plan.
  - Provide post Go-live support to address Defects related to the Enhancement to the HANA End to End solution.
    - Coordinate knowledge transfer with National Grid to be performed during the post go-live support period.
      - Provide periodic status reporting on Employee Expense Solution Services progress.
- Support incident resolution related to the HANA project environment with National Grid's HANA Enterprise Cloud team

Costs	% Activities	Capex %
Allocation	eligible for capex	used

10% 75% 8%

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 42 of 142

## National Grid USA SAP Post Go-Live Enhancements - EHR1 Fall Release

ΡΤΡ 24 ΗΔΝΔ	Self-Service HANA Reporting
INTIN 27 HANA	och corvide firative Roporting

HANA End to End solution Enhancement	Costs Allocation	% Activities eligible for capex	Capex % used
<ul> <li>Develop technical design specifications for reporting requirements based on National Grid approved Change Requests per the Enhancements</li> <li>Perform build and unit test activities to perform the Enhancements to the current HANA End to End solution. The functional requirements for the Enhancements are documented in National Grid approved CR         <ul> <li>Modify existing queries for HANA End to End solution to deliver the requirements</li> </ul> </li> <li>Perform Data Provisioning using the SAP Landscape Transformation tool or the SAP Business Warehouse ('BW") data loads to source data for the CR requirements</li> <li>Transport the code for the Enhancements beteen the HANA Development and HANA QA environments, and transport of code from the HANA QA environment to the HANA production environment.</li> <li>Develop Green Bar Chart and test scripts for Integration Testing Cycle, User Acceptance Testing, and Regression Testing for the Enhancements</li> <li>Perform Integration Testing, Regression Testing, User Acceptance Testing on the HANA End to End solution Enhancements</li> <li>Develop a cutover plan and support cutover activities for the Enhancements to the HANA End to End Solution and align with the EHRI cutover team to incorporate changes in the overall cutover plan.</li> <li>Provide post Go-live support to address Defects related to the Enhancements to HANA End to End solution</li> <li>Coordinate knowledge transfer with National Grid to be performed during the post go-live support period.</li> <li>Provide periodic status reporting on the HANA End to End Solution Enhancements Services progress.</li> <li>Support incident resolution related to the HANA project environment with HANA Enterprise Cloud team</li> <li>Load historical data for FY13, FY14, FY15, FY16 for E2E solution from BW on Oracle to BW on HANA</li> </ul>	10%	75%	8%

Total % of Capex used

75%

RTR 23 HANA

Implemenlation of SAP Simple Finance (SFIN)/ FERC HANA Solution

#### Purpose

The purpose of this tab is to support the conclusion that the activities and resulting costs related to the deployment noted above were to enhance National Grid's SAP system. The costs for the work and activities identified in this tab were incurred during the Post Go-Live phase of National Grid's SAP implementation, and enhanced SAP as it was designed for go-live at November 5th, 2012.

#### Guidance

Per guidance in IAS 38 and ASC 250-40, activities that represent enhancement to the Company's SAP system are eligible for capitalization. Cost related to Design, Build, Test and Cutover are eligible for capitalization. Planning costs and Post go-live costs are not capitalizable activities.

#### Procedures

1- Analysis of enhancement: through meetings with Key Stakeholders as well as management, confirm that the activities performed meet the definition of an enhancement

#### Conclusion

Consistent with IAS 38 (IFRS) and ASC Subtopic 350-40 (US GAAP), the activities described below are concluded to include enhancements to the Company's implemented SAP system. Costs related to Design, Build, Test and Cutover activities are capitalizable for those identified enhancements.

#### 1. Analysis of Enhancements

#### 1A: Project Overview:

National Grid is implementing the SAP Simple Finance (SFIn) solution on HANA Enterprise Cloud (HEC) to provide improved FERC reporting. This includes implementation of the SAP Master Data Governance (MDG) solution for rancial master data, FERC expertise, and Delivery & Project Managementf ovemfl implementation of MDG and SFIn for FERC. This project Includes components that run in, and activities to be executed in both the SAP MEG environment and National Grids SAP ECC system.

#### 1B: Project Scope:

Please See detailed project scope in section 4.

#### 1C: Examples of Enhancement Activities performed

Examples of Enhancement outputs include functional specifications, technical design documentations, test case documentation and cutover activities

IDTD 22 HANA	Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

### 2. EHR1 Functional Structure

		PMO and Program Managmenet Integrated Delivery (Deloitt				
	Pre-Go Plan	Live - Implementation Phase  Design	Build	Test	Go-Live/Deliver	PGLS
Payroll	The objective of the Plan	The objective of the Design phase is	The objective of the Build	The objective of the Test phase is to focus on	The objective of the	The objective of the
	phase it to plan and	to create a detailed design and to	phase is to focus on the	testing and to confirm that the solution	Deliver phase is to	Post Go-Live
	prepare for the projects in	document business requirements,	configuration of the system	successfully meets the documented	prepare for and	Support phase is to
	the release, including establishing the project	business processes, software configuration design, software gaps,	and on custom development and Unit and Assembly	requirements. Testing will be coordinated centrally across the whole release. Two	execute system and business cutover to	ensure that the delivered solution is
	plan, releasing the	change impacts, application security,	Testing.	iterations of Integration Test will be performed	the new	stable within the
Finance	charter, setting up the	and technical infrastructure, To-be	The application	sequentially followed by Volume, Payroll	environment, end-	National Grid
	project governance	design documentation and arriving at	development team will be	Comparison Testing, UAT, and Regression	user training,	Production
	structure, defining the	the finalized RICEFW list and	primarily responsible for the	Test in parallel. Each of the process areas will	0,	Environment. During
	tools to be used, and	approved functional specifications.	build phase. They will build	designate business resources to support the	evaluations and	the PGLS phase, all
	assigning resources.	It should be noted that once an object	all RICEFW objects as	testing phase. Entry and exit criteria for each	delivering the	support tickets
	This phase also involves	has been approved/signed off the build	documented from the design	test phase and stage gate will be documented	support organization	related to the
Supply Chain	documenting the project	may begin. The development team	phase. As each of the	in the test strategy document.	to help the client	delivered solution will
	scope and vision and the		objects are built, they will go	The projects within each release have been	after cutover.	be routed through
	existing application	ensure that no incomplete objects	through unit and assembly	grouped together to ensure a full integrated		the PGLS for
	landscape.	could potentially impact the approved	test.	test across all process areas. The benefit of		resolution.
		object. Performing this analysis		aligning testing is to manage the risk/impact of		
BPS		mitigates the risk of rework on the		cross process area changes. A coordinated		
		approved object.		integration test of projects from all process		
				areas will allow defects to be identified at an		
				organizational level and not just within the specific process area silo.		
				Methodology for end-user training will be		
CF				documented in the Training Strategy		
				document.		

## 3. Determination of Capitalized Costs

	Total FY16 Capex	SAP GL JE	
Deloitte	\$ 281,325.06	\$ 281,325	
SAP	\$ 3,095,009	2,961,000	
KPMG	\$ -		
Total	\$ 3,376,334	\$ 3,242,325.06	

Implementation of SAP Simple Finance (SFIN)/ RTR 23 HANA FERC HANA Solution 3a. Vendors COST Analysis Total FY16 Total FY16 Total FY16 Pre-Go Live Phase % of Project Efforts **Capitalizable Costs** Delivery Costs Costs Total vendor Implementation Capitalizable Spent on Enhancements for Enhancements Implementation **Phase Deliverables** (SAP) (KPMG) Phases **Phase Activities** (Examples\*) Date (Deloitte) costs Costs (Y/N)? ("New Objects") Built 1. Business Case Establishing the project plan, releasing the charter, 2. EHR1 Charter setting up the project governance structure, defining 3. Integrated Project Plan Planning the tools to be used, and assigning resources; N/A Ν 4. Plan on a Page documenting the project scope and vision and the existing application landscape 1. RICEFW List 2. Functional Specifications Creating a detailed design and to document business 3. Business Intelligence requirements, business processes, software Functional Design configuration design, software gaps, change impacts, Design Specifications (Front-End application security, and technical infrastructure, To-be Design) design documentation and arriving at the finalized 4. Business Requirements and RICEFW list and approved functional specifications. Traceability Matrix To-Re Process De 1. Security Base Role Design 2. Configuration Specification Configuration of the system and on custom 3. Technical Specifications development and Unit and Assembly Testing. 4. Business Intelligence Application development team will build all RICEFW Build Technical Design Specifications objects as documented from the design phase. As each 5. Test Plan and Scope for of the objects are built, they will go through unit and ITC1/2 (Green Bar Chart) assembly test. Performing two iterations of Integration Test I. Test Plan and Scope for sequentially followed by Performance, UAT, and Regression/UAT/Volume 3/31/2016 \$ 281.325 \$ 1.827.386 \$ 133.058 281.325 Regression Test in parallel. Each of the process areas Various (Green Bar Chart) will designate business resources to support the testing 2. Test Scenarios and Scripts phase. Entry and exit criteria for each test phase and for Regression/UAT/Volume Testing stage gate will be documented in the test strategy 3. Role to position mapping document. Conducting a full integrated test across all 1. Test Cycle Exit Report process areas to confirm that the solution successfully 5. Release Go/No-Go Criteria meets the documented requirements. Testing will be coordinated centrally across the whole release. Capitailzable, and no training costs have been incurred through March 2015) 2. Go / No Go Phase Gate Go-Live Prepare for and execute system and business cutover 3. Storm Check - Go / No Go (Release to the new environment, end-user training, conducting Decision Independent) go/no-go evaluations and delivering the support 4. Lessons Learned (Not organization to help the client after cutover capitalizable, no costs incurred through Mar 2015) 5. Service Transfer Handover Document (STHD) Ensure that the delivered solution is stable within the National Grid Production Environment. During the PGLS Post-Go Live Support PGLS phase, all support tickets related to the delivered solution will be routed through the PGLS for resolution. TBD 2.241.769 281.325 1.827.386 133.058 281.325 Various E=C\*D

<sup>\*</sup> This is a list of the deliverables produced by all project teams in EHR1. It should be noted that due to the varying scope of the projects packaged within EHR1 not all projects will be required produce every deliverable document listed.

RTR 23 HANA

Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

### 3b. Invoices Support

Process Stream	Project ID	Initiative ID	Project Name
	RTR 23		
RTR	HANA	N/A	Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

#### SAP

License Charge-back from UK	Posted JE	Descriptions	
Software	74,632.61	SAP Ex 38 Annual S&M X5020015201 rechg and Oracle	74,633
Software	752,598.84	SAP Ex 38 Lic X5020015201 rechg and Oracle	752,599
		ISOP00115 Max Attention 252 days	1,409,622
			2,236,854

РО	PO Year	Project Name	Recharge amount	NG USA G/L	NG USA G/L Description	Location	Accounting Information	Recharge Status	Recharged month	No of days
		FERC	175,881		Max Attention FERC PO3200529934 90000156074	US	90000156074	Recharged	Sep'15	
3200529934	2014	FERC	175,881	118,482	Max Attention 2015 Inv US - USFP (SEPT)	US	90000156074	Recharged	Oct'15	263
3200629642	2015	FERC	409,275		ISOP00115 Max Attention 252 days	US	90000156074	Recharged	Jan'16	306
3200598111	2015	FERC	409,275	470,050	(no description provided)	US	90000156074	Recharged	Mar'16	252
3200524837	2015	FERC	38,788	′	Max Attention FERC PO3200524837 90000156074	US	90000156074	Recharged	Oct'15	29

£1,209,100 **\$1,409,622** 

# RTR 23 HANA

## Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

		Invoice	Labor Fees	Expenses	Total		Capex	
<b>Service Period</b>	Invoice #	Date	(\$)	(\$)	(\$)		Amount	
								please detailed
Jan-Mar 2016 (Based on Project statement)						849,530	541,575.38	breakout below
					\$	849,530		<u>-</u>

Scope Service	Scope Services Description	Costs Allocatic%	Activities eligible	f Capex % used
Project management	Conduct Oversight Management – reporting and controlling of the Project; define, develop, document and maintain a written Project schedule (WBS) to track the progress and estimate to completion of the Project  SAP Project Manager – prior to project preparation, SAP will assign a suitably qualified and experienced Project Manager who shall be the owner of the Project and responsible for the controls, implementation, scope management, management of costs and resources for the solution (subject to National Grid approval)  Document scenario, test scripts and conduct integration and user acceptance testing for MDG for Realization Phase sign-off with National Grid  Create and document a written transition plan for the MDG solution hand-over and support for National Grid IT (or its nominee) (AMS – Application Management Support)  Conduct a comprehensive and documented knowledge transfer of MDG to National Grid IT (or its nominee) (AMS – Application Management Support organization for National Grid)  Create a written Service Transition Document and obtain National Grid acceptance and sign-off	10%	0%	0%
SAP S4/Finance (SFin) EXPERTISE	Complete the data migration and technical stability activities for SFin Fix AIF errors and re-run posting of all relevant FI/CO documents for January and February 2016 Complete the agreed Punch List items required for initial reconciliation	75%	75%	56%
FERC (Federal Energy Regulatory Commission) EXPERTISE	Provide all necessary expertise to enable the FERC process and mappings	5%	50%	3%
MDG	Complete the documentation of the MDG Solution and its operating principles to National     Grid (or its nominee) and Application Support     64%	10%	50%	5% 64%

RTR 23 HANA

## Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

Service Period	Invoice #	Invoice Date	Labor Fees (\$)	Expenses (\$)	Total (\$)
MAY '15 - OCT '15	8008259393	11/23/2015			970,050
MAY '15 - OCT '15	8008260620				7,806

please detailed breakout

\$ 977,856 below

Role/Service			Total			Canay 9/	Capex Amount
Description	Labor	Expense	Total	SAP credit	Total (after credit)	Capex %	
Testing	237,600		237,600			100%	237,600
General							
consultation/Pro			275,003				137,501
ject			275,003				137,301
management	275,000	2.76				50%	
General							
consultation/Pro			165,000				82,500
ject			105,000				62,300
management	165,000					50%	
Installation	18,000	7800	25,800			100%	25,800
Blueprint/Requir							
ement	44,000	1.17	44,001			100%	44,001
Gathering General	44,000	1.17				10070	
consultation/Pro							
iect			144,652				72,326
management	144,650	1.88				50%	
Data	.,,	1.00					
Conversion/Mig			85,800				85,800
ration	85,800					100%	
	970,050	7805.81	977,856	500000	477,856	66% \$	316,579

based on discussion with management

RTR 23 HANA	Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution					
Activities completed Project phase Estimated com						
Start	May-15	perform a detailed installation check to confirm the technical prerequisites for the start of deployment are met				
Deploy Phase	Aug-15	Activate the solution scope of the Project in the Licensee's development environment. Complete the configuration oF the standard RDS options to which NG agreed during the Start Phase     Confirm that the solution has been activated without issues by executing a Unit Test. A Unit Test validates that individual functions are configured to appropriately translate technical and functional requirement. This would include testing of individual configuration elements, process steps associated with business Iransaclions, and custom development objects.     Execute Unit Testing only in the DEV system     Determine whether User-Defined Options and/or additional Custom objects are required.				
Finalize	Nov-15	• Determine whether User-Defined Options and/or additional Custom objects are required     • Import the solution Into the licensee's quality assurance system(s)     • Import Licensee data for the purpose of Licensee user acceptance testing.     • Resolve defects found during the testing that are related to the implementation of this Project.  • Import the solution into the Licensee's production system(s) and Production assist Licensee with technical validation of the import.				
Run and Project closure	Nov-15	Go-Live and Post-go live support				

#### Deloitte

RTR 23 HANA

#### Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

Service Period	Invoice #	Invoice Date	Labor Fees (\$)	Volume Disct % for Labor Fees	1% Disct for early invoice payment	1% Disct for one-time timely payment	Debit	Labor Fees (\$) - After disct	Expenses (\$)	Total (\$)
Dec-15	8002566770	2/4/2016	176,435	3%				171,142	25,340	196,482
Jan-16	8002577744	2/22/2016	51,675	3%				50,125	2,094	52,219
Feb-16	8002594278	3/14/2016	33,300	3%				32,301.00	323	32,624
										\$ 281,325

Enhancement De	Requirement	Total Costs	Capex %	Capex \$
SAP Design Documents ("SDD") for the sFin and MDG Projects	A document providing technical details on the design of the sFin and MDG security roles including underlying authorization objects, impacted systems, and alignment to existing National Grid security access profiles.	\$ 140,662.53	100%	\$ 140,662.53
Control Definition Document	A set of documents defining the identified risk, mitigating control activity, and operating procedures for the information technology general computing controls (ITGC5) and General Ledger controls for sFin and MDG. This will consist of updates to existing documentation from the control frameworks currently utilized in the Company SAP ECC environment.	\$ 140,662.53	100%	, ,,,,
		\$ 281,325.06		\$ 281,325.06

#### **KPMG**

		Invoice	Labor Fees	Expenses	Total	
<b>Service Period</b>	Invoice #	Date	(\$)	(\$)	(\$)	
Jan-16	8000984342	2/23/2016	46,480	3,574		50,054
Feb-16	8001013317	3/15/2016	74,240	8,764		83,004
,					\$	133,058

Based on review of project scope, KPMG provided loan staff support in connection with RTR-23 HANA project. Project spend will be expensed as a result.

### 4. Appendix - Enhancement Support

### RTR-23 HANA Project Scope

The following activities are performed in support of the design, build, test and delivery of RTR-23 HANA project

#### National Grid USA

#### SAP Post Go-Live Enhancements - EHR1 Fall Release

RTR 23 HANA

#### Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution

#### **SAP Project Scope**

#### **Master Data Governance**

#### 1.1.1 Functional Prerequisites

The following functionality vili be activated within the HEC productive system(s), before the start of the MOG Project:

- 1. Software Prerequisites and Installation
- a. Product required minimum SF5 (see Note 1801006)
- b. EHP6 FOR SAP ERP 6.0 SPS: 09 (10/2013) sea note 1496212
- c. EHP7 FOR SAP ERP 6.0 SPS: 02(11/2013) sea note 1737650
- 2. No existing Master Data Management application systems SAP will build DEV, QA and PRO environments.

#### 1.12 Technical Dutiding Blocks

The technical building blocks that will be implemented for each MDC scope

#### 1.2 Development Scope

The following custom objects are in scope far this project:

- LoadIng GL Co code extension 51<91</li>
- Transformation of Account group (or sPin requirements

A single custom object for GL Account Types will be Implemented as pad of the P0G. All other objects will be standard MUG objects. For the avoidance of doubt, the FERC Accounts (the 9' series of accounts) are included as standard MDC objects.

#### FERC (Federal Energy Regulatory Commission) Expertise

- Enable the FERC process and mappings
- Provide a comprehensive and documented knowledge transfer of the final SAP SFin FERC HANA Solution and its operating principles to National Grid and Application Support

## Project Management

Conduct Oversight Management — reporting and controlling of the Project; define, develop, document and maintain a written Project 5chedule (WBS) to track the progress and estimate to completion or the Project Integrate project mllestones into the overall EHR1 Project Plan

- Document scenario, test scripts and conduct integration and user acceptance testing for Realization Phase sign-off
- Create and document a written transition plan for the solution hand-over and support (AMS Application Management Support)
- Conduct a comprehensive and documented knowledge transfer (AMS Application Management Support)
- · Assess completeness and quality review of production environment readiness for acceptance and sign-off

85%	75%	63.75%
5%	50%	2.50%
10%	0%	0.00%

66.25%

RTR 23 HANA	Implementation of SAP Simple Finance (SFIN)/ FERC HANA Solution
Deloitte project s	соре
Enhancement	
Deliverables	Requirement

SAP Design Documents ("SDD") for the sFin and MDG Projects

A document providing technical details on the design of the sFin and MDG security roles including underlying authorization objects, impacted systems, and alignment to existing National Grid security access profiles.

Control
Definition
Document

A set of documents defining the identified risk, mitigating control activity, and operating procedures for the information technology general computing controls (ITGC5) and General Ledger controls for sFin and MDG. This will consist of updates to existing documentation from the control frameworks currently utilized in the Company SAP ECC environment.

#### **KPMG** project scope

KPMG provided loan staff support in connection with RTR-23 HANA project

## **EHR1 - IT Delivery Financials**

					Fiscal Year		
<u>Order</u>	Order Description	<b>Cost Description</b>	Vendor Name	<u>2015</u>	<u>2016</u>	<u>2017</u>	<b>Grand Total</b>
90000148061	EHR1 - IT Delivery	AFUDC		466.78	177,807.10	44,616.33	222,890.21
		Consultants			1,295,961.00		1,295,961.00
			SAP AMERICA INC.	521,092.00			521,092.00
		Contractors			(0.00)		(0.00)
		Software		528,940.79			528,940.79
Grand Total				1,050,499.57	1,473,768.10	44,616.33	2,568,884.00

Notes: SAP America INC Consulting Costs for Multiple EHR1 Workstreams

HANA Licenses

PO #: 3200124736

Confirmation: 6000366639 12/15/14

Accounting: 90000148061

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008247702 as of 10/30/2014

327,197.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Invoice for HANA Production and Initial Use Cases, OCTOBER 2014, per the Monthly Fixed Fee Payment Schedule.

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 327,197.00 USD

Please remit payment to the following (indicate invoice # on remittance)
ACH (Preferred Method) or Wires: SAP America, Inc., Account 6213780843, Citizens Bank of PA, ABA 036076150 SWIFT CTZIUS33 or Checks: SAP America, Inc., P.O. Box 7780-824024, Philadelphia, PA 19182-4024
Federal Tax Identification Number: #36 - 3556041

Page 55 of 142



Invoice No. 8008247702 as of 10/30/2014	327,197.00 USD
Total net value	327,197.00 USD
Invoice Total	327,197.00 USD

Payment Terms: Within 30 days due net

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SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

#### Invoice No. 8008245649 as of 08/27/2014

193,895.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

HANA Production and Initial Use Cases PRD Build Complete

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 193,895.00 USD

Please remit payment to the following (indicate invoice # on remittance)
ACH (Preferred Method) or Wires: SAP America, Inc., Account 6213780843, Citizens Bank of PA, ABA 036076150 SWIFT CTZIUS33 or Checks: SAP America, Inc., P.O. Box 7780-824024, Philadelphia, PA 19182-4024
Federal Tax Identification Number: #36 - 3556041

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 57 of 142

Page 2 of 2



Invoice No. 8008245649 as of 08/27/2014	193,895.00 USD
Total net value	193,895.00 USD
Invoice Total	193,895.00 USD

Payment Terms: Within 30 days due net

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The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 58 of 142



PO #: 3200124736

Confirmation: 6000408449 3/5/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008248600 as of 11/30/2014

157,054.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Milestone 6

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 157,054.00 USD

Please remit payment to the following (indicate invoice # on remittance)
ACH (Preferred Method) or Wires: SAP America, Inc., Account 6213780843, Citizens Bank of PA, ABA 036076150 SWIFT CTZIUS33 or Checks: SAP America, Inc., P.O. Box 7780-824024, Philadelphia, PA 19182-4024
Federal Tax Identification Number: #36 - 3556041

Accounts Payable 03-05-15: 10:55:46 Received

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 59 of 142

Page 2 of 2



Invoice No. 8008248600 as of 11/30/2014	157,054.00 USD
Total net value	157,054.00 USD
Invoice Total	157,054.00 USD

Payment Terms: Within 30 days due net

NOTE: SAP is offering a new, free website which allows you to retrieve your account information any time, day or night. Biller Direct is a secure, password- and access-protected website which allows you to pay invoices with a credit card, obtain invoice copies and attachments as well as to submit questions to SAP regarding your account. To register online visit <a href="https://directbilling.sap.com/bd/public/registration/bd\_registration.htm">https://directbilling.sap.com/bd/public/registration/bd\_registration.htm</a>. If you have any questions, you may call 1-888-SAP-BILL or email Billerdirect.na@sap.com

PO #: 3200124736

Confirmation: 6000426081 4/2/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States SAP America, Inc.

Invoice No. 8008251427 as of 03/20/2015

157,055.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Milestone M5a # Payroll Acceleration Development Phase complete

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 157,055.00 USD

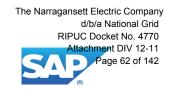
Page 61 of 142

Page 2 of 2



Invoice No. 8008251427 as of 03/20/2015	157,055.00 USD
Total net value Invoice Total	157,055.00 USD <b>157,055.00 USD</b>

Payment Terms: Within 30 days due net



PO #: 3200124736

Confirmation: 6000426085 4/2/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008251428 as of 03/20/2015

157,054.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Milestone M8c - SCM Data Optimization

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 157,054.00 USD

Page 63 of 142

Page 2 of 2



Invoice No. 8008251428 as of 03/20/2015	157,054.00 USD
Total net value Invoice Total	157,054.00 USD <b>157,054.00 USD</b>

Payment Terms: Within 30 days due net

PO #: 3200124736

Confirmation: 6000426074 4/2/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202

**United States** 

SAP America, Inc.

Invoice No. 8008251511 as of 03/23/2015

42,068.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

BMM6 - Real Time MM Storm Event

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 42,068.00 USD

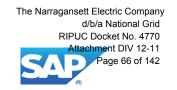
Page 65 of 142

Page 2 of 2



Invoice No. 8008251511 as of 03/23/2015	42,068.00 USD
Total net value Invoice Total	42,068.00 USD <b>42,068.00 USD</b>

Payment Terms: Within 30 days due net



PO #: 3200124736

Confirmation: 6000426076 4/2/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States SAP America, Inc.

Invoice No. 8008251516 as of 03/23/2015

25,560.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

BMM6a, Real Time MM Store Event - 3 additional z-tables

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 25,560.00 USD

Page 67 of 142



Invoice No. 8008251516 as of 03/23/2015	25,560.00 USD
Total net value	25,560.00 USD
Invoice Total	25,560.00 USD

Payment Terms: Within 30 days due net

PO #: 3200124736

Confirmation: 6000426071 4/2/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008251170 as of 03/12/2015

33,600.00 USD

Contract Number: 3951043 of 03/31/2014

Order Number NAUT 3951043 of 03/31/2014
PO Number: 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Business Metric Milestone BMM4b; Timesheet UC # 6 enhancements

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 33,600.00 USD

Page 69 of 142

Page 2 of 2



Invoice No. 8008251170 as of 03/12/2015	33,600.00 USD
Total net value Invoice Total	33,600.00 USD <b>33,600.00 USD</b>

Payment Terms: Within 30 days due net

SAP

PO #: 3200124736

Confirmation: 6000445977 5/13/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008252983 as of 04/29/2015

42,068.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Bmm5a - Payroll Acceleration Testing complete

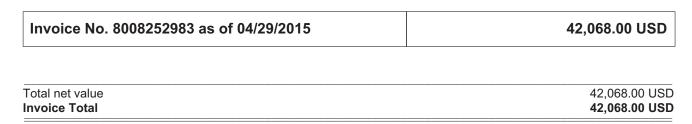
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 42,068.00 USD

Page 71 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

The Narragansett Electric Company
d/b/a National Grid
RIPUC Docket No. 4770
Attachment DIV 12-11
Page 72 of 142

PO #: 3200124736

Confirmation: 6000445972 5/13/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008252982 as of 04/29/2015

157,054.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Milestone M8a - Development Phase 2 Complete (FI-E2E1-T).

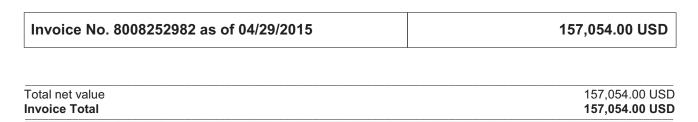
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 157,054.00 USD

Page 73 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

The Narragansett Electric Company
d/b/a National Grid
RIPUC Docket No. 4770
Attachment DIV 12-11
Page 74 of 142

PO #: 3200124736

Confirmation: 6000445990 5/13/15

Accounting: 90000142344

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

Invoice No. 8008252039 as of 03/31/2015

157,054.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Milestone M7a - FIE2E Development phase 1 complete

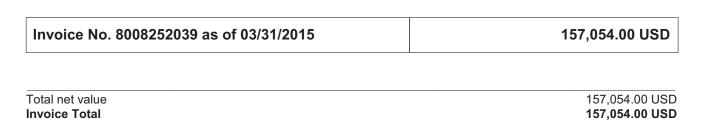
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 157,054.00 USD

Page 75 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

## SAP America, Inc.

PO #: 3200124736

Confirmation: 6000448878 5/18/15

Accounting: 90000142344

#### Invoice No. 8008253011 as of 04/30/2015

42,068.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

#### Bmm7b # Productivity reporting

This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 42,068.00 USD

Page 77 of 142

Page 2 of 2



Invoice No. 8008253011 as of 04/30/2015	42,068.00 USD
Total net value	42,068.00 USD
Invoice Total	42,068.00 USD

Payment Terms: Within 30 days due net

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

## SAP America, Inc.

PO #: 3200124736

Confirmation: 6000448894 5/18/15

Accounting: 90000142344

#### Invoice No. 8008253014 as of 04/30/2015

42,068.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

Bmm7c - Operational Labor Reports

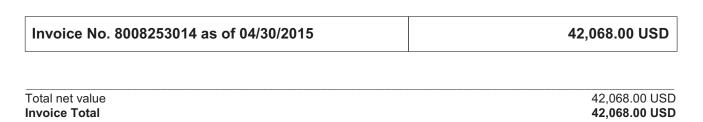
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 42,068.00 USD

Page 79 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States SAP America, Inc.

PO #: 3200124736

Confirmation: 6000448896 5/18/15

Accounting: 90000142344

#### Invoice No. 8008253019 as of 05/11/2015

120,595.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

M11 - HR Master Data SWAP Jan #15 # PCR010

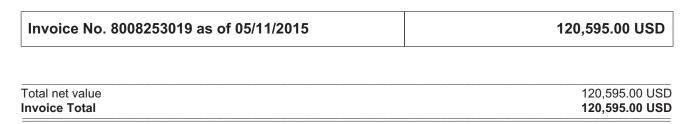
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 120,595.00 USD

Page 81 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

SAP America, Inc.

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

PO #: 3200124736

Confirmation: 6000448899 5/18/15

Accounting: 90000142344

Invoice No. 8008253020 as of 05/11/2015

120,595.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

M12 - HR Master Data SWAP Jan #15# PCR010

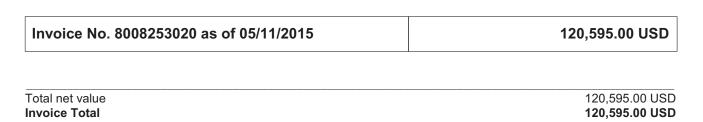
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 120,595.00 USD

Page 83 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

SAP America, 3999 West Chester Pike, Newtown Square, PA 19073

National Grid USFP Attn: Accounts Payable 300 Erie Blvd West SYRACUSE NY 13202 United States

## SAP America, Inc.

PO #: 3200124736

Confirmation: 6000449186 5/18/15

Accounting: 90000142344

Invoice No. 8008252990 as of 04/30/2015

42,068.00 USD

 Contract Number:
 3951043 of 03/31/2014

 Order Number
 NAUT 3951043 of 03/31/2014

 PO Number:
 3200124736, Line 1 of 08/02/2014

Sold-to-Party: 692346, National Grid, SYRACUSE, United States

Ship-to-Party: 692346, National Grid, Waltham, MIDDLESEX, MA, United States

Bill-to-Party: 692346, National Grid USFP, SYRACUSE, United States

Contact person: Accounts Receivable - FinanceAR@sap.com, Fax +1-650-847-2663

SCM Data Optimization final testing complete.

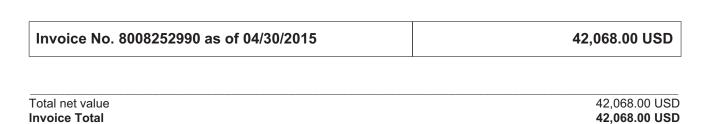
This invoice covers consulting services as follows:

Activity Amount

FPP -Fix price project 42,068.00 USD

Page 85 of 142

Page 2 of 2



Payment Terms: Within 30 days due net

# nationalgrid

Title:	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	Sanction Paper #:	USSC-16-278
Project #:	INVP 3915	Sanction Type:	Resanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	October 12, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Doneen Hobbs, SVP Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

## 1 Executive Summary

This paper requests the resanction of INVP 3915 in the amount \$1.574M with a tolerance of +/- 10% for the purposes of Full implementation.

This sanction amount is \$1.574M broken down into:

\$1.267M Capex

\$0.307M Opex

\$0.000M Removal

Note the originally requested sanction amount of \$0.987M.

## 2 Resanction Details

#### 2.1 Project Summary

This project provides mandatory annual changes (Federal and State) which must be applied to the Systems Applications Processing (SAP) core solution in order to properly reflect employee wages, employee and company withholdings, legal requirements and to comply with Federal and State regulatory reporting. SAP releases an annual support pack updates to the components for the Human Resources (HR) modules. Required updates include tax, payroll, legal and regulatory reporting changes and considerations required to produce year end employee wage statements (W2's), tax table changes for correctly processing payroll and required earnings withholdings, revised tax withholding tables, new annual maximum withholding requirements and all associated legal and regulatory compliance or reporting considerations for employee and company labor governmental reporting. The annual HR support packs contain updates for the close out of the current calendar year reporting cycle and for staging the requisite changes for the subsequent calendar year reporting cycle.



# 2.2 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	1.574
	Total	1.574

## 2.3 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project Investment	Paper Title	Sanction Type	Paper Reference Number	Tolerance
APR 2016	ISSC	\$0.987M	\$0.987M	Annual HR & Payroll Mandatory	Full	N/A	0%
				Service Pack Upgrade (HRSP)			

**Over / Under Expenditure Analysis** 

Summary Analysis (\$M)	Capex	Opex	Removal	Total
Resanction Amount	1.267	0.307	0.000	1.574
Latest Approval	0.000	0.987	0.000	0.987
Change*	1.267	-0.680	0.000	0.587

<sup>\*</sup>Change = (Re-sanction – Amount Latest Approval)

## 2.4 Cost Summary Table

							Current	Planning	Horizon		
Project		Project			Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +	
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
			CapEx	0.000	1.267	0.000	0.000	0.000	0.000	0.000	1.267
INVP 3915	Annual HR & Payroll Mandatory	+/- 10%	OpEx	0.000	0.307	0.000	0.000	0.000	0.000	0.000	0.307
IIIVF 3913	Service Pack Upgrade (HRSP)	+/- 10%	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
			Total	0.000	1.574	0.000	0.000	0.000	0.000	0.000	1.574
			CapEx	0.000	1.267	0.000	0.000	0.000	0.000	0.000	1.267
Lotal Project Sanction		OpEx	0.000	0.307	0.000	0.000	0.000	0.000	0.000	0.307	
		Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
			Total	0.000	1.574	0.000	0.000	0.000	0.000	0.000	1.574

# nationalgrid

#### 2.5 Business Plan

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)	
US IS Investment Plan, FY- 16/17	Yes ○ No	⊙ Over ○ Under ○ N/A	0.587M	

#### 2.6 Drivers

#### 2.6.1 Detailed Analysis Table

The following table indicates the major key variations that account for the difference between the original sanction amount and the requested resanction amount.

Detail Analysis	Over/Under Expenditure?	Amount (\$M)
T-Systems		0.304
IS Project Management Resources	⊠ Over ☐ Under	0.283

### 2.6.2 Explanation of Key Variations

The original estimates were based on the previous year's implementation. Previously this project was implemented as part of the US Foundation Program (USFP) Stabilization and part of the cost structure was budgeted on the program level and was not allocated by project.

Based on the detailed review of associated costs \$0.680M OPEX will be underspent, and \$1.267M CAPEX is needed. Increase in costs are due to:

- Higher estimates (compared to prior years) from vendor partner who is doing this work.
- Inclusion of environment hosting fees (T-Systems) which in past years was absorbed by the USFP program.
- Accounting rule: ASC 350-40-30: Internal Use Software Measurement confirmed reclassifying development and test environment costs from OpEx to CapEx to capitalize on these expenses.



## 2.7 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the Business Support Manager to meet jurisdictional budgetary, statutory and regulatory requirements.

## 2.8 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	MAR 2016
Begin Requirements and Design	MAY 2016
Full Sanction	APR 2016
Begin Development and Implementation	AUG 2016
Resanction	OCT 2016
Move to Production	DEC 2016
Project Complete	DEC 2016
Sanction Project Closure	MAR 2017

#### 2.9 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review
MAR 2017	Project Closure



# 3 Statements of Support

## 3.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	Individual's Name
Business Executive Sponsor	Doneen Hobbs
Head of BRM/Strategy	Jon Poor
Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Elaine Wilson
Service Transition	Brian Detota
Enterprise Architecture	Henrik Magnusson

#### 3.2 Reviewers

The reviewers have provided feedback on the content/language of the paper

Function	Individual	Area
Finance	Benson, Chip	All
Regulatory	Zschokke, Peter	All
	Patterson, James	Electric - NE
Juriodiational Dalagata(a)	Harbaugh, Mark	Electric - NY
Jurisdictional Delegate(s)	Hill, Terron	FERC
	Iseler, David G.	Gas - NE
	Brown, Laurie	Gas – NY
Procurement Curran, Art		All

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 91 of 142

## Resanction Request

# nationalgrid

# 4 <u>Decisions</u>

The US Sanctioning Committee (USSC) at a meeting held on October 12, 2016:	
(a) APPROVED this paper and the investment of \$1.574M and a tolerance of +/-10%.	
(b) NOTED that Samir Parikh has the approved financial delegation.	
Signature	

Page 92 of 142

# nationalgrid

## **US Sanction Paper**

Title:	Ancillary SAP Application Updates	Sanction Paper #:	USSC-16-206 v2
Project #:	INVP 4225	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	October 12, 2016
Author / NG Representative:	Diane Beard / Joseph Howard	Sponsor:	Doneen Hobbs, SVP Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

## 1 <u>Executive Summary</u>

## 1.1 Sanctioning Summary

This paper requests sanction of INVP 4225 in the amount \$2.047M with a tolerance of +/- 10% for the purposes of Development and Implementation.

This sanction amount is \$2.047M broken down into:

\$1.816M Capex \$0.231M Opex \$0.000M Removal

## 1.2 Project Summary

This project is being undertaken to enable National Grid to achieve business objectives by upgrading applications to maintain vendor support. This includes component upgrades, improved usability, and improving the quality of production and non-production environments. This project will improve the stability of the applications and will align us with partner supported revisions for Sabrix, OpenText, and uPerform.

# **US Sanction Paper**

# 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 4225	SAP Ancillary Applications Upgrade	2.047
1	Total	2.047

## 1.4 Associated Projects

Project Number	Project Title	Estimate Amount (\$M)
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	1.574
3922	Access Violation (& Regulation) Management	4.300
4218	Blanket Work Order	6.891
4219	PowerPlan Upgrade	3.551
4223	BOE Update	1.543
4224	HANA Update	1.335
4226	ARIBA Releases Support	0.230
	Total	19.424

## 1.5 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project Investment	Paper Title	Sanction Type	Tolerance
JUN 2016	USSC	\$0.304M	\$1.641M	Ancillary SAP Application Updates	Partial Sanction	25%

## 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review
MAR 2017	Closure

## 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
<ul><li>○ Mandatory</li><li>⊙ Policy- Driven</li><li>○ Justified NPV</li></ul>	To improve the stability of the applications and will align us with partner supported revisions for Sabrix, OpenText, and uPerform.

Page 2 of 15

## **US Sanction Paper**



# 1.8 Asset Management Risk Score

Asset Management Risk Score: _17_						
Primary Risk Score Driver: (Policy Driven Projects Only)						
<ul><li>Reliability</li></ul>	O Environment	O Health & Safety	O Not Policy Driven			
1.9 Complexity L	Level					
O High Comple	exity O Medium Co	omplexity    • Low Co	mplexity ON/A			
Complexity Score: 16	<u>S_</u>					
1.10 Process Hazard Assessment						
A Process Hazard Assessment (PHA) is required for this project:						
	O Yes	No				

### 1.11 Business Plan

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)	
IS Investment Plan, FY-2016/17	⊙ Yes ○ No	⊙ Over ○ Under ○ NA	\$1.822M	

# 1.12 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

# **US Sanction Paper**

## 1.13 Current Planning Horizon

		Current Planning Horizon						
		Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +	
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	1.816	0.000	0.000	0.000	0.000	0.000	1.816
OpEx	0.000	0.231	0.000	0.000	0.000	0.000	0.000	0.231
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total	0.000	2.047	0.000	0.000	0.000	0.000	0.000	2.047

## 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Partial Sanction	JUN 2016
Full Sanction	OCT 2016
Begin Development and Implementation	JUL 2016
Move to Production	DEC 2016
Project Complete	DEC 2016
Sanction Project Closure	MAR 2017

## 1.15 Resources, Operations and Procurement

Resource Sourcing					
Engineering & Design Resources to be provided	✓ Internal				
Construction/Implementation Resources to be provided	✓ Internal				
Resource Delivery					
Availability of internal resources to deliver project:	○ Red	O Amber	Green		
Availability of external resources to deliver project:	○ Red	O Amber			
Operational Impact					
Outage impact on network system:	○ Red	OAmber			
Procurement Impact					
Procurement impact on network system:	© Red	O Amber			

# 1.16 Key Issues (include mitigation of Red or Amber Resources)

N/A

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Attachment DIV 12-11 Page 96 of 142

# **US Sanction Paper**

## 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	<ul><li>Neutral</li></ul>	O Positive	O Negative
Impact on adaptability of network for future climate change:	Neutral	O Positive	O Negative

#### 1.18 List References

1	INVP 4225_AncSAP_TCO_12-Oct-2016_D_I_v2.xls
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## 2 Decisions

The US Sanctioning Committee (USSC) at a meeting held on October 12, 2016:	
(a) APPROVED this paper and the investment of \$2.047M and a tolerance of +/- 10%.	
(b) APPROVED the RTB impact of \$0.001M (per annum) for 5 years.	
(c) NOTED that Samir Parikh has the approved financial delegation.	
SignatureDate  Christopher Kelly  Acting Senior Vice President, Electric Process & Engineering  US Sanctioning Committee Co – Chair Person	

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### 3 Sanction Paper Detail

Title:	Ancillary SAP Application Updates	Sanction Paper #:	USSC-16-206 v2
Project #:	INVP 4225	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	October 12, 2016
Author / NG Representative:	Diane Beard / Joseph Howard	Sponsor:	Doneen Hobbs, SVP Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

Sabrix Tax Determination – Sabrix tax determination is tax calculation software that is closely integrated with SAP Enterprise Central Component (ECC) system. Sabrix receives basic information from ECC and calculates the tax related attributes (use tax, sales tax, CCPS, goods movement etc.) and shares back the same with SAP. National Grid currently uses version 5.5.1 for Sabrix Tax determination which will run out of vendor support in June 2016. As part of FY17 portfolio of projects, Sabrix Tax determination is planned to be upgraded to version 5.8. The vendor support for Sabrix Tax Determination version 5.8 will end January 2018.

Sabrix Reporting System – Sabrix Reporting system is the software component that leverages the tax data computed by Sabrix Tax determination software, and uses the same for tax reporting to authorities for National Grid. National Grid currently uses version 6.2 of the software which has run out of vendor support. As part of FY17 portfolio of projects, Sabrix Reporting system is planned to be upgraded to version 6.5. The vendor support for Sabrix Reporting system version 6.5 will end January 2018.

OpenText - The OpenText is the document management system used to save business data that cannot be saved in the SAP ECC system. This system helps alleviates any performance related issues with processing large objects. The system is also used to archive old data that's no longer necessary in the systems used by the business on a daily basis. This system integrates with SAP ECC, Supplier Relationship Management program (SRM) and the systems used to support transacting with these systems. National Grid currently uses OpenText version 9.7.1 and the software has run out of vendor support. As a part of the FY17 portfolio of projects, we are planning to upgrade the system to version 16. The vendor support for Open Text version 16 ends March 2021.

uPerform - Ancile uPerform is used by the National Grid Learning and Development team to build training documents for the end users. These training documents can be

directly accessed from the SAP systems and this end-to-end connectivity is enabled by uPerform system. National Grid currently uses uPerform version 4.4 and the software has run out of support. As a part of the FY17 portfolio of projects, we are planning to upgrade the system to version 5.3. The vendor support for uPerform version 5.3 ends May 2020.

#### 3.2 Drivers

The project is driven by National Grid's need to maintain reliability, stability, and maintain support from partners on ancillary applications such as uPerform, OpenText, and SABRIX. The following table represents the number of logged incidents from business users for each application due to the application not performing as expected. The On-line Service System (OSS) messages are critical issues that service providers couldn't resolve and had to escalate to SAP for resolution. The Incidents/Queries/SRs/Issues column represent incidents that our service provider were able to fix. The Upgrade Related/Recommendations column represent incidents that are no longer supported and cannot be fixed due to outdated software versions. While the seriousness of the issues is relatively minor, and with little impact to the business, it is still imperative that we continue to keep these systems current and upgraded in the event we encounter a more serious issue that impacts production.

(April 2015 to March 2016)						
System	OSS Messages	Incidents/Queries/ SRs/Issues	Upgrade Related/ Recommendations			
Open Text	5	11	3			
Sabrix	3	4	3			
uPerform	13	4	2			

#### 3.3 Project Description

This project will upgrade SAP ancillary applications uPerform, OpenText, and SABRIX.

As part of Requirement & Design phase, following activities were completed for the Ancillary applications upgrade:

- As a first step, development environments will be built and prepared in line with the current production environments.
- The development environments will then be upgraded to target version.
- Analysis of the documentation released by the product vendors about the target version.
- Prepare/document the inventory of issues/functionality that requires to be fixed post upgrade of development systems.

- Technical documentation of "how" the issues/functionality will be fixed.
- Preparation of Business Impact documentation.

During the Development and Implementation (D&I) phase of the project, the following will need to be accomplished:

- Technical Build
- System Testing
- Integration Testing
- Regression Testing
- User Acceptance Testing
- Implementation

### 3.4 Benefits Summary

The main benefits of the project are:

- Keeping business critical application in support agreement with the vendor.
- Mitigate risk due to being out of support.

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.

#### 3.6 Alternatives

#### Alternative 1: Reject the Project

This is not a viable solution because failure to address the ancillary applications (uPerform, OpenText, and SABRIX) can have a negative impact with vendor support for these programs and incompatibility with SAP deployed solutions.

#### **Alternative 2: Defer the Project**

The vendor support has run out on all of the applications, deferring the project would have the same impact as rejecting. There is not only an application functionality gap, but also a technology gap that exists when delaying the upgrade process. There is currently a backlog of aging incidents that would continue to grow. Upgrades are necessary since the business must be able to continue on a stable and well-performing business system.

#### 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

#### 3.8 Execution Risk Appraisal

		ξ	lmp	oact	Sc	ore			
Number	Detailed Description of Risk / Opportunity	Probability	Cost	Schedule	Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk
1	Development (DEV) and/or testing (QA) environment may not be available at the required time due to commercial or operational constraints with our hosting provider.	4	4	4	16	16	Accept	SAP PDM and PM will work with hosting provider to prioritize delivery dates of most critical environments first. We will also escalate to IS Commercial as necessary any risks or issues we forsee. PCRs will also be submitted as far in advance as possible once environment timeline requirements are finalized.	The cost and timeline of the project may be impacted.
5	Vendor availability (Thomson Rueters and ANCILE) is not aligned with environment delivery from T-Systems.	3	3	5	9	15	Mitigate	Wipro will continue to engage the vendors and provide advanced notices of environmant delivery schedules.	Key technical resources availability and support during upgrades

#### 3.9 Permitting

N/A

#### 3.10 Investment Recovery

#### 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

#### 3.10.2 Customer Impact

#### 3.10.3 CIAC / Reimbursement

N/A

#### 3.11 Financial Impact to National Grid

#### 3.11.1 Cost Summary Table

							Current F	Planning F	Horizon		
Project		Project			Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +	
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
		CapEx	0.000	1.816	0.000	0.000	0.000	0.000	0.000	1.816	
INVP 4225	SAP Ancillary Applications	1 +/- 10% 1	OpEx	0.000	0.231	0.000	0.000	0.000	0.000	0.000	0.231
11117 4223	Upgrade		Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
			Total	0.000	2.047	0.000	0.000	0.000	0.000	0.000	2.047
			CapEx	0.000	1.816	0.000	0.000	0.000	0.000	0.000	1.816
Total Project Sanction		OpEx	0.000	0.231	0.000	0.000	0.000	0.000	0.000	0.231	

Remova

0.000

0.000

0.000 2.047 0.000

0.000

0.000

0.000

0.000

0.000 0.000 0.000

**Total Project Sanction** 

0.000

0.000 2.047

#### 3.11.2 Project Budget Summary Table

#### **Project Costs per Business Plan**

		Current Planning Horizon						
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
OpEx	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus. Plan	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225

#### Variance (Business Plan-Project Estimate)

			Current Planning Horizon					
	Prior Yrs	Yr. 1	Yr. 1 Yr. 2 Yr. 3 Yr. 4 Yr. 5 Yr. 6+					
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	(1.816)	0.000	0.000	0.000	0.000	0.000	(1.816)
OpEx	0.000	(0.006)	0.000	0.000	0.000	0.000	0.000	(0.006)
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus. Plan	0.000	(1.822)	0.000	0.000	0.000	0.000	0.000	(1.822)

### 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

#### 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

### 3.11.5 Additional Impacts

None

## 3.12 Statements of Support

#### 3.12.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	Individual's Name
Business Executive Sponsor	Vivienne Bracken
Business Client Lead	William Donoghue
Head of BRM/Strategy	Jon Poor
Head of PDM	Sally Seltzer
Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Elaine Wilson
Service Delivery	Brian Detota
Enterprise Architecture	Henrik Magnusson

#### 3.12.2 Reviewers

The reviewers have provided feedback on the content/language of the paper.

Function	Individual	Area
Finance	Benson, Chip	All
Regulatory	Zschokke, Peter	All
	Patterson, James	Electric - NE
luriadiational Dalagata(a)	Harbaugh, Mark	Electric - NY
Jurisdictional Delegate(s)	Hill, Terron	FERC
	Iseler, David G.	Gas - NE
	Brown, Laurie	Gas - NY
Procurement	Curran, Art	All

## 4 Appendices

## 4.1 Sanction Request Breakdown by Project

N/A

## 4.2 Other Appendices

### 4.2.1 Project Cost Breakdown:

Project Cost Breakdown						
<b>Cost Category</b>	sub-category	\$ (millions)	Name of Firm(s) providing			
	NG Resources	0.255				
	SDC Time & Materials	0.009				
Personnel	SDC Fixed-Price	0.850	Wipro			
	All other personnel	0.100	Thomson Reuters			
	<b>TOTAL Personnel Costs</b>	1.214				
Hardware	Purchase	-				
naiuwaie	Lease	0.422	T-Systems			
Software		-				
Risk Margin		0.360				
Other		0.051				
	TOTAL Costs	2.047				

## 4.2.2 Benefiting Operating Companies:

## **Benefiting Operating Companies Table:**

The requested budget will be allocated to all companies.

Operating Company Name	Business Area	State
Niagara Mohawk Power Corp Electric Distr.	Electric Distribution	NY
Massachusetts Electric Company	Electric Distribution	MA
KeySpan Energy Delivery New York	Gas Distribution	NY
KeySpan Energy Delivery Long Island	Gas Distribution	NY
Boston Gas Company	Gas Distribution	MA
Narragansett Electric Company	Electric Distribution	RI
Niagara Mohawk Power Corp Transmission	Transmission	NY
Niagara Mohawk Power Corp Gas	Gas Distribution	NY
New England Power Company – Transmission	Transmission	MA, NH, RI, VT
KeySpan Generation LLC (PSA)	Generation	NY
Narragansett Gas Company	Gas Distribution	RI
Colonial Gas Company	Gas Distribution	MA
Narragansett Electric Company – Transmission	Transmission	RI
National Grid USA Parent	Parent Company	
Nantucket Electric Company	Electric Distribution	MA
NE Hydro - Trans Electric Co.	Inter Connector	MA,NH
KeySpan Energy Development Corporation	Non-Regulated	NY
KeySpan Port Jefferson Energy Center	Generation	NY
New England Hydro - Trans Corp.	Inter Connector	MA, NH
KeySpan Services Inc. Service Company	Service Company	
KeySpan Glenwood Energy Center	Generation	NY
Massachusetts Electric Company – Transmission	Transmission	MA
NG LNG LP Regulated Entity	Gas Distribution	MA, NY, RI
Transgas Inc	Non-Regulated	NY
Keyspan Energy Trading Services	Other	NY
KeySpan Energy Corp. Service Company	Service Company	
New England Electric Trans Corp	Inter Connector	MA

## 4.2.3 IS Ongoing Operational Costs (RTB):

This project will increase IS ongoing operations support costs as per the following table. These are also known as Run the Business (RTB) costs.

Summary Analysis of RTB Costs								
All figures in \$ millions	Yr. 1 16/17	Yr. 2 17/18	Yr. 3 18/19	Yr. 4 19/20	Yr. 5 20/21	Yr. 6+	Total	
Forecast of RTB Impact								
RTB if Status Quo Continues	-	-	-	-	-	-	-	
RTB if Project is Implemented	0.000	0.001	0.001	0.001	0.001	0.001	0.006	
Net change in RTB	0.000	0.001	0.001	0.001	0.001	0.001	0.006	
RTB Variance Analysis (if Pro	RTB Variance Analysis (if Project is Implemented)							
Net Δ RTB funded by Plan(s)	-	-	-	-	-	-	-	
Variance to Plan	0.000	0.001	0.001	0.001	0.001	0.001	0.006	
Total RTB Costs - by Cost Typ	<u>e</u> (if Proj	ject is Im <sub>l</sub>	olemente	ed)				
App.Sup SDC 1	-	-	-	-	-	-	-	
App.Sup SDC 2	-	-	-	-	-	-	-	
App.Sup other	-	1	-	-	1	-	-	
SW maintenance	0.000	0.001	0.001	0.001	0.001	0.001	0.006	
SaaS	-	-	-	-	-	-	-	
HW support	-	-	-	-	-	-	-	
Other: IS	-	-	-	-	-	-		
All IS-related RTB (sub-Total)	0.000	0.001	0.001	0.001	0.001	0.001	0.006	
Business Support (sub-Total)	-	-	-	-	-	-	-	
Total RTB Costs	0.000	0.001	0.001	0.001	0.001	0.001	0.006	

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Title:	US SAP Annual HANA Update	Sanction Paper #:	USSC-16-205 v2
Project #: INVP 4224		Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Doneen Hobbs, VP US Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

#### 1 Executive Summary

#### 1.1 Sanctioning Summary

This paper requests sanction of INVP 4224 in the amount \$1.335M with a tolerance of +/- 10% for the purposes of Development and Implementation.

This sanction amount is \$1.335M broken down into:

\$0.696M Capex \$0.639M Opex \$0.000M Removal

### 1.2 Project Summary

This project is designed to ensure the quality of Systems, Applications, Products (SAP) family of services, including upgrades of different components. This project will support the annual update of High performance Analytic Appliance (HANA) environment. The HANA environment is used for Business Intelligence reporting as well as for the acceleration of several core SAP processes. HANA is currently used by several areas within National Grid including Finance, Global Procurement, Inventory/Warehouse Management, Fleet, Human Resources (HR), Payroll Operations, and Gas and Electric Operations.

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# 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)	
INVP 4224	US SAP Annual HANA Update	1.335	
**	Total	1.335	

# 1.4 Associated Projects

Project Number		
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	(\$M) 1.574
3922	Access Violation (& Regulation) Management	4.300
4218	Blanket Work Order	6.891
4219	PowerPlan Upgrade	3.551
4223	BOE Update	1.543
4225	Ancillary SAP App Update	2.047
4226	ARIBA Releases Support	0.230
	Total	20.136

### 1.5 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project	Paper Title	Sanction Type	Tolerance
			Investment			
JUN	USSC	\$0.260M	\$1.606M	US SAP	Partial	25%
2016				Annual HANA	Sanction	27
				Update		L.

#### 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review
Feb 2017	Project Closure

## 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
○ Mandatory	To support the asset health of National Grid application and keep business critical application within supported version.

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1.8	Asset Manag	gement Risk Score				
Asset	Management R	Risk Score: 22	-			
Prima	ary Risk Score	Driver: (Policy Driver)	en Projects	Only)		
Re	liability	O Environment	O Healt	th & Safety	O Not Po	olicy Driven
1.9	Complexity L		Complexity	O Low Com	plexity	O N/A
Comp	lexity Score: 15	5				
		ard Assessment sessment (PHA) is	required for	this project:		

#### 1.11 Business Plan

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)
IS Investment Plan, FY-2016/17	⊙ Yes O No	⊙ Over O Under ONA	\$1.110M

No

## 1.12 If cost > approved Business Plan how will this be funded?

O Yes

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

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# 1.13 Current Planning Horizon

		Current Planning Horizon						
		Yr. 1	Үг. 2	Yг. 3	Yr. 4	Yr. 5	Yr. 6+	
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	0.696	0.000	0.000	0.000	0.000	0.000	0.696
OpEx	0.000	0.639	0.000	0.000	0.000	0.000	0.000	0.639
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total	0.000	1.335	0.000	0.000	0.000	0.000	0.000	1.335

## 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Partial Sanction	JUN 2016
Begin Development and Implementation	JUL 2016
Full Sanction	AUG 2016
Move to Production	NOV 2016
Project Complete	NOV 2016
Sanction Project Closure	FEB 2017

# 1.15 Resources, Operations and Procurement

Resou	rce Sourcin	ig	
Engineering & Design Resources to be provided	✓ Internal		☑ Contractor
Construction/Implementation Resources to be provided	☑ Internal	Contractor     ■     Contractor     ■     Contractor     ■     Contractor     ■     Contractor     □     □     Contractor     □	
Reso	urce Deliver	у	
Availability of internal resources to deliver project:	O Red	OAmber	
Availability of external resources to deliver project:	O Red	OAmber	© Green
Opera	tional Impa	ct	
Outage impact on network system:	O Red	OAmber	
Procur	ement Impa	ct	
Procurement impact on network system:	O Red	OAmber	

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## **US Sanction Paper**

1.16 Key Issues (include mitigation of Red or Amber Resources) N/A

## 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	<ul><li>⊙ Neutral</li></ul>	O Positive	O Negative
Impact on adaptability of network for future climate change:	<ul><li>○ Neutral</li></ul>	O Positive	O Negative

#### 1.18 List References

1 INVP 4224\_HANA\_TCO\_10-Aug-2016\_D\_I\_v1.xls



## 2 <u>Decisions</u>

0, 2016:
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#### 3 Sanction Paper Detail

Title:	US SAP Annual HANA Update	Sanction Paper #:	USSC-16-205 v2
Project #:	INVP 4224	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Doneen Hobbs, VP US Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

HANA is an SAP proprietary in-memory platform used by National Grid for Business Intelligence reporting as well as the acceleration of many core SAP processes. HANA plays a critical part in accelerating the financial period close process and is currently relied on by Finance for all self-service reporting needs. HANA is also used for Productivity and Labor unit cost metrics as well as Inventory Management, Timesheet and Payroll reporting. (HANA acts as the data repository and performs complex calculations and data transformations before sending the resulting data to Business Objects for presentation and end user consumption. A typical user who wants to pull data from HANA will interact with the Business Objects system only and not with HANA itself.)

The National Grid HANA Platform is currently on version 82, which was released by SAP in May of 2014. HANA is a stable but relatively new technology and SAP is committed to a schedule of releasing 2 new service pack upgrades each calendar year. The service packs are intended to correct known issues, increase performance and introduce new functionality and enhancements. SAP has acknowledged limitations to the 82 release and has advised that the only method to remediate the issues is to conduct a system upgrade.

The HANA upgrade project will bring us to the latest stable support pack and correct several known stability and performance issues. In addition, several of the enhancements are required for capacity planning and continued growth of the environment.

#### 3.2 Drivers

The drivers for this project are:

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#### **US Sanction Paper**

- The need to keep the application in support
- The need to provide stability and alleviate performance concerns experienced in the current production environment. These known issues pose a risk to our financial period close processing and can only be fixed by upgrading the system.

#### 3.3 Project Description

This project will support the annual update of High performance Analytic Appliance (HANA) environment.

During the Requirements and Design (R&D) phase of the project, the following has been accomplished:

- Baseline the detailed business and technical requirements
- Design the testing strategy
- Define the training strategy

During the Development and Implementation (D&I) phase of the project, the following will need to be accomplished:

- Technical Build
- System Testing
- Integration Testing
- Regression Testing
- User Acceptance Testing
- Implementation

#### 3.4 Benefits Summary

The main benefits of the project are:

- Keeping business critical application in support agreement with the vendor
- Applying fixes to existing stability and data replication issues
- Benefiting from the major enhancements and new added capabilities including (but not limited to)
  - Enhanced memory management capabilities to boost performance
  - Enhancements in capacity planning that will allow the system to accommodate organic data growth without additional in-memory capacity
  - Ability to federate data from non SAP source systems to facilitate cross functional reporting, without additional in-memory capacity

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.



#### 3.6 Alternatives

#### Alternative 1: Defer Project / Do Nothing

This is not a viable option due to the criticality of the system and the stability risks that we are experiencing in the current production environment.

#### 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

#### 3.8 Execution Risk Appraisal

		2	lmp	act	Sc	ore			
Number	Detailed Description of Risk / Opportunity	Probabilit	Cost	Schedule	Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk
1	The testing (QA) environment may not be available at the required time due to commercial or operational constraints with our hosting provider.	4	4	4	ш	18		SAP PDM and PM will work with hosting provider to prioritize delivery dates of most critical environments first. We will also escalate to IS Commercial as necessary any risks or issues we forsee. PCRs will also be submitted as far in advance as possible once environment timeline requirements are finalized.	The cost and timeline of the project may be impacted.

### 3.9 Permitting

N/A

#### 3.10 Investment Recovery

#### 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

#### 3.10.2 Customer Impact

N/A

#### 3.10.3 CIAC / Reimbursement

N/A

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#### US Sanction Paper

#### 3.11 Financial Impact to National Grid

## 3.11.1 Cost Summary Table

							Current F	lanning h	lorizon		
Project		Project		ST	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	Series 1
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
		+/- 10%	CapEx	0.000	0.696	0.000	0.000	0.000	0.000	0.000	0.696
INVP 4224	US SAP Annual HANA Update		OpEx	0.000	0.639	0.000	0.000	0.000	0.000	0.000	0.639
11401- 4224	INVF 4224 US SAP Annual HANA Update		Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
			Total	0.000	1.335	0.000	0.000	0.000	0.000	0.000	1.335

	CapEx	0.000	0.696	0.000	0.000	0.000	0.000	0.000	0.696
Total Project Sanction	OpEx	0.000	0.639	0.000	0.000	0.000	0.000	0.000	0.639
Total Project Sanction	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Total	0.000	1.335	0.000	0.000	0.000	0.000	0.000	1.335

#### 3.11.2 Project Budget Summary Table

#### Project Costs per Business Plan

		Current Planning Horizon									
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+				
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total			
CapEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000			
OpEx	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225			
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000			
Total Cost in Bus. Plan	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225			

#### Variance (Business Plan-Project Estimate)

		Current Planning Horizon								
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+			
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total		
CapEx	0.000	(0.696)	0.000	0.000	0.000	0.000	0.000	(0.696)		
OpEx	0.000	(0.414)	0.000	0.000	0.000	0.000	0.000	(0.414)		
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000		
Total Cost in Bus. Plan	0.000	(1.110)	0.000	0.000	0.000	0.000	0.000	(1.110)		

### 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

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## 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

## 3.11.5 Additional Impacts

None

## 3.12 Statements of Support

## 3.12.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	Individual's Name
Business Executive Sponsor	Doneen Hobbs
Business Client Lead	Bonnie Burkhardt
Head of BRM/Strategy	Jon Poor
Head of PDM	Jeffrey Dailey obo Don Stahlin
Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Mukund Ravipaty
Service Delivery	Brian Detota
Enterprise Architecture	Henrik Magnusson

### 3.12.2 Reviewers

The reviewers have provided feedback on the content/language of the paper.

Function	Individual	Area
Finance	Benson, Chip	All
Regulatory	Zschokke, Peter	All
	Patterson, James	Electric -NE
Jurisdictional Delegate(s)	Harbaugh, Mark	Electric - NY
Julisuictional Delegate(s)	Hill, Terron	FERC
	Iseler, David G.	Gas - NE
	Brown, Laurie	Gas - NY
Procurement	Curran, Art	All

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## 4 Appendices

## 4.1 Sanction Request Breakdown by Project

N/A

## 4.2 Other Appendices

## 4.2.1 Project Cost Breakdown:

Project Cost Breakdown				
Cost Category	sub-category	\$ (millions)	Name of Firm(s) providing	
	NG Resources	0.209		
	SDC Time & Materials	0.009	IBM	
Personnel	SDC Fixed-Price	0.444	Wipro	
	All other personnel	0.011		
	TOTAL Personnel Costs	0.673	- · · · · · · · · · · · · · · · · · · ·	
Hardware	Purchase	2		
naiuwaie	Lease	0.511	T-Systems, SAP HEC	
Software		*		
Risk Margin		0.121		
Other	N. C.	0.029		
	TOTAL Costs	1.335		

## 4.2.2 Benefiting Operating Companies:

This investment will benefit the following companies:

Benefiting Operating Companies	Business Area	State
Niagara Mohawk Power Corp Electric Distr.	Electric Distribution	NY
Massachusetts Electric Company	Electric Distribution	MA
KeySpan Energy Delivery New York	Gas Distribution	NY
KeySpan Energy Delivery Long Island	Gas Distribution	NY
Boston Gas Company	Gas Distribution	MA
Narragansett Electric Company	Electric Distribution	RI
Niagara Mohawk Power Corp Transmission	Transmission	NY
Niagara Mohawk Power Corp Gas	Gas Distribution	NY
New England Power Company – Transmission	Transmission	MA, NH, RI, VT

# us sanction Paper national grid

KeySpan Generation LLC (PSA)	Generation	NY
Narragansett Gas Company	Gas Distribution	RI
Colonial Gas Company	Gas Distribution	MA
Narragansett Electric Company – Transmission	Transmission	RI
National Grid USA Parent	Parent	
Nantucket Electric Company	Electric Distribution	MA
NE Hydro - Trans Electric Co.	Inter Connector	MA, NH
KeySpan Energy Development Corporation	Non-Regulated	NY
KeySpan Port Jefferson Energy Center	Generation	NY
New England Hydro - Trans Corp.	Inter Connector	MA, NH
KeySpan Services Inc.	Service Company	
KeySpan Glenwood Energy Center	Generation	NY
Massachusetts Electric Company - Transmission	Transmission	MA
NG LNG LP Regulated Entity	Gas Distribution	MA, NY, RI
Transgas Inc	Non-Regulated	NY
Keyspan Energy Trading Services	Other	NY
KeySpan Energy Corp.	Service Company	
New England Electric Trans Corp	Inter Connector	MA
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Title:	US SAP Annual Business Objects Environment (BOE) Update	Sanction Paper #:	USSC-16-204 v2
Project #:	INVP 4223	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Doneen Hobbs, VP US Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

#### 1 Executive Summary

#### 1.1 Sanctioning Summary

This paper requests sanction of INVP 4223 in the amount \$1.543M with a tolerance of +/- 10% for the purposes of Development and Implementation.

This sanction amount is \$1.543M broken down into:

\$0.742M Capex \$0.801M Opex \$0.000M Removal

### 1.2 Project Summary

This project is designed to ensure the quality of Systems, Applications, Products (SAP) family of services, including upgrades of different components. This project will support the annual update of the Business Objects reporting environments. All US Foundation Program (USFP) Business Intelligence reporting is conducted through the Business Objects platform and suite of end user reporting tools. Business Objects is currently used by several areas within National Grid including Finance, Global Procurement, Accounts Payable, Inventory/Warehouse Management, Fleet, Human Resources (HR), Payroll Operations, Non-Utility Billing, and Gas and Electric Operations.

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# 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 4223	US SAP Annual Business Objects Environment (BOE) Update	1.543
	Total	1.543

## 1.4 Associated Projects

Project Number	oject Number Project Title	
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	(\$M) 1.574
3922	Access Violation (& Regulation) Management	4.300
4218	Blanket Work Order	6.891
4219	PowerPlan Upgrade	3.551
4224	HANA Update	1.335
4225	Ancillary SAP App Update	2.047
4226	ARIBA Releases Support	0.230
	Total	19.928

## 1.5 Prior Sanctioning History

Date	Governance Body	Sanctioned Amount	Potential Project Investment	Paper Title	Sanction Type	Tolerance
JUN 2016	USSC	\$0.344M	\$1.868M	US SAP Annual Business Objects Environment (BOE) Update	Partial Sanction	25%

#### 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review
Mar 2017	Closure

# 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
<ul><li>○ Mandatory</li><li>● Policy- Driven</li><li>○ Justified NPV</li></ul>	This project is being funded to support the asset health of National Grid application and keep business critical application within supported version.

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**US Sanction Paper** 

1.8	Asset Manage	ement Risk Score		
Asset	Management Ri	sk Score: 22		
Prima	ry Risk Score [	Oriver: (Policy Driven	Projects Only)	
⊙ Rel	liability	O Environment	O Health & Safety	O Not Policy Driven
1.9	Complexity L	evel		
	O High Comple	xity	nplexity O Low Co	mplexity O N/A
Comp	lexity Score: 15	_		
1.10	Process Haza	ard Assessment		
A Prod	cess Hazard Ass	sessment (PHA) is req	uired for this project:	
1.11	Business Pla	O Yes	<b>⊙</b> No	t

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)
IS Investment Plan, FY-2016/17	⊙ Yes O No	⊙ Over O Under CNA	\$1.318M

# 1.12 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

# us sanction Paper national grid

## 1.13 Current Planning Horizon

		Current Planning Horizon								
		Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+			
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total		
CapEx	0.000	0.742	0.000	0.000	0.000	0.000	0.000	0.742		
OpEx	0.000	0.801	0.000	0.000	0.000	0.000	0.000	0.801		
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000		
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000		
Total	0.000	1.543	0.000	0.000	0.000	0.000	0.000	1.543		

#### 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Partial Sanction	JUN 2016
Begin Development and Implementation	JUL 2016
Full Sanction	AUG 2016
Move to Production	NOV 2016
Project Complete	DEC 2016
Sanction Project Closure	MAR 2017

## 1.15 Resources, Operations and Procurement

		_ 78 - 4.			
Resou	rce Sourcing				
Engineering & Design Resources to be provided	Internal		☑ Contractor		
Construction/Implementation Resources to be provided	✓ Internal		☑ Contractor		
Resou	urce Delivery				
Availability of internal resources to deliver project:	O Red	OAmber			
Availability of external resources to deliver project:	ORed	OAmber	⊙ Green		
Opera	tional impac				
Outage impact on network system:	O Red	OAmber			
Procur	ement Impac	t			
Procurement impact on network system:	○ Red	OAmber			

# 1.16 Key Issues (include mitigation of Red or Amber Resources)

N/A

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## **US Sanction Paper**

## 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	<ul><li>⊙ Neutral</li></ul>	O Positive	O Negative
Impact on adaptability of network for future climate change:	<ul><li>○ Neutral</li></ul>	O Positive	O Negative

#### 1.18 List References

1	<b>INVP 4223</b>	BOE TCO	10-Aug-2016 D I v1.xls	

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#### 2 Decisions

The US Sanctioning Committee (USSC) at a meeting held on August 10, 2016:

- (a) APPROVED this paper and the investment of \$1.543M and a tolerance of +/- 10%.
- (b) NOTED that Samir Parikh has the approved financial delegation.

Signature. Oh U Date 8/13/16

Christopher Kelly

Acting Senior Vice President US Sanctioning Committee Co - Chair Person

# nationalgrid

#### 3 Sanction Paper Detail

Title:	US SAP Annual Business Objects Environment (BOE) Update	Sanction Paper #:	USSC-16-204 v2
Project #:	INVP 4223	Sanction Type:	Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	August 10, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	Doneen Hobbs, VP US Shared Services
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

Business Objects is the SAP solution for Business Intelligence (BI) and Analytics. All National Grid USFP BI reporting is done through the Business Objects platform and suite of end user reporting tools. Business Objects is relied on by Finance, Supply Chain Management, HR, and Operations to support their reporting requirements.

National Grid currently has two instances of Business Objects running at different versions. The Business Objects system used for traditional SAP Business Information Warehouse (BW) reporting is hosted with T-Systems and is on version 4.0. There is also a Business Objects system running on top of the High performance Analytic Appliance (HANA) system hosted with HANA Enterprise Cloud (HEC) and is on version 4.1. Business Objects 4.0 is a critical platform and has reached the end of mainstream maintenance, which means we are only entitled to limited support from SAP. SAP has acknowledged limitations to the 4.0 and 4.1 products and has advised that the only method to remediate the issues is to conduct a system upgrade.

The Business Objects upgrade project will standardize both environments to the latest stable and supported version of the product. The upgrade will correct many known issues, provide additional functionality, and introduce performance improvements.

#### 3.2 Drivers

The drivers for this project are:

- The need to keep the application current and in support with SAP.
- The ability to standardize versions across Business Objects reporting environments to help facilitate eventual consolidation.
- Fix known issues impacting end user reporting
- Deliver additional features and functionality

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#### **US Sanction Paper**

#### 3.3 Project Description

This project will support the annual update of the Business Objects reporting environments.

As part of the Requirements and Design (R&D) phase of the project, the following was accomplished:

- Baseline the detailed business and technical requirements
- Design the testing strategy
- Define the training strategy

During the Development and Implementation (D&I) phase of the project, the following will need to be accomplished:

- Technical Build
- System Testing
- Integration Testing
- Regression Testing
- User Acceptance Testing
- Implementation

### 3.4 Benefits Summary

The main benefits of the project are:

- Keeping business critical application in support agreement with the vendor
- Applying fixes to the existing issues
- Benefiting from the major enhancements and new added capabilities. including (but not limited to)
  - Performance enhancements with the introduction of parallel query execution
  - Simplified connectivity options with the HANA environment
  - Updates to Web Intelligence tool used for Self Service reporting
  - Enhancements made to administration and monitoring capabilities

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.

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#### 3.6 Alternatives

#### Alternative 1: Defer Project / Do Nothing

This is not a viable option due to the requirement to keep the application in full support with SAP.

## 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

#### 3.8 Execution Risk Appraisal

		≥	Imp	act	Sci	ore			
Number	Detailed Description of Risk / Opportunity	Probability	Cost	Schedule	Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk
1	The testing (QA) environment may not be available at the required time due to commercial or operational constraints with our hosting provider.	4	4	4			Accept	SAP PDM and PM will work with hosting provider to prioritize delivery dates of most critical environments first. We will also escalate to IS Commercial as necessary any risks or issues we forsee PCRs will also be submitted as far in advance as possible once environment timeline requirements are finalized.	The cost and timeline of the project may be impacted

### 3.9 Permitting

N/A

#### 3.10 Investment Recovery

#### 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

#### 3.10.2 Customer Impact

N/A

#### 3.10.3 CIAC / Reimbursement

N/A

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### **US Sanction Paper**

#### 3.11 Financial Impact to National Grid

#### 3.11.1 Cost Summary Table

							Current F	lanning F	lorizon		
Project		Project			Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	700
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
US SAP Annual Business		CapEx	0.000	0.742	0.000	0.000	0.000	0.000	0.000	0.742	
1	Objects Environment (BOE)	+/- 10%	ОрЕх	0.000	0.801	0.000	0.000	0.000 0.000 0.000 0.000	0.000	0.000	0.801
11441- 4220	Update Update	17-10/6	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Орчата	<u>                                     </u>	Total	0.000	1.543	0.000	0.000	0.000	0.000	0.000	1.543

	CapEx	0.000	0.742	0.000	0.000	0.000	0.000	0.000	0.742
Total Project Sanction	OpEx	0.000	0.801	0.000	0.000	0.000	0,000	0.000	0.801
total Project Sanction	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Total	0.000	1.543	0.000	0.000	0.000	0.000	0.000	1.543

#### 3.11.2 Project Budget Summary Table

#### Project Costs per Business Plan

	-		Current Planning Horizon									
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6 +					
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total				
CapEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000				
OpEx	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225				
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000				
Total Cost in Bus. Plan	0.000	0.225	0.000	0.000	0.000	0.000	0.000	0.225				

#### Variance (Business Plan-Project Estimate)

		Current Planning Horizon								
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+			
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total		
CapEx	0.000	(0.742)	0.000	0.000	0.000	0.000	0.000	(0.742)		
OpEx	0.000	(0.576)	0.000	0.000	0.000	0.000	0.000	(0.576)		
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000		
Total Cost in Bus. Plan	0.000	(1.318)	0.000	0.000	0.000	0.000	0.000	(1.318)		

#### 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

## 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

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Title:	PowerPlan Upgrade	Sanction Paper #:	USSC-16-203
Project #:	INVP 4219	Sanction Type:	Partial Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	June 8, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	David Campbell, VP US Corporate Finance
Utility Service:	IS	Project Manager:	Samir Parikh

## 1 Executive Summary

#### 1.1 Sanctioning Summary

This paper requests partial sanction of INVP 4219 in the amount \$1.242M with a tolerance of +/- 10% for the purposes of Requirements and Design.

This sanction amount is \$1.242M broken down into:

\$0.806M Capex \$0.436M Opex \$0.000M Removal

NOTE the potential investment of \$3.426M with a tolerance of +/- 25%, contingent upon submittal and approval of a Project Sanction paper following completion of Requirements and Design.

### 1.2 Project Summary

This policy-driven project to the PowerPlan application. This project will upgrade the application to the current version (2015.2). Without the upgrade, PowerPlan will go out of support which will impose high risk for a National Grid mission critical system.

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## 1.3 Summary of Projects

Project Number	Project Title	Estimate Amount (\$M)
INVP 4219	PowerPlan Upgrade	3.426
	Total	3.426

## 1.4 Associated Projects

Project Number	Project Title	Estimate Amount (\$M)
3922	Access Violation (& Regulation) Management	4.707
3915	Annual HR & Payroll Mandatory Service Pack Upgrade (HRSP)	0.987
4218	Blanket Work Order	6.791
4223	BOE Update	1.868
4224	HANA Update	1.606
4225	Ancillary SAP App Update	1.641
4226	ARIBA Releases Support	0.225
	Tota	17.825

## 1.5 Prior Sanctioning History

N/A

## 1.6 Next Planned Sanction Review

Date (Month/Year)	Purpose of Sanction Review
JUL 2016	Development and Implementation (D&I) Sanction

# 1.7 Category

Category	Reference to Mandate, Policy, or NPV Assumptions
O Mandatory  O Policy- Driven  O Justified NPV	To support the asset health of National Grid application and keep business critical application within supported version.

# 1.8 Asset Management Risk Score

Asset Management Risk Score: 41

## **US Sanction Paper**

Primary Risk Score Driver: (Policy Driven Projects Only)

Reliability

O Environment

O Health & Safety

O Not Policy Driven

#### 1.9 Complexity Level

O High Complexity

O Medium Complexity

Low Complexity

O N/A

Complexity Score: 18

#### 1.10 Process Hazard Assessment

A Process Hazard Assessment (PHA) is required for this project:

O Yes

No

#### 1.11 Business Plan

Business Plan Name & Period	Project included in approved Business Plan?	Over / Under Business Plan	Project Cost relative to approved Business Plan (\$)
IS Investment Plan, FY-2016/17	⊙ Yes O No	⊙ Over ○ Under ○ NA	\$2.346M

## 1.12 If cost > approved Business Plan how will this be funded?

Re-allocation of funds within the portfolio has been managed by the IS Relationship Manager with the Planning Analyst assistance to meet jurisdictional budgetary, statutory and regulatory requirements.

#### 1.13 Current Planning Horizon

			Current Planning Horizon									
		Yr. 1	Yr. 1 Yr. 2 Yr. 3 Yr. 4 Yr. 5 Yr. 6+									
\$M	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total				
CapEx	0.000	2,586	0.000	0.000	0,000	0.000	0.000	2.586				
OpEx	0.000	0.840	0.000	0,000	0.000	0.000	0.000	0.840				
Removal	0.000	0,000	0.000	0.000	0.000	0.000	0.000	0.000				
CIAC/Reimbursement	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000				
Total	0.000	3.426	0.000	0.000	0,000	0.000	0.000	3.426				

# **US Sanction Paper**

# 1.14 Key Milestones

Milestone	Target Date: (Month/Year)
Start Up	APR 2016
Begin Requirements and Design	MAY 2016
Sanction Requirements and Design	JUN 2016
Sanction Development and Implementation	JUL 2016
Begin Development and Implementation	JUL 2016
Move to Production	NOV 2016
Project Complete	NOV 2016
Sanction Project Closure	FEB 2017

# 1.15 Resources, Operations and Procurement

Resource Sourcing										
Engineering & Design Resources to be provided	☑ Internal		☑ Contractor							
Construction/Implementation Resources to be provided	✓ Internal		N C	Contractor						
Resource Delivery										
Availability of internal resources to deliver project:	○ Red	<ul><li>⊙ Amber</li></ul>		O Green						
Availability of external resources to deliver project:	○ Red	Red O Amber		⊙ Green						
Opera	tional Impac			La Maria Valle V						
Outage impact on network system:	O Red	O Red O Amber								
Procurement Impact										
Procurement impact on network system:	O Red	OAmber								

# 1.16 Key Issues (include mitigation of Red or Amber Resources)

	Availiability of internal resources who support other initiatives is a known risk and is being mitigated by prioritizing their workload and obtaining support from
	business project sponsors/leadership.
2	

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# 1.17 Climate Change

Contribution to National Grid's 2050 80% emissions reduction target:	<ul><li>Neutral</li></ul>	O Positive	O Negative
Impact on adaptability of network for future climate change:	<ul><li>Neutral</li></ul>	O Positive	O Negative

# 1.18 List References

1 INVP 4219 TCO 8-Jun-2016 rd v1.xls		
1     INVP 4219   ICO 8-Jun-2016 rg v1.xis	1 4	IND/D 4040 TOO 0 1 0040 1 4 1
	1 1	INVP 4219 TCC 8-10n-2016 rd v1 vie
		11111 4210 100 0-0011-2010 10 11.713



#### 2 <u>Decisions</u>

The US Sanctioning Committee (USSC) at a meeting held on June 8, 2016:

- (a) APPROVED the investment of \$1.242M and a tolerance of +/- 10% for the purposes of requirements and design.
- (b) NOTED the potential RTB Impact of \$0.000M (per annum) for 5 years.
- (c) NOTED the potential investment of \$3.426M and a tolerance of +/-25% contingent upon submittal and approval of a Project Sanction paper following completion of requirements and design.
- (d) NOTED that Samir Parikh has the approved financial delegation to undertake the activities stated in (a).

Signature. Cb Ul Date 6/12/16

Christopher Kelly

Senior Vice President US Sanctioning Committee Co - Chair Person

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#### 3 Sanction Paper Detail

Title:	PowerPlan Upgrade	Sanction Paper #:	USSC-16-203
Project #:	INVP 4219	Sanction Type:	Partial Sanction
Operating Company:	National Grid USA Svc. Co.	Date of Request:	June 8, 2016
Author / NG Representative:	Diane Beard / Ella Weisbord	Sponsor:	David Campbell, VP US Corporate Finance
Utility Service:	IS	Project Manager:	Samir Parikh

#### 3.1 Background

National Grid uses the PowerPlan family of applications to perform many functions related to tracking the capitalization of work order costs (over \$2 billion of annual CAPEX spend) construction, retirement and fixed asset (property) maintainance as the sub-ledger of the Company's Work in Progress and Fixed Asset repository records.

The Fixed Asset sub-ledger is used to maintain the depreciation and property tax basis (over \$28 Billion in net utility plant assets maintained) of assets which each generate over \$700 million dollars in expenses annually. The application is used to balance financial constraints, risk tolerance and performance obligations with regulatory requirements. Controlling fixed assets records allows National Grid to avoid compromises and provide an opportunity to improve cash flow and overall financial performance.

The National Grid PowerPlan application is currently using version 10 which will go out of support in June 2016. National Grid currently has Premier Support Model for PowerPlan application. Trending shows there are multiple tickets per week that require continued remediation support. The agreement was reached with the vendor that if the company begins the upgrade in June, the vendor will continue the support of the outdated version until the implementation is complete.

Additionly, the upgrade will bring in all fixes and application improvements which will allow National Grid to improve the performance and stability of the system and ensure that all of the latest regulatory changes are applied.

#### 3.2 Drivers

The project is driven by National Grid's need to incorporate the latest regulatory updates and the need to keep the application in support.



#### 3.3 Project Description

This project will upgrade the PowerPlan application to the current version (2015.2).

During the Requirements and Design (R&D) phase of the project, the following will need to be accomplished:

- Baseline the detailed business and technical requirements
- Design the testing strategy
- Define the training strategy

During the Development and Implementation (D&I) phase of the project, the following will need to be accomplished:

- Technical build and system configuration based on Business Requirements and Design
- System Testing
- Integration Testing
- Regression Testing
- User Acceptance Testing
- Implementation

#### 3.4 Benefits Summary

The main benefits of the project are:

- Keeping business critical application in support agreement with the vendor
- Keeping National Grid in compliance with all federal, state and local regulations
- Major enhancements and newly added capabilities includinging (but not limited to)
  - o streamlined process for creating asset retirements entries on work orders
  - additional functionality for Regulatory Existing Asset Layers

#### 3.5 Business and Customer Issues

There are no significant business issues beyond what has been described elsewhere.

#### 3.6 Alternatives

#### Alternative 1: Defer Project / Do Nothing

This is not a viable option because National Grid has to have a supported version of the PowerPlan family of application.

## **US Sanction Paper**

## 3.7 Safety, Environmental and Project Planning Issues

There are no significant issues beyond what has been described elsewhere.

#### 3.8 Execution Risk Appraisal

PG	impact Score			10001-00	DIVISION TO SE					
Number	Detailed Description of Risk / Opportunity	Probability	Cost	Schedule	Cost	Schedule	Strategy	Pre-Trigger Mitigation Plan	Residual Risk	Post Trigger Mitigation Plan
2	Availability of business resources to support a full regression test.	3	3	3	9	9	Mitigate	Prioritize the business resources workload and obtain support from business project sponsors/leadership.		
5	Prompt response from DBAs and other critical IT Infrastructure support teams is often a challenge.	4	4	4		18	Mitigate	Ensure that all parties understand the schedules, service level agreements, and make effective use of appropriate communication channels.		
6	Conflicting demands on Infrastructure.	2	3	3	6	6	Mitigate	Company initiatives to upgrade or change infrastructure components can be disruptive to PowerPlan development and test phases. PowerPlan should maintain open lines of communication with the IT Infrastructure Support team to be apprised of any such developments.		
7	PowerBuilder access for the PowerPlan development team.	3	3	4	g	12	Mitigate	Access to client-purchased PowerBuilder licenses often cause delays to the Build phase. Client support personnel must order and implement PowerBuilder licenses well in advance of the Build phase.		

# 3.9 Permitting

N/A

## 3.10 Investment Recovery

# 3.10.1 Investment Recovery and Regulatory Implications

Recovery will occur at the time of the next rate case for any operating company receiving allocations of these costs.

# 3.10.2 Customer Impact

#### 3.10.3 CIAC / Reimbursement

N/A

#### **US Sanction Paper**

#### 3.11 Financial Impact to National Grid

## 3.11.1 Cost Summary Table

							Current F	Planning I	lorizon		
Project	Wall (See See Line Line Line)	Project			Yr. 1	Yr. 2	Yr. 3	Yr. 4		Yr. 6 +	
Number	Project Title	Estimate	Spend (\$M)	Prior Yrs	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
INVP 4219	PowerPlan Upgrade	+/- 10%	CapEx	0.000	2.586	0.000	0.000	0.000	0.000	0.000	2.586
			OpEx	0.000	0.840	0.000	0.000	0.000	0.000	0.000	0.840
			Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
			Total	0.000	3.426	0.000	0.000	0.000	0.000	0.000	3.426

	CapEx	0.000	2.586	0.000	0.000	0.000	0.000	0.000	2.586
Total Project Sanction	OpEx	0.000	0.840	0.000	0.000	0.000	0.000	0.000	0.840
Total Project Sanction	Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
	Total	0.000	3.426	0.000	0.000	0.000	0.000	0.000	3.426

#### 3.11.2 Project Budget Summary Table

Project Costs per Business Plan

			Current Planning Horizon											
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Үг. 4	Yr. 5	Yr. 6 +							
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total						
CapEx	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000						
OpEx	0.000	1.080	0.000	0.000	0.000	0.000	0.000	1.080						
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000						
Total Cost in Bus. Plan	0.000	1.080	0.000	0.000	0.000	0.000	0.000	1.080						

#### Variance (Business Plan-Project Estimate)

		Current Planning Horizon						
	Prior Yrs	Yr. 1	Yr. 2	Yr. 3	Yr. 4	Yr. 5	Yr. 6+	
\$M	(Actual)	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	Total
CapEx	0.000	(2.586)	0.000	0.000	0.000	0.000	0.000	(2.586)
OpEx	0.000	0.240	0.000	0.000	0.000	0.000	0.000	0.240
Removal	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
Total Cost in Bus, Plan	0.000	(2.346)	0.000	0.000	0.000	0.000	0.000	(2.346)

#### 3.11.3 Cost Assumptions

This estimate was developed in 2016 using the standard IS estimating methodology. The accuracy level of estimate for each project is identified in table 3.11.1.

# US Sanction Paper national grid

## 3.11.4 Net Present Value / Cost Benefit Analysis

This is not an NPV project.

## 3.11.5 Additional Impacts

None

## 3.12 Statements of Support

#### 3.12.1 Supporters

The supporters listed have aligned their part of the business to support the project.

Role	individual's Name
Business Executive Sponsor	Peggy Smyth
Business Client Lead	William Donoghue
Head of BRM/Strategy	Jon Poor
Head of PDM	Jeffrey Dailey
Relationship Manager	Joel Semel
Program Delivery Manager	Samir Parikh
IS Finance Management	Chip Benson
IS Regulatory	Daniel DeMauro
DR&S	Mukund Ravipaty
Service Transition	Brian Detota
Enterprise Architecture	Henrik Magnusson

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#### 3.12.2 Reviewers

The reviewers have provided feedback on the content/language of the paper.

Function	Individual	Area	
Finance	Benson, Chip	All	
Regulatory	Zschokke, Peter	All	
-	Patterson, James	New England – Electric	
Jurisdictional Delegate(s)	Harbaugh, Mark	New York - Electric	
	Hill, Terron	FERC	
	Brown, Laurie	Gas - NY	
	Iseler, David G.	Gas – NE	
Procurement	Art Curran	All	

# 4 Appendices

### 4.1 Sanction Request Breakdown by Project

N/A

# 4.2 Other Appendices

# 4.2.1 Project Cost Breakdown:

Project Cost Breakdown				
<b>Cost Category</b>	sub-category	\$ (millions)	Name of Firm(s) providing	
	NG Resources	0.100		
	SDC Time & Materials	0.006		
Personnel	SDC Fixed-Price	0.623	IBM, Wipro	
	All other personnel	1.602	PowerPlan	
	TOTAL Personnel Costs	2.332		
Hardware	Purchase	-		
naidwaie	Lease	0.440	T-Systems	
Software		2		
Risk Margin		0.539		
Other		0.115	-W	
	TOTAL Costs	3.426		



# 4.2.2 Benefiting Operating Companies:

## **Benefiting Operating Companies Table:**

The requested budget will be allocated to all companies.

Operating Company Name	Business Area	State
Niagara Mohawk Power Corp Electric Distr.	Electric Distribution	NY
Massachusetts Electric Company	Electric Distribution	MA
KeySpan Energy Delivery New York	Gas Distribution	NY
KeySpan Energy Delivery Long Island	Gas Distribution	NY
Boston Gas Company	Gas Distribution	MA
Narragansett Electric Company	Electric Distribution	RI
Niagara Mohawk Power Corp Transmission	Transmission	NY
Niagara Mohawk Power Corp Gas	Gas Distribution	NY
New England Power Company – Transmission	Transmission	MA, NH, RI, VT
KeySpan Generation LLC (PSA)	Generation	NY
Narragansett Gas Company	Gas Distribution	RI
Colonial Gas Company	Gas Distribution	MA
Narragansett Electric Company – Transmission	Transmission	RI
National Grid USA Parent	Parent Company	
Nantucket Electric Company	Electric Distribution	MA
NE Hydro - Trans Electric Co.	Inter Connector	MA,NH
KeySpan Energy Development Corporation	Non-Regulated	NY
KeySpan Port Jefferson Energy Center	Generation	NY
New England Hydro - Trans Corp.	Inter Connector	MA, NH
KeySpan Services Inc. Service Company	Service Company	
KeySpan Glenwood Energy Center	Generation	NY
Massachusetts Electric Company - Transmission	Transmission	MA
NG LNG LP Regulated Entity	Gas Distribution	MA, NY, RI
Transgas Inc	Non-Regulated	NY
Keyspan Energy Trading Services	Other	NY
KeySpan Energy Corp. Service Company	Service Company	
New England Electric Trans Corp	Inter Connector	MA

The Narragansett Electric Company d/b/a National Grid RIPUC Docket No. 4770 Responses to Division's Twelfth Set of Data Requests Issued January 18, 2018

#### Division 12-12

### Request:

Referring to DIV 9-4 and DIV 12-11, are there any costs related to the USFP SAP implementation problems and subsequent corrective stabilization efforts among the projects identified? If yes, please identify the Service Company Rent expenses allocated to Narragansett Electric Company for these costs.

#### Response:

The Company is not seeking recovery of any stabilization costs. These costs were charged to National Grid USA, not to customers; therefore, they are not included in the cost of service in this proceeding.